



Financial Services

Procurement

735 Randolph Street, Suite 1508

Detroit, Michigan 48226

Phone: 313-964-9157

May 2, 2025

Davis Smith
Phoenix Environmental, Inc.
12815 Premier Center Court
Plymouth, MI 48170
RE: Bid Protest for GLWA REQ-0000030, Fuel Tank Maintenance Services

Dear Mr. Smith,

This letter is in response to Phoenix Environmental Inc.'s bid protest submitted on May 1, 2025, objecting to GLWA's determination to award Contract No. Req-0000030 to TSP Services, Inc. (TSP). It is my determination that TSP meets all minimum requirements as established in the solicitation.

A vendor or a potential vendor must meet all minimum qualifications of a solicitation to be considered a responsible bidder. The minimum qualifications for this project are:

1. Vendor shall demonstrate its work on three (3) projects within the last three (3) years showing detailed experience comparable to the scope of Services specifically described within this solicitation.
2. Vendor shall demonstrate/provide evidence of the following qualifications and experience to perform these Services and be able to serve as the Class A and Class B operator for GLWA for all covered facilities:
 - i. Registered/licensed to do business in the State of Michigan.
 - ii. Three (3) or more years of experience providing similar Services.
 - iii. Certified to work on EJ Ward, Bennett, Xerxes, Franklin Fueling Systems, and Veeder-Root systems, or the demonstrated and documented ability to receive certification for the same prior to performing the Services.
 - iv. Must be able to obtain any applicable permits required for the Services.
 - v. Three (3) references demonstrating the successful performance of similar work Services performed.

Regarding minimum qualification no. 2(iii), the solicitation states the awarded vendor must provide certification prior to the start of work. Should TSP not acquire its certifications prior to the contract start, the contract will be terminated and GLWA will award the contract to the next lowest, responsive and responsible bidder. Accordingly, Phoenix Environmental Inc.'s bid protest is denied.

Sincerely,

Sonya Collins, CPPB
GLWA Procurement Director

cc: David Jones, GLWA General Counsel
Daniel Edwards Procurement Manager