



Welcome to the October edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

### GLWA's 2024 Vendor Outreach Event

Last month, GLWA hosted its annual Vendor Outreach Event at the Auburn Hills Marriot in Pontiac with over 225 Vendors in attendance. This year's event was a great opportunity to connect in person with Vendors, to hear your most important questions, to share new info about GLWA, and to provide opportunities for business-to-business networking.

In this special, extended edition of the *Procurement Pipeline* newsletter we are excited to share photos from GLWA's 2024 Vendor Outreach event.



*GLWA Vendors networked over breakfast before the General Session.*

During the event General Session, Vendors heard presentations by GLWA Leadership team members

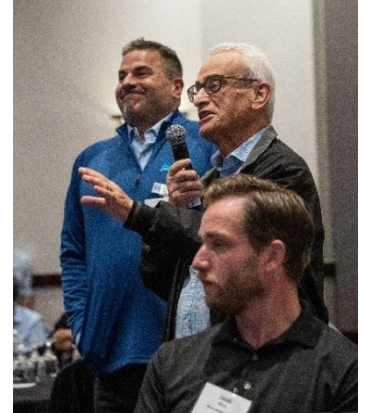


*GLWA General Counsel David Jones presented on "Ethics in Public Procurement."*

on what's new at GLWA including info on GLWA's financial outlook and

updated procurement processes.

In addition, a panel discussion featuring five GLWA prime contractors provided small business vendors with information on how to become subcontractors. Many thanks to Matt Glaz (Commercial Contracting Corp.), Gino D'Agostini (Ric-Man Construction), Todd Schurig (Kokosing Industrial Inc.), Colt Odeh (Clark Construction) and Thomas Hardiman Sr. (LGC Global)!

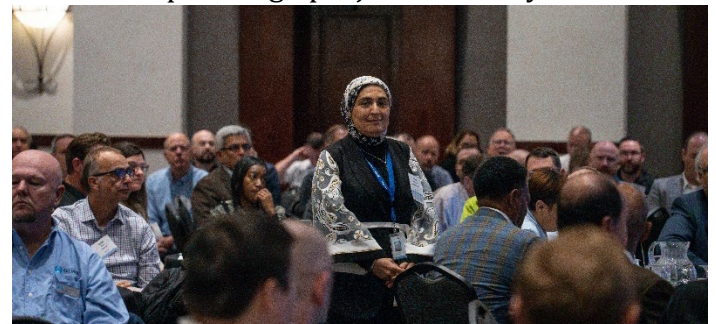


*GLWA Vendor asking a question during the Open Q&A session.*



*GLWA Prime Contractors participated in panel discussion on "How we Select our Subcontractors."*

The General Session was followed by two Breakout Sessions. The first session featured GLWA's Capital Improvement Plan (CIP) Project Management Plan (PMP) and provided Vendors with important details and context on the CIP Plan as well as key info on upcoming project delivery schedules.



*CIP Director Dima El-Gamal.*

The second session was services and goods focused and featured a panel discussion on how to



*GLWA Procurement Manager and Team Leads participated in panel discussion on "How to Successfully Respond to a GLWA RFB/RFP."*

successfully respond to GLWA requests for bid or proposal. This was followed by a presentation on



*GLWA Procurement Management Professional Steve Vesschemoet presented GLWA's Vendor Performance Assessment Program.*

GLWA's Vendor Performance Assessment (VPA) Program.

Resource tables where Vendors could meet one-on-one with representatives from the GLWA Procurement and Accounts

Payable teams and others were also available throughout the half-day event.



*Members of GLWA's Accounts Payable Team staffed Resource Tables where vendors could ask their questions in a one-on-one setting.*

GLWA thanks the Vendor Community for attending the 2024 Outreach Event! GLWA values its

partnership with the Vendor Community in our service to southeast Michigan. We look forward to seeing you next year!

### **The 2024 Vendor Outreach Contact Guide**

To help ensure that the Vendor Community has direct access to the GLWA team members who can best answer your questions, we have created the 2024 Vendor Outreach Contact Guide. This guide, which provides contact information for GLWA team members involved in all aspects of the procurement process, may be accessed by attendees of the 2024 Vendor Outreach event via the Whova mobile or web platform. All other Vendors interested to receive the Contact Guide may request a copy via [GLWAVendorOutreach@glwater.org](mailto:GLWAVendorOutreach@glwater.org).

### **Virtual Vendor Introduction Meetings**

If you are interested in learning more about doing business with GLWA, contact us at [GLWAVendorOutreach@glwater.org](mailto:GLWAVendorOutreach@glwater.org) to schedule a virtual vendor introduction meeting. Topics include information on submitting a competitive bid or proposal to any GLWA solicitation.

### **Keeping up with GLWA**

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the September 2024 Monthly Report, please [click here](#).

### **What's Coming Down the Pipe?**

*Current Solicitations:* Register in GLWA's [Bonfire Procurement Portal](#) for new solicitations and contract award information.

*Upcoming Procurements: Next Three to Nine Months*—See newsletter page 2.

### **Visit GLWA online!**

To see the GLWA vendor homepage, please visit [www.glwater.org](http://www.glwater.org) or contact us via email at [procurement@glwater.org](mailto:procurement@glwater.org)

# Upcoming Solicitations October 2024

| Category  | CIP #    | Description/Project Title   | Budget Estimate |
|---|----------|---|-----------------|
| <b>Water System (next four to nine months)</b>                                    |          |   |                 |
| Construction  | 111001   | Lake Huron Water Treatment Plant – LH-401 Switchgear and                        | \$100,000,000   |
| Construction  | 122016   | Downriver Transmission Main Loop – Phase 1 – Inkster Rd                         | \$21,000,000    |
| <b>Wastewater Systems (next four to nine months)</b>                              |          |   |                 |
| Construction  | 260510   | CSO Outfall Rehabilitation Phase VI   | \$10,000,000    |
| Construction  | 260206   | Rehabilitation of 7 Mile Sewer System   | \$30,000,000    |
| Construction  | 211005.2 | WRRF Pump Station 2 VFD Replacements  | \$12,000,000    |
| Design  | 270007   | CSO Facility Disinfection Improvements  | \$2,000,000     |
| Construction  | 270006   | CSO Facility Improvements II  | \$15,000,000    |
| Construction  | 260904   | Renovation of the New Administration Building 3 <sup>rd</sup> Floor             | \$3,300,000     |
| Construction  | 260210   | Lonyo Sewer System Rehabilitation   | \$24,000,000    |
| <b>Water System (next three months)</b>   |          |   |                 |
| Professional Services   | O&M      | Above/Below Ground Fuel System Maintenance                                      | \$900,000       |
| Design  | 113010   | Southwest WTP Flocculation Improvements   | \$4,933,000     |
| <b>Projects moved to Procurement Team (Preparing for solicitation on Bonfire)</b> |          |   |                 |
| Construction  | 112008   | Northeast WTP Filter Replacement  | \$85,550,000    |
| Design  | 270001   | Pilot Netting and Disinfection Facilities at B03, B04, and B05                  | \$8,000,000     |
| Design  | 270010   | Puritan Fenkell and Seven Mile HVAC improvements                                | \$1,200,000     |
| Construction  | 122004   | 96-Inch Water Transmission Main Relocation - Phase III                          | \$100,000,000   |
| Construction  | 112007   | Structural Repairs, Northeast Water Treatment Plant                             | \$6,000,000     |
| Construction  | 232002   | Conner Creek Pump Station Improvements  | \$36,000,000    |
| Professional Services   | O&M      | USACE Southeast Michigan Flood Resiliency Support – Flood Study                 | \$1,500,000     |
| Professional Services   | O&M      | WRRF CSO and SPS Generator Preventative Maintenance                             | \$400,000       |
| Professional Services   | O&M      | Emergency Standby Generator Preventative Maintenance                            | \$2,910,225     |
| Construction  | 170306   | Instrumentation and Control System Plant - wide SCADA                           | \$3,340,000     |
| Professional Services   | O&M      | Staffing Services   | \$750,000       |
| Professional Services   | O&M      | Investment Services   | \$2,200,000     |
| Professional Services   | O&M      | Floor Covering Supply and Installation Services                                 | \$246,000       |
| Professional Services   | O&M      | Boiler System Services  | \$300,000       |
| Professional Services   | O&M      | Fleet Management Services including Maintenance, Leasing and Upfitting Vehicles | \$14,667,500    |

Vendors should continue to monitor [Bonfire](#) for solicitation updates.

| Acronyms                               |                              |                            |
|--|------------------------------|----------------------------|
| WRRF: Water Resource Recovery Facility | CSO: Combined Sewer Overflow | WTP: Water Treatment Plant |