



GLWA Procurement

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Document Title: Procurement Board Report	Document Owner/Department: Procurement Team
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Date: April 9, 2025
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	Req-0000348	Project Owner:	Todd King
CIP#:	N/A		
Contract Title:	Southeast Michigan Flood and Storm Damage Reduction General Investigation Study		
Vendor:	Limno-Tech, Inc.		
Budget:	Operations and Maintenance		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method			
Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS)			
Advertised:	10/17/24	Addendums released:	3
Buyer:	Eric Zuckero	Downloaded by:	64
Response due date:	12/13/24	Responses received:	3

Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor <i>(In order of highest to lowest)</i>	B.I.D. Plan <i>(Pass/Fail)</i>	Scored Criteria <i>(0 or 1)</i>			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
Limno-Tech, Inc.	Pass	1	0	0	Yes	77.84	78.84
Wade Trim Associates, Inc.	Pass	1	1	1	No	73.42	76.42
HDR Michigan, Inc.	Pass	1	1	1	No	65.36	68.36



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QBS - Cost Summary – Limno-Tech, Inc.

Description	Proposed Cost	Negotiated Cost
Task 1 – Project Management and Administration	\$234,889.34	\$234,889.34
Task 2 – Stakeholder Coordination	242,778.46	242,778.46
Task 3 – Data Gathering/Warehousing	109,701.09	109,701.09
Task 4 – GIS Processing	71,680.54	71,680.54
Task 5 – Select and Develop Two-Dimensional Hydrologic and Hydraulic Modeling Tool	481,620.35	481,620.35
Task 6 – Conduct Preliminary Hydrologic Analysis	299,805.29	299,805.29
Task 7 – Climate Change Considerations	74,039.17	74,039.17
Task 8 – Preliminary Hydrologic and Hydraulics (H&H) Analysis	278,425.05	278,425.05
Task 9 – Initial Existing Conditions Flood Mapping	81,709.44	81,709.44
Task 10 – Alternatives Array Development	110,945.61	110,945.61
Task 11 – Initial Alternatives Screening and Stakeholder Engagement	207,631.72	207,631.72
Task 12 – Draft Alternatives Development with Decision Framework and Criteria	220,191.93	220,191.93
Task 13 – Alternative Selection with Facilitated Stakeholder Engagement	123,541.17	123,541.17
Task 14 – Mapping/H&H Project QA/QC Technology Transfer	75,174.23	75,174.23
Totals	\$2,612,133.39	\$2,612,133.39

Negotiations confirmed the scope of the project. Benchmarking was completed by comparing the proposal costs for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached proposal tabulation. In addition, a rates/hour’s analysis comparison is also attached for review. The analysis confirms that LimnoTech’s proposal gave GLWA the necessary amount of hours to complete the project with the lowest average hourly rate.

Further benchmarking was completed after review of LimnoTech’s proposed billing rates in relation to a previous contract (1904197) with LimnoTech that has similar staffing and scope of services. It was concluded that their proposed increase in billing rates was consistent with the previous contract (Long Term CSO Plan Update) and reflected an average annual inflation rate of 3.6% per year as compared to the industry average of 4.2% per year annual inflation rate (2020-2024).

As a result of this analysis, the evaluation team determined costs for this project were inline with



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the scope of work.

QBS Evaluation Committee: (Designation - Organization)

A - Chief Resilience Officer - GLWA

B - Wastewater Analytics, Planning, & Metering Director - GLWA

C - Water Engineering Director - GLWA

D - Infrastructure Special Projects Director - GLWA

E - Field Services Director - DWSD

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No

Detroit Based Business (DBB): No

Small Business Enterprise (SBE): Yes

Sub-Contractor(s) List:

Dante Zettler, Independent Contractor

Drummond Carpenter PLLC

OHM Advisors

Regents of the University of Michigan

Vendor Response Survey: Not Applicable

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: N/A