



GLWA Procurement

Effective Date:
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FSA_PRO_TPL_0024

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2

Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: May 7, 2026

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Contract Number:	REQ-0009296	Project Owner:	Major Gresham
CIP#:	N/A		
Contract Title:	Facilities Maintenance Services – Skilled Labor		
Vendor:	LGC Global, Inc.		
Budget:	Operations and Maintenance		
Federal/State Funded	☐ Yes ☒ No		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor

Advertised:	April 30, 2026	Addendums released:	2
Buyer:	Dionne Graves	Downloaded by:	66
Response due date:	June 23, 2026	Responses received:	6

Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor (In order of highest to lowest)	B.I.D. Plan (Pass/Fail)	Scored Criteria (0 or 1)			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
**Abacus Service Corporation	Pass	1	1	0	Yes	97.00	99.00
LGC Global, Inc	Pass	1	1	1	Yes	76.14	79.14
Commercial Contracting Corporation	Pass	1	1	1	No	74.27	77.27
Decima, LLC	Pass	1	1	1	Yes	72.34	75.34
Christman Constructors, Inc.	Pass	1	1	1	No	57.84	60.84
Major Contracting Group, Inc.	Pass	1	1	1	No	52.15	55.15



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**** Vendor's bid disqualified due to non-compliance with submitting a signed and notarized bid bond form.**

*RFB - Cost Summary - Vendor Name	
Description	Cost
Totals	

*Cost summary attached as a separate document

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): Yes

Detroit Based Business (DBB): Yes

Small Business Enterprise (SBE): No

Sub-Contractor(s) List: N/A

Vendor Response Survey: N/A

Litigation

This vendor is not currently, nor has it been previously, involved in any litigation with GLWA.

Financials

A financial risk assessment was conducted by GLWA via Dun & Bradstreet and it was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.



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Previous Contract

Previous contract holder: LGC Global, Inc.

The previous contract, 2102834/SCN-0000255, was for the period of 4/29/2022 through 7/3/2026. The contract amount differences between the two contracts are provided in the table below.

	Previous Contract	New Contract
Original Contract	\$ 29,881,439.12	\$ 37,973,179.40
Amendment No. 1	15,000,000.00	N/A
Amendment No. 2	0.00	N/A
Total Contract Amount	\$ 44,881,439.12	\$ 37,973,179.40

Major Drivers of Rate Increases

Over the past five years, the labor and associated contract cost in the Midwest water industry have increased significantly due to a convergence of market, regulatory, and workforce pressures. These increases are not isolated to individual contractors or projects; they reflect broader regional conditions affecting utilities, engineering firms, construction contractors, equipment suppliers and skilled trades.

The primary drivers include sustained infrastructure investments, a limited supply of qualified labor, an aging skilled-trade workforce, wage competition from manufacturing and industrial projects, and negotiated wage escalators in unionized labor markets. The accelerated demand for skilled workers has outpaced the expansion of the available workforce.

Between 2021 and 2025, the average wage increase for the top skilled trade roles – including plumber, electrician, millwright, laborer, and carpenter – rose by approximately ~ 15%.

<https://bluecollarapprentice.com/data/trade-salary-reports>