



Welcome to the March edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

Procurement Tip of the Month: What to Expect from a Solicitation Debriefing Meeting

Vendors not selected for award may request a solicitation debrief meeting with GLWA procurement. The purpose of a solicitation debrief meeting is to provide Vendors feedback so that they may improve future solicitation responses. During the meeting, Vendors can expect the following.

- ✓ An explanation of GLWA's evaluation and award process.
- ✓ An assessment of their proposal in relation to the solicitation's evaluation criteria, including feedback on suggested improvements as well as areas in which the Vendor's response met or exceeded expectations.
- ✓ A general understanding of the basis of the award decision.
- ✓ The rationale for not moving forward in the evaluation process.

Debriefing meetings are reserved for Request for Proposal (RFP) solicitations, where a qualifications-based selection (QBS) method was used. This means that vendors were selected for award based on their qualifications and competence in relation to the scope and needs of a project, rather than based on price alone.

To protect the integrity of GLWA's procurement process, solicitation debriefing meetings can only be conducted after the solicitation contract and/or purchase order has been executed and only if you responded to the solicitation. Please note that buyers cannot discuss responses from other vendors. If you would like to schedule a solicitation debriefing meeting, please contact the Buyer of Record for the solicitation.

Reminder: Maintaining Updated Contact Information in Your Euna Vendor Profile

Maintaining updated contact information in your Euna vendor profile is key to staying informed about GLWA. This is because GLWA uses our Euna database to distribute communications to the Vendor Community. Vendors should consider a distribution-style email address (e.g., procurementopportunities@yourcompany.com) which automatically sends notifications to multiple individuals. This ensures your company receives communications even if one or more personnel are unavailable at the time of sending, or when experiencing employee turnover. Any questions about your Euna vendor profile may be directed to GLWAVendorOutreach@glwater.org.

Virtual Vendor Introduction Meetings

If you are interested in learning more about doing business with GLWA, contact us at GLWAVendorOutreach@glwater.org to schedule a virtual vendor introduction meeting. Topics include information on submitting a competitive bid or proposal to any GLWA solicitation.

Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the February 2026 Monthly Report, please [click here](#).

What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's [Euna Procurement Portal](#) for new solicitations and contract award information.

Upcoming Procurements: Next Three to Nine Months—See newsletter page 2.

Visit GLWA online!

To see the GLWA vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org.

Upcoming Solicitations March 2026

Category	CIP #	Description/Project Title	Budget Estimate
Water System (next four to nine months)			
Construction	122020	Concord and Nevada Flow Control Valves	\$7,000,000
Construction	111012	Lake Huron Water Treatment Plant Flocculation Improvements	\$60,000,000
Wastewater Systems (next four to nine months)			
Construction	232002	Conner Creek Sanitary Pump Station	\$167,000,000
Construction	260206	Rehabilitation of 7 Mile Sewer System	\$9,800,000
Design	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1	\$8,000,000
Construction	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1 -	\$30,000,000
Enterprise (next three months)			
N/A			
Water System (next three months)			
Construction	111001	Lake Huron Water Treatment Plant – LH-401 Switchgear and Low Lift Improvements	\$125,000,000
Professional	116101	Design/ Inspection of Raw Water Tunnels	\$4,242,000
Construction	132016	North Service Center Pumping Station Improvements	\$108,322,551
Wastewater (next three months)			
Design	270002	Meldrum Sewer Diversion and VR-15 Improvements	\$2,000,000
Construction	260210	Rehabilitation of GLWA Sewers: Ashland Relief, Linwood, Second, and Shiawassee (AL2S)	\$14,100,000
Design	270009	Site Improvements at Baby Creek, Belle Isle and St. Aubin CSO	\$1,500,000
Professional	O&M	Staffing Services	\$500,000
Construction	122020	Concord Nevada Flow Control Valves	\$7,000,000
Construction	122021	Grosse Pointe Woods & Harper Woods 24" Transmission Main	\$17,000,000
Design-Build	170803	Reservoir Rehabilitation Phase III	\$51,830,000
Professional Services	O&M & 170507	Water Transmission, Valve, Emergency and Other Urgent Repairs	\$22,000,000
Construction	122007	Merriman Road 24-inch Water Transmission Main	\$6,817,000
Construction	132015	Newburgh Road Booster Pumping Station Improvements	\$66,000,000
Construction	122023	Adams Road Transmission Main	\$8,400,000
Professional	O&M	Preventative Maintenance and Repair of Electrical Equipment	\$9,684,080
Construction	211009	Primary Area Gas Detection Upgrade and Switchgear SD-1 Replacement at Electrical Building EB-20	\$7,000,000
Construction	122007	Merriman Road 24-inch Water Transmission Main	\$6,817,000

Vendors should continue to monitor [Euna](#) for solicitation updates.

Acronyms		
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant