



Procurement Form (FOR)

Effective Date: 5/1/2019	Document #: FSA_PRO_FOR_0039	Revision Date: 4/5/2023	Revision#: 2
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Document Title: Procurement Board Report-RFP	Document Owner/Department: Procurement Team
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Date: January 8, 2024
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	2102926	Project Owner:	Chuck Reinhart
CIP#:	212008		
Contract Title:	GLWA WRRF Aeration Decks 1 and 2 Improvements		
Vendor:	Kokosing Industrial, Inc.		
Budget:	Capital Project		

Procurement Method			
Competitively bid – Request for Qualifications (RFQ) - Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	1/21/2022 (RFQ)	Addendums released:	4 (RFQ)
	9/26/2022 (RFP)		17 (RFP)
Buyer:	Gladys Cannon	Downloaded by:	96
Response due date:	5/11/2022 (RFQ)	Responses received:	3 (RFQ)
	4/24/2023 (RFP)		2 (RFP)

Cost Summary – Kokosing Industrial, Inc.		
Description	Proposed Cost	Negotiated Cost
*See attached Costing Summary		
Totals		

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation.



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Evaluation Committee: (Designation - Organization)

A - Manager - WRRF Maintenance (GLWA)

B - Engineer (GLWA)

C - Manager - Wastewater Special Projects (GLWA)

D - Team Leader (GLWA)

E - Consultant (AECOM)

Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score without B.I.D.	Score with B.I.D.
Kokosing Industrial, Inc.	84.54	86.54
Walsh Group	81.13	84.13

Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
Kokosing Industrial, Inc.	Pass	84.54	N/A	N/A	N/A	N/A	No
Walsh Group	Pass	81.13	N/A	N/A	N/A	N/A	No

Business Inclusion and Diversity (B.I.D.)

B.I.D. program required (Plan only) B.I.D. program not required

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

Business presence in State of Michigan

Business presence in GLWA service territory area (list the territory)

Business presence in economically disadvantaged GLWA service territory area (list the



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territory)

**Note: This is a SRF funded project and funded projects do not require BID points but only a plan for the potential Contractors awarded the project to be considered responsive.
Other Data Requested by GLWA Board Members for Recommended Vendor**

Minority Business Enterprise (MBE): No
Small Business Enterprise (SBE): No
Woman Business Enterprise (WBE): No
Disadvantaged Business Enterprise (DBE): No
Detroit Based Business (DBB): No
Other:

Sub-Contractor(s) List:
Hazen and Sawyer

Vendor Response Survey: Not applicable

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: N/A