



GLWA Procurement

Effective Date:
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FSA_PRO_TPL_0024

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Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: March 12, 2025

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Contract Number:	Req-0001210	Project Owner:	Paul Ransom
CIP#:	232002		
Contract Title:	Conner Creek Pump Station Storm Water Pump Replacements		
Vendor:	Kokosing Industrial, Inc.		
Budget:	Operations and Maintenance		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor

Advertised:	10/23/24	Addendums released:	3
Buyer:	Eric Zuckero	Downloaded by:	133
Response due date:	1/10/25	Responses received:	5

Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor (In order of highest to lowest)	B.I.D. Plan (Pass/Fail)	Scored Criteria (0 or 1)			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
Kokosing Industrial, Inc.	Pass	1	1	0	No	97.00	99.00
Weiss Construction Co., LLC	Pass	1	1	0	No	92.44	94.44
FH Paschen	Pass	1	1	1	No	87.96	90.96
LGC Global, Inc.	Pass	1	1	1	No	80.72	83.72
Walsh Group	Pass	1	1	1	No	77.68	80.68



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RFB - Cost Summary – Kokosing Industrial, Inc.

Description	Cost
General Construction	\$31,850,000.00
Mobilization/Demobilization	900,000.00
Cash Allowance for Permanent Site Security and Electronic Site Access	75,000.00
Provisionary Allowance	2,000,000.00
Cash Allowance -Owner's Testing and Inspection Services	175,000.00
Cash Allowance - Online Learning Modules	75,000.00
Wet Debris, Grit, and Sludge Removal and Disposal	150,000.00
Storm Wet Well Work Interruption Due to Wet Weather	135,000.00
Totals	\$35,360,000.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): No
Small Business Enterprise (SBE): No

Sub-Contractor(s) List:

Signature Contracting Group
Overhead Door Company of Toledo
Deitering Group
Future Fence Company



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Nagle Paving Company
Ivy Development Agency
Berkel and Company Contracting
Badger, Inc.
DES Electric LLC
Turnkey Tunneling
Kennedy Industries

Vendor Response Survey: Not Applicable

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: Not Applicable