

**Procurement Form (FOR)****Effective Date:**
5/1/2019**Document #:**
FSA_PRO_FOR_0040**Revision Date:**
1/18/2022**Revision#:**
1**Document Title:**
Procurement Board Report-RFB**Document Owner/Department:**
Procurement Team**Date:** September 12, 2023**To:** Suzanne R. Coffey, P.E., Chief Executive Officer**From:** Daniel Edwards, Procurement Manager**Re:** Procurement Report**General Information**

Contract Number:	2303191	Project Owner:	Sanjay Patel
Contract Title:	Clarifloc DPA-7-0335		
Vendor:	Polydyne, Inc.		
Budget:	Operations and Maintenance		

Procurement Method

Specialized Procurement			
Advertised:	N/A	Addendums released:	N/A
Buyer:	Joan Salwasser	Downloaded by:	N/A
Response due date:	N/A	Responses received:	N/A

Cost Summary – Polydyne, Inc.

Description	Cost
Year 1 - Clarifloc DPA-7-0335	\$ 1,476,000.00
Year 2 - Clarifloc DPA-7-0335	1,476,000.00
Year 3 - Clarifloc DPA-7-0335	1,476,000.00
Year 4 - Clarifloc DPA-7-0335	1,476,000.00
Year 5 - Clarifloc DPA-7-0335	1,476,000.00
Totals	\$ 7,380,000.00

Specialized Procurement was utilized on this procurement because this chemical is a proprietary blend and only available through this vendor.

Benchmarking was completed by comparing the previous contract price to this proposed contract as noted below under previous contract.



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Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No

Detroit Based Business (DBB): No

Small Business Enterprise (SBE): No

Sub-Contractor(s) List: N/A

Vendor Response Survey: N/A

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Business Inclusion and Diversity (B.I.D.)

☐ B.I.D. program required

☒ B.I.D. program not required

☐ The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

☒ The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

☐ Business presence in State of Michigan

☐ Business presence in GLWA service territory area (list the territory)

☐ Business presence in economically disadvantaged GLWA service territory area (list the territory)

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: Polydyne, Inc.



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The previous contract, 1802179, Polymer DPA-7-0335, was for the period of 1/31/2016 through 1/31/2024, for \$5,987,595.00. The amount difference between the two purchase orders is provided in the table below.

Previous Purchase Order						Proposed new Purchase Order					
	Start	End	Quantity	Price	Cost		Start	End	Quantity	Price	Cost
Year 1	2/1/2019	1/31/2020	10,480,020	0.15	\$ 1,572,003.00	Year 1	2/1/2024	1/31/2025	8,945,455	0.165	\$ 1,476,000.00
Year 2	2/1/2020	1/31/2021	2,399,680	0.15	\$ 359,952.00	Year 2	2/1/2025	1/31/2026	8,945,455	0.165	\$ 1,476,000.00
Year 3	2/1/2021	1/31/2022	6,902,800	0.15	\$ 1,035,420.00	Year 3	2/1/2021	1/31/2027	8,945,455	0.165	\$ 1,476,000.00
Year 4	2/1/2022	1/31/2023	7,304,363	0.165	\$ 1,205,219.90	Year 4	2/1/2022	1/31/2028	8,945,455	0.165	\$ 1,476,000.00
Year 5	2/1/2023	1/31/2024	11,000,000	0.165	\$ 1,815,000.00	Year 5	2/1/2023	1/31/2029	8,945,455	0.165	\$ 1,476,000.00
			38,086,863		\$ 5,987,594.90				44,727,273		\$ 7,380,000.00