



GLWA Procurement

Effective Date:
7/1/2024

Document #:
FSA_PRO_TPL_0024

Revision Date:
N/A

Revision#:
0

Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: November 8, 2024
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	2401236/REQ-0000036	Project Owner:	Peter Fromm
CIP#:	N/A		
Contract Title:	Specialized Services-Staff Augmentation		
Vendor:	LGC Global, Inc.		
Budget:	Operations and Maintenance		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	7/31/2024	Addendums released:	3
Buyer:	Sean Hallock	Downloaded by:	135
Response due date:	9/18/2024	Responses received:	3

Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor <i>(In order of highest to lowest)</i>	B.I.D. Plan <i>(Pass/Fail)</i>	Scored Criteria <i>(0 or 1)</i>			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
LGC Global, Inc.	Pass	1	1	1	Yes	97	100
Sensatech LLC*	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Ready for Change, Inc.*	N/A	N/A	N/A	N/A	N/A	N/A	N/A

*Bidders deemed Non-Responsive – Both did not submit a bid bond with their bid as required by the RFB.



GLWA Procurement

Effective Date:
7/1/2024

Document #:
FSA_PRO_TPL_0024

Revision Date:
N/A

Revision#:
0

Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

RFB - Cost Summary – LGC Global, Inc.

Description	Quantity Requested	Unit of Measure	Unit Price	Total Cost
Item #1-1 – Plumber-Working Foreman	4,160	Hourly	\$120.00	\$499,200.00
Item #1-2 – Plumber-Working Foreman - Overtime	208	Hourly	105.00	21,840.00
Item #1-3 – Plumber-Journeyman	8,320	Hourly	100.00	832,000.00
Item #1-4 – Plumber-Journeyman - Overtime	416	Hourly	95.00	39,520.00
Item #1-5 – Electrician-Working Foreman	4,160	Hourly	125.00	520,000.00
Item #1-6 – Electrician-Working Foreman-Overtime	208	Hourly	110.00	22,880.00
Item #1-7 – Electrician-Journeyman	8,320	Hourly	120.00	998,400.00
Item #1-8 – Electrician-Journeyman - Overtime	416	Hourly	86.00	35,776.00
Item #1-9 – Carpenter-Working Foreman	282	Hourly	66.00	18,612.00
Item #1-10 – Carpenter-Working Foreman - Overtime	14	Hourly	68.75	962.50
Item #1-11 – Carpenter-Journeyman	1,800	Hourly	47.67	85,800.00
Item #1-12 – Carpenter-Journeyman - Overtime	90	Hourly	50.60	4,554.00
Item #1-13 – Millwright-Working Foreman	6,240	Hourly	122.00	761,280.00
Item #1-14 – Millwright-Working Foreman – Overtime	312	Hourly	113.00	35,256.00
Item #1-15 – Millwright-Journeyman	20,800	Hourly	110.00	2,288,000.00
Item #1-16 – Millwright-Journeyman – Overtime	1040	Hourly	88.00	91,520.00
Item #1-17 – Laborer-Working Foreman	3,120	Hourly	95.00	296,400.00
Item #1-18 – Laborer-Working Foreman – Overtime	156	Hourly	85.00	13,260.00
Item #1-19 – Laborer-Journeyman	29,120	Hourly	66.00	1,921,920.00



GLWA Procurement

Effective Date:
7/1/2024

Document #:
FSA_PRO_TPL_0024

Revision Date:
N/A

Revision#:
0

Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Item #1-20 – Laborer-Journeyman – Overtime	1,456	Hourly	73.00	106,288.00
Item #1-21 – Equipment Operator (Boom Truck)	2,080	Hourly	100.00	208,000.00
Item #1-22 – Equipment Operator (Boom Truck) - Overtime	204	Hourly	130.00	26,520.00
Item #1-23 – Field Clerk	4,160	Hourly	36.00	149,760.00
Item #1-24 – Project Manager	4,160	Hourly	65.00	270,400.00
Item #1-25 – Superintendent	4,160	Hourly	65.00	270,400.00
Item #1-26 – Project Engineer	1,040	Hourly	50.00	52,000.00
Item #1-27 – CSO Consultant	1,040	Hourly	20.00	20,800.00
Hourly Rates Subtotal				\$9,591,348.50
Allowances				
Item #2-1 – Material Allowance	2	Annually	500,000.00	1,000,000.00
Item #3-1 – Subcontractor Allowance	2	Annually	1,000,000.00	2,000,000.00
Item #4-1 Equipment Allowance	2	Annually	400,000.00	800,000.00
Allowances Subtotal				\$3,800,000.00
Total Amount				\$13,391,348.50

The Allowance amounts are included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in a competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation. In addition, having reviewed the currently available union rates (using these rates as a primary benchmarking tool) against the submitted bid costs including overhead and profit (15%), budgeting for equipment/vehicles and fuel/small tools (5%), and for a \$3/year raise (3 years total) only LGC Global, Inc. provided costs that reflect the ability to provide the qualified staffing requested via this solicitation.

Other Data Requested by GLWA Board Members for Recommended Vendor



GLWA Procurement

Effective Date:
7/1/2024

Document #:
FSA_PRO_TPL_0024

Revision Date:
N/A

Revision#:
0

Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): Yes
Small Business Enterprise (SBE): No

Sub-Contractor(s) List: Not Applicable

Vendor Response Survey: Not Applicable

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: LGC Global, Inc.

The previous Contract No. 2004889, was for the period of 4/1/2022 through 3/31/2026, for \$22,778,264.00. The contract amount differences between the two contracts are provided in the table below.

Contract Comparison			
Previous Contract LGC Global, Inc. 2022-2026		New Proposed Contract LGC Global, Inc. 2025-2029	
Description	Cost	Description	Cost
Duration 4/1/2022 - 3/31/2026	\$22,778,264.00	Duration 4/1/2025 - 3/31/2029	\$26,782,697.00

GLWA’s previous Contract No. 2004889 Specialized Services, started work on 4/1/2022 and is set to expire on 3/31/2026 (4 years). At the December 2021 O&R Committee Meeting, GLWA Contract No. 2004889 was introduced as an \$11,389,132.00 not to exceed contract for a duration of two years with two optional one-year renewal options at a cost of \$5,694,556.00 per year, for a total of \$22,778,264.00 and Amendment No. 3 was a no additional funds cost adjustment to the trade labor rates of contract cost summary.



GLWA Procurement

Effective Date:
7/1/2024

Document #:
FSA_PRO_TPL_0024

Revision Date:
N/A

Revision#:
0

Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

The new Proposed Contract No. 2401236 covers 2 years; comprised of a \$9,591,348.50 base contract plus \$3,800,000.00 in allowances for materials, subcontractors, and equipment, totaling \$13,391,348.50. Excluding the allowances the base contract is \$4,795,674.25 per year and \$6,695,674.25 per year with the allowances. The estimated annual cost is greater than the budgeted amount for previous Contract No. 2004889 average annual cost of \$6,094,566.00 but it's less than the actual average cost of \$8,126,088.00 as the contract will be terminated early (3 years versus the scheduled 4-year duration).

This contract is within the range of the past contract.