



GLWA Procurement

Effective Date:
7/1/2024

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FSA_PRO_TPL_0024

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1

Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: April 8, 2026
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	REQ-0003276	Project Owner:	Zanetta Stewart / Candace Hobson
CIP#:	N/A		
Contract Title:	Crane Maintenance, Repair and Inspection Services		
Vendor:	Crane Technologies Group, Inc.		
Budget:	Operations and Maintenance		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor

Advertised:	January 20, 2026	Addendums released:	1
Buyer:	Dionne Graves	Downloaded by:	15
Response due date:	March 17, 2026	Responses received:	2

Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor <i>(In order of highest to lowest)</i>	B.I.D. Plan <i>(Pass/Fail)</i>	Scored Criteria <i>(0 or 1)</i>			Cert	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
Crane Technologies Group, Inc.	Pass	1	1	0	No	97.00	99.00
Royal Arc Welding Company	Pass	1	1	0	No	86.79	88.79



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RFB - Cost Summary - Crane Technologies Group, Inc.

WRRF & CSO Basins (5 Year Cost)

WRRF & CSO Basins

1st Quarter MIOSHA Inspection for Cranes and Hoists	\$ 64,080.00
2nd Quarter MIOSHA Inspection for Cranes and Hoists	170,880.00
3rd Quarter MIOSHA Inspection for Cranes and Hoists	64,080.00
4th Quarter MIOSHA Inspection for Cranes and Hoists	170,880.00

Water Plants & Pumping Stations

1st Quarter MIOSHA Inspection for Cranes and Hoists	46,725.00
2nd Quarter MIOSHA Inspection for Cranes and Hoists	124,600.00
3rd Quarter MIOSHA Inspection for Cranes and Hoists	46,725.00
4th Quarter MIOSHA Inspection for Cranes and Hoists	124,600.00

Allowance – Parts and Labor Cost for Repairs

Not to Exceed	525,000.00
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Totals \$ 1,337,570.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

- GLWA has crane load bearing types from 1 ton to 100 tons.
- Royal Arc provided a rate of \$411.00 per crane regardless of tonnage for half of each year of the contract and \$322.00 per crane regardless of the tonnage for the other half of each year of the contract. This works out to an average of \$366.00 per crane inspection regardless of tonnage for the duration of the contract.
- Crane Technologies Group quoted a flat rate of \$356.00 per crane regardless of tonnage for half of each year of the contract and \$133.50 per crane regardless of tonnage for the other half of each year of the contract. This works out to an average of \$244.75 per crane inspection regardless of tonnage for the duration of the contract.



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Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): N/A

Detroit Based Business (DBB): N/A

Small Business Enterprise (SBE): N/A

Sub-Contractor(s) List: N/A

Vendor Response Survey: See attached

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: Crane Technologies Group, Inc.

The contract amount differences between the two contracts are provided in the table below.

**Crane Technologies Group, Inc.
Not to Exceed Amounts (Cumulative)**

Term	Previous Contract No. 2002240 SCN-0000214 Water Group 2/1/2021 - 8/2/2026	Previous Contract No. 2001492 SCN-0000215 Wastewater Group 2/1/2021 - 8/2/2026	Requisition No. REQ-0003276 Water and Wastewater Groups Proposed time 2026 - 2030
Initial Term	\$562,940.00	\$642,032.00	\$1,012,542.00
1st Renewal Term	68,530.00	93,984.00	162,514.00
2nd Renewal Term	136,530.00	253,984.00	162,514.00
Totals	\$768,000.00	\$990,000.00	\$1,337,570.00