



GLWA Procurement

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Procurement Board Report

Document Owner/Department:
Procurement Team

Date: February 12, 2025

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Contract Number:	2400265	Project Owner:	Candice Hobson
CIP#:	N/A		
Contract Title:	Emergency Standby Generators Preventative Maintenance Services		
Vendor:	Preventative Maintenance Technologies, LLC.		
Budget:	Operations and Maintenance		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor

Advertised:	11/08/2024	Addendums released:	1
Buyer:	Jennifer Harding	Downloaded by:	22
Response due date:	12/13/2024	Responses received:	2

Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor (In order of highest to lowest)	B.I.D. Plan (Pass/Fail)	Scored Criteria (0 or 1)			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
Preventative Maintenance Technologies, LLC.	Pass	1	1	0	No	97.00	99.00
Ancona Controls, Inc.	Pass	1	1	0	No	78.23	80.23



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RFB - Cost Summary – Preventative Maintenance Technologies, LLC.

Description	Cost
Task 1 – Job Site 1 – Water Plants – 26 Generators	\$310,400.00
Task 2 – Job Site 2 – Pumping Stations – 23 Generators	243,350.00
Task 3 – Job Site 3 – Support Sites – 9 Generators	29,200.00
Provisional Allowance	200,000.00
Two Year Total	782,950.00
Renewal Option 1	391,475.00
Renewal Option 2	391,475.00
Total Contract Total	\$1,565,900.00

This is a unit price contract, where there are no minimum or maximum guarantees.

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): No
Small Business Enterprise (SBE): No

Sub-Contractor(s) List: N/A

Vendor Response Survey:
Vendor Response Follow-up form attached.

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this



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contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: Preventative Maintenance Technologies, LLC.

The previous Contract No. 2001082, was for the period of 5/12/2020 through 5/29/2025, with a total cost of \$2,612,707.00. The contract amount differences between the two (2) contracts are provided in the table below.

Vendor	Previous Contract	Current Contract
Preventative Maintenance Technologies, LLC.	\$2,612,707.00	\$1,565,900.00

The previous contract included three (3) additional water pumping stations with a total of eight (8) generators accounting for preventative services and repairs. The cost difference between the two (2) contracts is the number of sites and total generators being serviced, as the current contract, REQ-0000028, is reduced by three (3) sites and eight (8) generators.