



GLWA Procurement

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Vendor Response Follow-up

Document Owner/Department:
Procurement Team

Requisition No./Title: REQ-0004900/CSO Facilities Improvements II
Date: 2/5/2026

Vendor	Contact Name	Email Address	Explanation of No Bid Submittal
Axelliant, LLC	Sam Sadiq	sam.sadiq@axelliant.com	Axelliant is an IT reseller company. We specialize in providing any IT hardware and software items, and professional services to our clients. I am looking forward to bidding for any IT procurement request GLWA might have.
Beck Restoration Management Group	Michael Beck	mfbeck@beckrmg.com	<p>We have a pretty specific construction specialty and can mostly only subcontract. We sent in our bid to many prime contractors.</p> <p>We do injection waterproofing, crack stabilization, concrete restoration, and coatings such as tank coatings, epoxy coatings, and many more. We bid the Xypex wall, since we work with Xypex often. We also bid an alternate to traditional waterproofing (digging up the outside) with an alternate method of injection waterproofing.</p>
Commerce Controls Inc.	Eric Hine	ehine@commercecontrols.com	I was involved on this bid and sent my proposals to the subcontractors that bid the project.
DE-CAL Inc.	Andrew Calcaterra	ac@de-cal.com	We bid this to several General Contractors as a subcontractor.



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Emerson Power & Water	Raymond Card	Raymond.Card@emerson.com	Emerson responded to the subject BID as a subcontractor. We bid to several general and electrical contractors pursuing the project. We're looking forward to the bid results identifying the low bid general contractor.
F.H. Paschen	Ken Swartz	kswartz@fhpaschen.com	We did not bid this project because we were focused on bidding other projects to GLWA.
Grand River Construction, Inc	John Kersaan	jwkersaan@grandriverconstruction.com	We typically do not do work in this part of Michigan. Also it did not fit well with our current work schedule.
Hubbell, Roth & Clark, Inc.	Sara Smith	marketing@hrc-engr.com	HRC's Business Development team downloads documents as received and evaluates if the scope aligns with our current business model. Our team assessed the referenced RFP and determined it did not fit at this time. HRC continues to track GLWA opportunities and is prepared to submit a proposal when the opportunity aligns with the prospect of success. We look forward to the opportunity to work with GLWA on their needs in the future.
Kokosing Industrial	Lloyd Lloyd Lambrix	lloyd.lambrix@kokosing.biz	I'm only a project manager on the Freud Pump



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			Station Project. I just look at your bid list to see what is currently out for procurement.
Nicholson Construction Company	Alex Sherman	alexander.sherman@nicholsonconstruction.com	We are a specialty subcontractor, I don't think there was any work there that would require our services.
Smith's Waterproofing, LLC	Brandon Smith	brandon@swcdllc.com	The scope of work on this one was just a bit over our head to bid as a prime. We did quote as a subcontractor to a couple of the primes though. Hopefully in the future we will be in a position to bid this size job as a prime.
Tooles Contracting Group	DAndre Herron	dandreherron@toolesgroup.com	We did not submit a response for REQ-0004900 ("CSO Facilities Improvements II") because our team was awarded another project immediately prior to the due date, and we determined we would not have sufficient staffing capacity to properly support both projects at the level of quality and schedule compliance required. We value GLWA's bid opportunities and look forward to responding on future solicitations when we can commit the appropriate resources.



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Walsh Construction	Firas Joseph	fjoseph@walshgroup.com	Walsh was unable to pursue this project as well as” REQ-0005921, WRRF Improvements to Sludge Feed Pumps at Dewatering Facilities” due to timing of the bids, we had multiple projects bidding at the same time with committed resources and did not feel we could provide good bids that supports GLWA.
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