



**GLWA Procurement**

**Effective Date:**  
7/1/2024

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**Document Title:**  
Procurement Board Report

**Document Owner/Department:**  
Procurement Team

**Date:** December 5, 2024  
**To:** Suzanne R. Coffey, P.E., Chief Executive Officer  
**From:** Daniel Edwards, Procurement Manager  
**Re:** Procurement Report

**General Information**

|                      |   |                |               |
|----------------------|---|----------------|---------------|
| Requisition Number:  | REQ-0001999,<br>REQ-0002136,<br>REQ-0002137                         | Project Owner: | Biji Varghese |
| CIP#:                | O & M   |                |               |
| Contract Title:      | Sodium Hypochlorite   |                |               |
| Vendor:              | PVS Nolwood Chemical Inc.   |                |               |
| Budget:              | Operations and Maintenance  |                |               |
| Federal/State Funded | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |                |               |

**Procurement Method**

|                         |                |                     |     |
|-------------------------|----------------|---------------------|-----|
| Specialized Procurement |                |                     |     |
| Advertised:             | N/A            | Addendums released: | N/A |
| Buyer:                  | Joan Salwasser | Downloaded by:      | N/A |
| Response due date:      | N/A            | Responses received: | N/A |

**Business Inclusion and Diversity (B.I.D.) - Not Applicable**

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

| Vendor<br><i>(In order of highest to lowest)</i> | B.I.D. Plan<br><i>(Pass/Fail)</i> | Scored Criteria <i>(0 or 1)</i> |                |                 | Cert. | Score w/o B.I.D. | Score with B.I.D. |
|--|-----------------------------------|---------------------------------|----------------|-----------------|-------|------------------|-------------------|
|  |                                   | State of Michigan               | GLWA Territory | Econ. Territory |       |                  |                   |
| N/A  | N/A                               | N/A                             | N/A            | N/A             | N/A   | N/A              |                   |
| N/A  | N/A                               | N/A                             | N/A            | N/A             | N/A   | N/A              |                   |

**Other Data Requested by GLWA Board Members for Recommended Vendor**

Minority Business Enterprise (MBE): No  
 Detroit Based Business (DBB): Yes  
 Small Business Enterprise (SBE): No

Sub-Contractor(s) List: N/A



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Vendor Response Survey: N/A

**Litigation**

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

**Financials**

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

**Previous Contract**

Previous contract holder: PVS Nolwood Chemical Inc.

The previous vendor, PVS Nolwood Chemical Inc., various purchase orders, were for the period of 11/4/2022 through 10/31/2024, for \$9,844,437.15. The contract amount differences between the two contracts are provided in the table below.

| Previous purchase order information |                  |                              |                |                           |                                      |                      |                |
|-------------------------------------|------------------|------------------------------|----------------|---------------------------|--------------------------------------|----------------------|----------------|
| Vendor Name                         | Period           | Unit Cost per Gallon         | Amount         | New Vendor                | Period                               | Unit Cost per Gallon | Amount         |
| PVS Nolwood Chemical Inc.           | October 31, 2024 | Various (\$ .777 to \$2.885) | \$9,844,437.15 | PVS Nolwood Chemical Inc. | November 1, 2024 – December 31, 2025 | \$2.885              | \$6,298,968.75 |

The difference between the two periods is the first period was a shorter duration than the proposed new period. The average annual usage in the first period was lower than the new proposed period due to increased usage related to wet weather conditions.