



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0039

Revision Date:
4/5/2023

Revision#:
2

Document Title:
Procurement Board Report-RFP

Document Owner/Department:
Procurement Team

Date: May 15, 2024
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

| | | | |
|------------------|--|----------------|-------------|
| Contract Number: | 2301148 | Project Owner: | Peter Fromm |
| CIP#: | 170506 | | |
| Contract Title: | 2301148 Water Transmission Main, Valve Emergency and Other Urgent Repair | | |
| Vendor: | Ric-Man Construction, Inc. | | |
| Budget: | Capital Project | | |

Procurement Method

| | | | |
|---|------------------|---------------------|----|
| Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee | | | |
| Advertised: | 2-14-2024 | Addendums released: | 0 |
| Buyer: | Tina Clinkscales | Downloaded by: | 56 |
| Response due date: | 3-29-2024 | Responses received: | 2 |

Negotiated Cost Schedule – Not applicable

Refer to the attached rates comparison document.

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

The RFP included a transmission main and valve repair time and material rate form for vendors to provide rates that will be utilized for water transmission main and valve repair work through a \$21,500,000.00 allowance, and to be performed on an as needed and emergency and urgent basis under a construction contract.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. Also, the Evaluation team checked equipment cost based on current rental rates and Ric-Man’s cost is similar. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation.



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Evaluation Committee: (Designation - Organization)

A - Manager - GLWA

B - Manager - GLWA

C - Director - GLWA

D - Director - GLWA

Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

| Vendor (Highest to lowest score) | Score without B.I.D. | Score with B.I.D. |
|-----------------------------------|----------------------|-------------------|
| Ric-Man Construction, Inc. | 77.85 | 79.85 |
| Major Contracting Group | 71.55 | 74.55 |

Business Inclusion and Diversity (B.I.D.)

| Vendor Name | B.I.D. Plan (Pass/Fail) | Score w/o B.I.D. | State of Michigan (1 pt.) | GLWA Territory Area (1 pt.) | Economically Disadvantaged Territory (1 pt.) | Score w/B.I.D. | Certifications |
|----------------------------|-------------------------|------------------|---------------------------|-----------------------------|--|----------------|----------------|
| Ric-Man Construction, Inc. | Pass | 77.85 | 1 | 1 | 0 | 79.85 | None |
| Major Contracting Group | Pass | 71.55 | 1 | 1 | 1 | 74.55 | None |

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

Business presence in State of Michigan

Business presence in GLWA service territory area (Sterling Heights)

Business presence in economically disadvantaged GLWA service territory area (list the territory)



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Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
Small Business Enterprise (SBE): No
Woman Business Enterprise (WBE): No
Disadvantaged Business Enterprise (DBE): No
Detroit Based Business (DBB): No
Other:

Sub-Contractor(s) List:
To be determined upon issuance of task.

Vendor Response Survey: Attachment

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

The previous contract, Contract No. 1802745, with Ric-Man Construction, Inc. is for the period of 8/26/2019 through 8/26/2024, for \$15,000,000.00. The initial contract term is for a two (2) year period with additional 3 years added via Change Order. Additional funds in the amount of \$3,000,000.00 were added via Change Order No. 3, December 14, 2022, and \$4,000,000.00 were added via Change Order No. 4, June 28, 2023, increasing the overall contract total to \$22,000,000.00. In addition, Contract No. 1802745 Proposed Change Order No. 5 for \$2,500,000.00 is also on June's agenda. This potentially, if approved by the Board, will increase the total contract amount to \$24,500,000.00 with no further increase in duration.

The previous contract and the proposed contract utilize a unit price-based fee structure with a not to exceed allowance, which is common for repair service contracts, as quantities/hours are not known until a task is issued.



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The unit price differences between the previous contract and the proposed contract are minimal. This proposed award is for a period of five (5) years and \$21,500,000.00.

Therefore, the only significant difference between the two contracts is that additional equipment was added, and the initial term cost was increased from \$15,000,000.00 to \$21,500,000.00.