

**Procurement Form (FOR)****Effective Date:**
5/1/2019**Document #:**
FSA_PRO_FOR_0040**Revision Date:**
4/5/2023**Revision#:**
2**Document Title:**
Procurement Board Report-RFB**Document Owner/Department:**
Procurement Team**Date:** April 17, 2023**To:** Suzanne R. Coffey, P.E., Chief Executive Officer**From:** Daniel Edwards, Procurement Manager**Re:** Procurement Report**General Information**

Contract Number:	2204515	Project Owner:	Sanjay Patel
CIP#:	O&M		
Contract Title:	Loading, Hauling, and Disposal of Scum		
Vendor:	LGC Global, Inc.		
Budget:	Operations and Maintenance		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	2-14-23	Addendums released:	0
Buyer:	Kimberly Bennett-Ruffin	Downloaded by:	18
Response due date:	3-29-23	Responses received:	1

Cost Summary – LGC Global, Inc.

Description	Estimated Total Tonnage	Unit of Measure	Unit Price	Extended Cost
Initial Term – Three Years				
Loading, Hauling, and Disposal of Scum	4,800	Per Ton	\$255.59	\$1,226,832.00
First Renewal Term – One Year				
Loading, Hauling, and Disposal of Scum	1,600	Per Ton	\$289.40	\$ 463,040.00
Second Renewal Term – One Year				
Loading, Hauling, and Disposal of Scum	1,600	Per Ton	\$309.46	\$ 495,136.00
CONTRACT PRICE				\$2,185,008.00



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Benchmarking was completed by comparing this bid to the previous contract. This analysis confirmed that rates are in competitive range.

Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
LGC Global, Inc.	Pass	97	1	1	1	100	Yes

Business Inclusion and Diversity (B.I.D.)

☒ B.I.D. program required

☐ B.I.D. program not required

☒ The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

☐ The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

☒ Business presence in State of Michigan

☒ Business presence in GLWA service territory area (list the territory)

☒ Business presence in economically disadvantaged GLWA service territory area (list the territory)

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No

Detroit Based Business (DBB): No

Small Business Enterprise (SBE): Yes

Sub-Contractor(s) List:

National Trucking

HEPACO

Valicor Environmental Services

Vendor Response Survey: Attached



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Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was **determined** that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: Rickman Enterprise Group, LLC; PO 13438

The previous contract, 1803456, Loading, Hauling, and Disposal of Scum, was for the period of 7/1/2019 through 6/30/2023, for a total cost of \$1,209,719.99. Amendment No. 1 increased the unit price per ton from \$177.90 to \$263.52 per ton for the period of 10/1/22 through 6/30/23. The contract amount differences between the two contracts is provided in the table below. The proposed Contract No. 2204515 is for a three (3) year period with two (2) one-year renewal options.

Description	Contract No. 1803456	Contract No. 2204515
Contract Amount	\$1,209,719.99	\$2,185,008.00
Amendment No. 1	0.00	N/A
Contract Total	\$1,209,719.99	\$2,185,008.00

In addition, the proposed Contract No. 2204515 loading, hauling and disposal of scum unit price per ton has decreased versus the current Contract No. 1803456 unit price per ton.

Loading, Hauling, and Disposal of Scum – Unit Price Comparison		
Description	Contract No. 1803456	Contract No. 2204515
Loading, Hauling, and Disposal of Scum Initial Term, Unit Price per Ton	\$177.90 (7/1/19 – 9/30/22)	\$255.59 (7/1/23 – 6/30/26)
Amendment No. 1/1 st Renewal Option (as Bid)	\$177.90	\$289.40
Renewal Option (as negotiated for increase unit price per ton due to existing market conditions)	\$263.52 (10/1/22 – 6/30/24)	



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Charge if Consultant is called to WRRF and returned without disposing load(s) two or more times within a calendar month	\$1,000.00	N/A
Saturday Hauling Surcharge	\$250.00	N/A
2 nd Renewal Option	N/A	\$309.46