

Welcome to the February edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

Procurement Tip of the Month: What to Expect During an Oral Interview Meeting

After all the submitted proposals have been scored during the solicitation evaluation process, the GLWA Evaluation Team may conclude that an Oral Interview meeting is required to determine the most responsive and responsible Vendor. The purpose of an Oral Interview meeting is for Vendors to provide clarification on the written proposal submitted for a project.

Oral Interview meetings include the GLWA Buyer, Evaluation Team members, and the Potential Vendor team. During the meeting, Vendors may expect the following.

- ✓ An interactive discussion between the Evaluation Team and the potential Vendor.
- ✓ Questions from the Evaluation Team intended to obtain additional details on the Vendor's written proposal.
- ✓ An opportunity for the potential Vendor to explain the methods referred to in their written proposal and to clarify any unusual or significant responses.

Oral Interview meetings are typically used for Request for Proposal (RFP) solicitations, where a Qualifications Based Selection (QBS) method is used. This means that Vendors are selected for award based on their qualifications and competence in relation to the scope and needs of a particular project, rather than based on price alone.

If an Oral Interview is required, the GLWA Buyer will establish a meeting time and date with Vendors. Should the Evaluation Team have additional questions following the interview, the GLWA Buyer will forward those questions to the Vendor. GLWA's final award recommendation will

encompass both evaluation of the written proposal as well as the Oral Interview.

Please note that Oral Interview meetings are not an opportunity to negotiate or change solicitation requirements, submit new information, discuss other proposals, or discuss GLWA projects in development. If you have any additional questions about Oral Interview meetings, please contact the GLWA buyer of record for the specific solicitation.

Virtual Vendor Introduction Meetings

If you are interested in learning more about doing business with GLWA, contact us at GLWAVendorOutreach@glwater.org to schedule a virtual vendor introduction meeting. Topics include information on submitting a competitive bid or proposal to any GLWA solicitation as well as the Business Inclusion and Diversity (B.I.D.) and Vendor Performance Assessment Programs.

Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the January 2026 Monthly Report, please [click here](#).

What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's [Euna Procurement Portal](#) for new solicitations and contract award information.

Upcoming Procurements: Next Three to Nine Months—See newsletter page 2.

Visit GLWA online!

To see the GLWA vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org.

Upcoming Solicitations February 2026

Category	CIP #	Description/Project Title	Budget Estimate
Water System (next four to nine months)			
Construction	132016	North Service Center Pumping Station Improvements	\$108,322,551
Construction	122020	Concord and Nevada Flow Control Valves	\$7,000,000
Construction	122023	Adams Road Transmission Main	\$8,400,000
Construction	111012	Lake Huron Water Treatment Plant Flocculation Improvements	\$60,000,000
Construction	122007	Merriman Road 24-inch Water Transmission Main	\$6,817,000
Construction	132015	Newburgh Road Booster Pumping Station Improvements	\$66,000,000
Construction	122016	Downriver Transmission Main Loop: Inkster Road 42" Main	\$54,900,000
Wastewater Systems (next four to nine months)			
Construction	232002	Conner Creek Sanitary Pump Station	\$167,000,000
Design	270009	Site Improvements at Baby Creek, Belle Isle and St. Aubin CSO	\$1,500,000
Construction	260206	Rehabilitation of 7 Mile Sewer System	\$9,800,000
Design	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1	\$8,000,000
Construction	261001	WRRF Rehabilitation of the Secondary Clarifiers Phase 1 -	\$30,000,000
Enterprise (next three months)			
Professional Services	O&M	Preventative Maintenance and Repair of Electrical Equipment	\$9,684,080
Water System (next three months)			
Construction	111001	Lake Huron Water Treatment Plant - LH-401 Switchgear and	\$125,000,000
Professional	116101	Design/ Inspection of Raw Water Tunnels	\$4,242,000
Wastewater (next three months)			
Design	270002	Meldrum Sewer Diversion and VR-15 Improvements	\$2,000,000
Construction	260210	Rehabilitation of GLWA Sewers: Ashland Relief, Linwood, Second, and Shiawassee (AL2S)	\$14,000,000
Construction	211009	Primary Area Gas Detection Upgrade and Switchgear SD-1 Replacement at Electrical Building EB-20	\$7,000,000
Professional Services	O&M	Staffing Services	\$500,000
Construction	122020	Concord Nevada Flow Control Valves	\$7,000,000
Professional Services	O&M	Mechanical, Plumbing and HVAC Repair Services	\$170,000
Construction	122021	Grosse Pointe Woods & Harper Woods 24" Transmission Main	\$17,000,000
Design-Build	170803	Reservoir Rehabilitation Phase III	\$51,830,000
Professional Services	O&M & 170507	Water Transmission, Valve, Emergency and Other Urgent Repairs	\$22,000,000
Construction	122007	Merriman Road 24-inch Water Transmission Main	\$6,817,000
Construction	132015	Newburgh Road Booster Pumping Station Improvements	\$66,000,000

Vendors should continue to monitor [Euna](#) for solicitation updates.

Acronyms		
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant