



GLWA Procurement

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Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: June 2, 2025

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Contract Number:	REQ-0001681	Project Owner:	Shondell Daniel
CIP#:	N/A		
Contract Title:	Low Voltage Task Order Services		
Vendor:	LGC Global, Inc.		
Budget:	Operations and Maintenance		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor

Advertised:	March 21, 2025	Addendums released:	1
Buyer:	Sean Hallock	Downloaded by:	36
Response due date:	April 25, 2025	Responses received:	3

Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor (In order of highest to lowest)	B.I.D. Plan (Pass/Fail)	Scored Criteria (0 or 1)			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
LGC Global, Inc.	Pass	1	1	1	Yes	97.00	100.00
Ferndale Electric Company, Inc.	Pass	1	1	0	No	65.58	67.58
Bayview Electric Company, LLC	Pass	1	1	1	Yes	64.30	67.30



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RFB Cost Summary-LGC Global, Inc.

Description	Total Cost
Please see the attached Cost Tabulation for detailed costing information	\$5,996,020.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): Yes
Detroit Based Business (DBB): Yes
Small Business Enterprise (SBE): Yes

Sub-Contractor(s) List: None

Vendor Response Survey: N/A

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: LGC Global, Inc.

The previous contract, SCN-0000098, 2004773, was for the period of 1/19/2021 through 7/7/2025, for \$7,519,413.36. The contract amount differences between the two contracts are provided in the table below.



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Contract Comparison			
Previous Contract: LGC Global, Inc. 2021-2025		New Proposed Contract: LGC Global, Inc. 2025-2028	
Description	Cost	Description	Cost
Initial Term 7/19/2021 - 7/18/2024	\$5,639,560.00	Initial Term 4/1/2025 - 3/31/2028	\$5,996,020.00
Added Term 7/19/2024 - 7/18/2025	\$1,879,853.36	N/A	N/A

The Proposed Contract provides better value than the previous contract as it provides the same services with a 6% increase, which is better than the inflation rate of 23%, per the U.S. Bureau of Labor Statistics.