



GLWA Procurement

Effective Date:
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Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: May 12, 2025

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Requisition Number:	2400082/REQ-0000330	Project Owner:	Erich Klun
CIP#:	112008		
Contract Title:	Northeast Water Treatment Plant Filter Replacement		
Vendor:	Kokosing Industrial, Inc.		
Budget:	Capital Project		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS)

Advertised:	10-25-24	Addendums released:	8
Buyer:	Gerald Moore	Downloaded by:	141
Response due date:	2-17-25	Responses received:	2

Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor (In order of highest to lowest)	B.I.D. Plan (Pass/Fail)	Scored Criteria (0 or 1)			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
Kokosing Industrial, Inc.	Pass	1	1	0	N/A	79.30	81.30
Walsh Construction Co.	Pass	1	1	1	N/A	76.73	79.73



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QBS - Cost Summary - Kokosing Industrial, Inc.

Description	Proposed Cost	Negotiated Cost
Task 1 – Task Project Management	\$5,600,000.00	\$5,725,000.00
Task 2 – Basis of Design (50% Design)	3,000,000.00	3,355,841.00
Task 3 – Detailed Design (75% Design)	2,200,000.00	2,274,357.00
Task 4 – Detailed Design (100% Design)	1,800,000.00	1,856,457.00
Task 5 – Mobilization	3,000,000.00	3,000,000.00
Task 6 – General Construction	113,225,000.00	118,248,045.00
Task 7 – Resident Engineering	2,500,000.00	2,500,000.00
Task 8 – Demobilization	500,000.00	500,000.00
Cash Allowance for Emerson Hardware	500,000.00	500,000.00
Provisionary Allowance for Design	1,000,000.00	1,029,300.00
Totals	\$133,325,000.00	\$138,989,000.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

Negotiation costs incorporate bid alternates to the base scope of work accepted by GLWA. These alternates add value and provide the engineering efforts needed to support GLWA for the duration of the project.

QBS Evaluation Committee: (Designation – Organization)

A – Manager – Water Operating Services - GLWA

B – Life Cycle Project Manager - GLWA

C – Director – Water Engineering - GLWA

D – Technical Management Leader – Water Engineering - GLWA

E – Engineer – Water Operating Services - GLWA

F – Lab Leader – Water Operating Services - GLWA



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Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): No
Small Business Enterprise (SBE): No

Sub-Contractor(s) List:

Concrete Cutting & Breaking
D.C. Byers Company
Fishbeck
Global Green Services Group, LLC
Ram Construction Services
Raynor Overhead Door Corporation
Shaw Electric
Signature Contracting Group
Solid Platforms
T.F. Beck
Tri County Mirror and Glass

Vendor Response Survey:
Vendor Response Follow-up form attached.

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: Not applicable