



## GLWA Procurement

**Effective Date:**  
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**Document Title:**  
Procurement Board Report

**Document Owner/Department:**  
Procurement Team

**Date:** February 12, 2025

**To:** Suzanne R. Coffey, P.E., Chief Executive Officer

**From:** Daniel Edwards, Procurement Manager

**Re:** Procurement Report

### General Information

Contract Number:	2303413	Project Owner:	Edwin Merriweather
CIP#:	170306		
Contract Title:	Springwells and Northeast Water Treatment Plants SCADA Network Upgrades		
Vendor:	Process Control & Implementation (PCI) LLC.		
Budget:	Capital Project		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

### Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS)

Advertised:	8/12/2024	Addendums released:	3
Buyer:	Jennifer Harding	Downloaded by:	87
Response due date:	10/11/2024	Responses received:	2

### Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor (In order of highest to lowest)	B.I.D. Plan (Pass/Fail)	Scored Criteria (0 or 1)			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
Process Control & Implementation (PCI), LLC.	Pass	1	1	1	No	81.66	84.66
Brown and Caldwell	Pass	1	0	0	No	76.92	77.92



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### QBS - Cost Summary – Process Control & Instrumentation (PCI) LLC.

Description – Springwells Water Treatment Plant	Proposed Cost	Negotiated Cost
Task 1 – PLC Hardware	\$ 1,844,645.00	\$1,844,645.00
Task 2 – Network Panels	300,133.00	300,133.00
Task 3 – Filter Panel Parts	756,832.00	505,134.00
Task 4 – Programming	587,979.00	587,979.00
Task 5 – Start-up/Testing	268,186.00	146,535.00
Task 6 – Installation & Electrical	432,648.00	310,997.00
Task 7 – Engineering	168,367.00	168,367.00
<b>Description – Northeast Water Treatment Plant</b>		
Task 1 – PLC Hardware	294,691.00	294,691.00
Task 2 – Network Panels	178,349.00	178,349.00
Task 3 – UPS	96,137.00	96,137.00
Task 4 – Programming	231,930.00	231,930.00
Task 5 – Start-up/Testing	82,944.00	82,944.00
Task 6 – Installation & Electrical	135,729.00	135,729.00
Task 7 – Engineering	117,726.00	117,726.00
<b>Cash Allowance</b>	500,000.00	500,000.00
<b>Provisional Allowance</b>	600,000.00	600,000.00
<b>Lump Sum Bid Price</b>	\$6,596,296.00	\$6,101,296.00

*Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.*

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

#### QBS Evaluation Committee: (Designation – Organization)

A – Maintenance Director of Operations - GLWA

B – Maintenance Manager - GLWA

C – Water Operating Services - GLWA

D – Management Professional - GLWA

#### Other Data Requested by GLWA Board Members for Recommended Vendor



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Minority Business Enterprise (MBE): No  
Detroit Based Business (DBB): No  
Small Business Enterprise (SBE): No

Sub-Contractor(s) List:  
Rotor Electric  
Rockwell Automation  
McNaughton-McKay

Vendor Response Survey:  
Vendor Response Survey is attached.

### Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

### Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

### Previous Contract

Previous contract holder: N/A