



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0039

Revision Date:
4/5/2023

Revision#:
2

Document Title:
Procurement Board Report-RFP

Document Owner/Department:
Procurement Team

Date: June 26, 2024

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Contract Number:	2204729a-1 and 2204729a-2	Project Owner:	Candice Hobson
CIP#:	N/A		
Contract Title:	As-Needed Large Motor Repairs		
Vendor:	Birclar Electric & Ideal Electric Power Co.		
Budget:	Operations and Maintenance		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	December 20, 2023	Addendums released:	4
Buyer:	Jennifer Harding	Downloaded by:	18
Response due date:	February 24, 2024	Responses received:	3

Cost Summary*

Description	Total Cost
*See attached itemized list of tasks and proposed costs	

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation.

Evaluation Committee: (Designation – Organization)

A – Procurement - GLWA

B – Water Operations Maintenance Manager - GLWA

C – Electrical Management Professional - GLWA

D – Asset Maintenance Manager - GLWA



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Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score without B.I.D.	Score with B.I.D.
Birclar Electric	93.53	95.53
Ideal Electric Power Co.	83.73	83.73
Flanders	6.77	6.77

Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
Birclar Electric	Fail	93.53	1	1	0	95.53	None
Ideal Electric Power Co.	Fail	83.73	0	0	0	83.73	None
Flanders	Fail	6.77	0	0	0	6.77	None

Business Inclusion and Diversity (B.I.D.) - Birclar Electric

☒ B.I.D. program required

☐ B.I.D. program not required

☒ The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

☒ The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

☒ Business presence in State of Michigan:

☒ Business presence in GLWA service territory area (Romulus)

☐ Business presence in economically disadvantaged GLWA service territory area (list the territory)



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Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
Small Business Enterprise (SBE): No
Woman Business Enterprise (WBE): No
Disadvantaged Business Enterprise (DBE): No
Detroit Based Business (DBB): No

Sub-Contractor(s) List:

Lee Industrial Contractors
Lakeshore Global

Business Inclusion and Diversity (B.I.D.) – Ideal Electric Power Co.

☒ B.I.D. program required

☐ B.I.D. program not required

☐ The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

☒ The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

☐ Business presence in State of Michigan:

☐ Business presence in GLWA service territory area (list the territory)

☐ Business presence in economically disadvantaged GLWA service territory area (list the territory)

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
Small Business Enterprise (SBE): No
Woman Business Enterprise (WBE): No
Disadvantaged Business Enterprise (DBE): No
Detroit Based Business (DBB): No

Sub-Contractor(s) List:

None



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Business Inclusion and Diversity (B.I.D.) – Flanders

☒ B.I.D. program required

☐ B.I.D. program not required

☐ The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

☒ The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

☐ Business presence in State of Michigan:

☐ Business presence in GLWA service territory area (list the territory)

☐ Business presence in economically disadvantaged GLWA service territory area (list the territory)

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No

Small Business Enterprise (SBE): No

Woman Business Enterprise (WBE): No

Disadvantaged Business Enterprise (DBE): No

Detroit Based Business (DBB): No

Sub-Contractor(s) List:

None

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendors have the financial capacity to perform the tasks under this



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contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: Birclar Electric
Integrated Power Solutions (IPS)

The previous contracts, 1803447 and 1803448, were for the period of 10/7/2019 through 10/6/2023, for a combined total of \$960,000.00, covering repairs at five (5) water treatment plants only. The proposed contract indicates an increase in the total contract amount to cover five (5) water treatment plants due to increased inflation and parts cost. The contract will also be written for three (3) years, with 2- 1 year option renewals. The contract amount differences between the two contracts are provided in the table below:

Vendor	Previous Contract	Current Contract
Integrated Power Solutions (IPS) (1803447)	\$480,000.00	
Birclar Electric (1803448)	\$480,000.00	
Birclar Electric (2204729a-1)		\$1,260,000.00
Ideal Electric Power Co. (2204729a-2)		\$540,000.00