



## GLWA Procurement

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**Document Title:**  
Procurement Board Report

**Document Owner/Department:**  
Procurement Team

**Date:** December 19, 2025

**To:** Suzanne R. Coffey, P.E., Chief Executive Officer

**From:** Daniel Edwards, Procurement Manager

**Re:** Procurement Report

### General Information

|                      |   |                |                |
|----------------------|---|----------------|----------------|
| Contract Number:     | REQ-0007619   | Project Owner: | Heather Badrak |
| CIP#:                | 132021  |                |                |
| Contract Title:      | Imlay Pump Station VFD Improvements                                 |                |                |
| Vendor:              | ABB Inc.  |                |                |
| Budget:              | Capital Project   |                |                |
| Federal/State Funded | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |                |                |
| Buyer:               | Sean Hallock  |                |                |

### Procurement Method

#### Specialized Procurement

#### Business Inclusion and Diversity (B.I.D.) - Not Applicable

This procurement is a single/sole source as the original equipment manufacturer (OEM) for the variable frequency drives under this proposed contract was ABB Switzerland. In the United States, the only OEM approved and certified provider for ACS1000 upgrades on that equipment is ABB, Inc., the awarded vendor. This designation ensures compliance with the OEM's engineering standards, access to proprietary firmware and tools, and adherence to factory approved safety and quality standards and procedures.

### Specialized Procurement - Cost Summary - ABB

| Description  | Cost                  |
|--|-----------------------|
| VFD Serial No. 3BHB901000140 Preventative Maintenance & Upgrades Materials | \$231,139.74          |
| VFD Serial No. 3BHB901000142 Preventative Maintenance & Upgrades Materials | 231,139.74            |
| VFD Serial No. 3BHB901000143 Preventative Maintenance & Upgrades Materials | 231,139.74            |
| VFD Serial No. 3BHB901000144 Preventative Maintenance & Upgrades Materials | 231,139.74            |
| On-Siter Field Service Technician Labor                                    | 152,016.30            |
| Provisional Allowance  | 23,424.74             |
| <b>Totals</b>  | <b>\$1,100,000.00</b> |

*Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for*



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*the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.*

### Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

### Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

### Previous Contract

Previous contract holder: N/A