



GLWA Procurement

Effective Date:
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FSA_PRO_TPL_0024

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Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: December 20, 2024
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	2400355/REQ-0000029	Project Owner:	Paula Anderson
CIP#:	N/A		
Contract Title:	Commercial Janitorial Services		
Vendor:	Du-All Cleaning, Inc		
Budget:	Operations and Maintenance		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS)

Advertised:	September 19, 2024	Addendums released:	1
Buyer:	Tina Clinkscales	Downloaded by:	53
Response due date:	October 31, 2024	Responses received:	7

Business Inclusion and Diversity (B.I.D.) - 100

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor <i>(In order of highest to lowest)</i>	B.I.D. Plan <i>(Pass/Fail)</i>	Scored Criteria <i>(0 or 1)</i>			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
Du-All Cleaning Inc.	Pass	1	1	0	No	71.93	73.93
Facilities 360	Pass	1	0	0	No	72.26	73.26
Kleen Tech Services LLC	Pass	0	0	0	No	72.16	72.16
GDI Services Inc.	Fail	1	1	0	No	69.15	71.15
G&A Cleaning Inc.	Fail	1	1	0	Yes	68.11	70.11
RNA Facilities Management	Pass	1	0	0	No	69.09	70.09
CCS Facility Services	Fail	0	0	0	No	55.44	55.44



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QBS Cost Summary*

Description	Total Cost
<i>*See attached itemized list of tasks and proposed costs</i>	

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

QBS Evaluation Committee: (Designation - Organization)

A - Manager - GLWA

B - Management Professional - GLWA

C - Team Lead- GLWA

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No

Detroit Based Business (DBB): No

Small Business Enterprise (SBE): No

Sub-Contractor(s) List: N/A

Vendor Response Survey: Not applicable

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.



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Previous Contract

Previous contract holder: GDI Services, Inc.

The total amount of the initial term for Contract No. 1904332 was \$4,678,878.98. Two amendments were processed during the initial term.

Amendment No. 1 included the addition of St. Aubin CSO for \$15,693.44 and \$2,500,000.00 for COVID-19 Disinfection cleaning.

Amendment No. 2 included the addition of the Rialto Warehouse for \$28,705.76.

The previous contract, Contract No. 1904332, was for the period of 12/6/2020 through 4/5/2025, for \$9,575,568.66. Both contracts list terms of three (3) years, with two (2) renewal options.

The contract amount differences between the two contracts are provided in the table below.

	Initial Term	Renewal Option 1	Renewal Option 2	Contract Total
1904332 GDI Services, Inc.	\$7,223,278.18	\$1,175,967.14	\$1,176,323.34	\$9,575,568.66
2400355/REQ-0000029 Du-All Cleaning, Inc	\$4,661,472.15	\$1,312,576.40	\$1,312,576.40	\$7,286,624.95