



GLWA Procurement

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Vendor Response Follow-up

Document Owner/Department:
Procurement Team

Requisition No. /Title: RERQ-0008187/Primary Gas Detection System Upgrade and Switchgear Replacement at Electrical Bldg. EB-20
Date: 7/6/2026

Vendor	Contact Name	Email Address	Explanation of No Bid Submittal
PCI-Vertex	Hassan Ajami	hajami@pci-vertix.com	We were planning to submit a bid for this project as a subcontractor but did not have the estimating resources available to meet the due date.
Ecotecco	Ronna Peterson	rpeterson@ecotecco.com	We sell gas analyzer equipment, and I looked to see if we could bid and we didn't meet the specifications.
Halligan Electric	James Mattila	jmattila@Halliganelectric.com	After a thorough review, we didn't feel the project schedule and scope would be manageable with our current work load.
De-Cal	Tom Cattrell	tcottrell@de-cal.com	We did review the solicitation and decided it was a better fit for De-Cal to bid as a subcontractor to the Electrical Contractors. We, therefore, bid as a subcontractor to the Electrical Contractors.
Brian Willcock	Brian Willcock	Brian.willcock@se.com	I did submit a bid but as a sub-vendor not prime contractor item (Square D – Schneider Electric) electrical distribution equipment. My equipment is bid through sub electrical-contractors which sometimes bid to prime general contractors.
Clark Construction Company	Colt Odeh	codeh@clarkcc.com	After reviewing the project scope, we determined that Clark Construction is not the best fit for this specific type of work. As a result, we elected not to pursue the project.
Emerson	Stephen St. Laurent	Stephen.stlauren@emerson.com	Emerson did bid this project, but our bid was to either to a General Contractor or an Electrical Contractor. This is the usual bidding path for and Instrumentation and Control supplier like Emerson bidding GLWA construction projects.



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H.H. Barnum Company	Ed Seguin	Ed.seguin@hhbarnum.com	We do not do the actual installation work. We sell the switch gear but do not install.
Eaton electrical	Evan DeTone	evandetone@eaton.com	We are a vendor – we bid to Electrical contractors.