

Welcome to the November edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

Procurement Tip of the Month: Understanding and Preventing Liquidated Damages

Vendors responding to a GLWA solicitation may encounter liquidated damages while reviewing the project details. Liquidated damages are included in certain GLWA projects as an estimate of damages, or potential losses, for the injured party to collect as compensation upon a specific breach of contract requirements. While liquidated damages may be included as part of any GLWA contract, they are most often included in construction contracts. To learn more about liquidated damages and how to prevent them, please read below.

- ✓ GLWA may recover the liquidated damages agreed to in the contract terms if the Vendor does not substantially complete the work within the stipulated time for completion.
- ✓ The rate of liquidated damages is determined based on several risk factors, including the original contract amount and whether the public is adversely affected by any delays in completion.
- ✓ Losses incurred by GLWA if the Vendor fails to complete the project on time may include extra rental or running costs and are calculated as a per day or week charge.
- ✓ The recovery of liquidated damages by GLWA does not relieve the Vendor from their obligation to complete the project as per the contract terms.
- ✓ If delays in project completion are due to reasons outside of the Vendor's control (such as adverse weather conditions), the Vendor may submit a written request for an extension of time.

To prevent liquidated damage payments, vendors should thoroughly plan and realistically schedule the progress of work while preparing their solicitation responses. In addition, strong communication within the Vendor's team as well as

with the GLWA project team throughout the duration of the contract helps to ensure that projects run as efficiently and effectively as possible and are completed on time.

If you have any additional questions about liquidated damages and how to prevent them related to a specific GLWA project, then please contact the GLWA Buyer of Record for that project.

Virtual Vendor Introduction Meetings

If you are interested in learning more about doing business with GLWA, contact us at GLWAVendorOutreach@glwater.org to schedule a virtual vendor introduction meeting. Topics include information on submitting a competitive bid or proposal to any GLWA solicitation.

Where to Meet GLWA

We welcome you to visit us at the upcoming Contractor Workshop, hosted by the Detroit Water and Sewage Department (DWSD). This event will be held in person on Thursday, December 7, 2023 from 8:30 a.m. to 12:00 p.m. at the Focus: HOPE Conference Center on Oakman Boulevard, Detroit. Registration details may be found by [clicking here](#).

Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the October 2023 Monthly Report, please [click here](#).

What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's [Bonfire Procurement Portal](#) for new solicitations and contract award information.

Upcoming Procurements: Next Three to Nine Months—See newsletter page 2.

Visit GLWA online!

To see the GLWA vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org.

Upcoming Solicitations November 2023

| Category | CIP # | Description/Project Title | Budget Estimate |
|---|--------------|---|-----------------|
| Water System (next four to nine months) | | | |
| Construction | 122004 | 96-Inch Water Transmission Main Relocation - Phase III | \$90,000,000 |
| Construction- Pre-Purchase | 122004 | 96-Inch Water Transmission Main Relocation - Phase III - Pre-Purchase Pipe | \$2,300,000 |
| Construction | 122016 | Downriver Transmission Main Loop – Phase 1 – Inkster Rd | \$21,000,000 |
| Wastewater Systems (next four to nine months) | | | |
| Construction | 260510 | CSO Outfall Rehabilitation Phase VI | \$15,000,000 |
| Construction | 211005 | WRRF Pump Station 2 VFD Replacements | \$12,000,000 |
| Construction | 222001 | Oakwood District Intercommunity Relief Sewer | \$75,000,000 |
| Design | 270001 | Pilot Netting and Disinfection Facilities at B03, B04, and B05 | \$8,000,000 |
| Design | 270007 | CSO Facility Disinfection Improvements | \$3,900,000 |
| Water System (next three months) | | | |
| Professional Services | O&M | Valve Exercising Project for Field Services | \$7,500,000 |
| Wastewater (next three months) | | | |
| Projects moved to Procurement Team (Preparing for solicitation on Bonfire) | | | |
| Professional Services | O&M | Good Sewer Metering Practice Analysis & Support Services | \$2,710,000 |
| Professional Services | O&M | Environmental Health and Safety Assistance | \$2,000,000 |
| Professional Services | O&M | Refuse and Recycling Waste Pickup and Disposal Services | \$655,000 |
| Professional Services | 170506 & O&M | Water Transmission Main, Valves and Other Urgent Repairs | \$21,500,000 |
| Construction | 211007 | Pump Station - 2 Bar Rack Replacement and Grit Collection System Improvements | \$110,000,000 |
| Design-Bid-Build | 261001 | WRRF Rehabilitation of Secondary Clarifiers | \$2,300,000 |
| Professional Services | 213009 | Biosolids Study | \$2,500,000 |

Vendors should continue to monitor [Bonfire](#) for solicitation updates.

| Acronyms | | |
|---|-------------------------------------|-----------------------------------|
| WRRF: Water Resource Recovery Facility | CSO: Combined Sewer Overflow | WTP: Water Treatment Plant |