



**GLWA Procurement**

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Vendor Response Follow-up

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Procurement Team

**Contract No.: Req-0004099 Pump Station 2 Variable Frequency Drives Upgrade at the Water Resource Recovery Facility**  
**Date: 2/9/2026**

<b>Vendor</b>	<b>Contact Name</b>	<b>Email Address</b>	<b>Explanation of No Bid Submittal</b>
Applied Science, Inc.	John Michaelski	<a href="mailto:jmichaelski@asi-eng.com">jmichaelski@asi-eng.com</a>	This was not an appropriate project for ASI to Bid on.
Air Design Inc.	Andy Webster	<a href="mailto:awebster@airdesign.com">awebster@airdesign.com</a>	We bid ventilation equipment to a sheet metal contractor. We don't typically bid directly to GLWA unless it is equipment GLWA prepurchase.
DE-CAL Inc.	Tom Cottrell	<a href="mailto:tcottrell@de-cal.com">tcottrell@de-cal.com</a>	We reviewed the project and felt the general contractors were a better fit for the prime contractor position. We did bid the project as a mechanical subcontractor to the general contractors.
DES Electric, LLC	Michael Elder	<a href="mailto:melder@des-electric.com">melder@des-electric.com</a>	DES Electric did bid this opportunity to General Contractors who turned in proposals for this REQ.
Expanse Electrical, LLC	Brett Gartner	<a href="mailto:brett.gartner@expanseelectrical.com">brett.gartner@expanseelectrical.com</a>	Based on additional project information, we understood there is a high probability the customer would choose to sole source our scope direct with the manufacturer. Consequently, a decision was made the project did not meet our criteria to invest time in a bid.
Commerce Controls Inc	Eric Hine	<a href="mailto:ehine@commercecontrols.com">ehine@commercecontrols.com</a>	On this project, the contractors that I would typically bid to as a sub, obtained pricing directly from the manufacture.
LGC Global	Angie Chappell	<a href="mailto:angie.chappell@lgccorp.com">angie.chappell@lgccorp.com</a>	Our intent was to bid the job, but duration of the project was too large to foresee any unprecedented changes in labor, materials and general market trends.