



GLWA Procurement

Effective Date:
7/1/2024

Document #:
FSA_PRO_TPL_0025

Revision Date:
N/A

Revision#:
0

Document Title:
Vendor Response Follow-up

Document Owner/Department:
Procurement Team

Requisition No. /Title: REQ-0005921/Water Resource Recovery Facility (WRRF) Improvements to the Sludge Feed System for Solids Processing

Date: 2/5/2026

Vendor	Contact Name	Email Address	Explanation of No Bid Submittal
Air Design Inc.	Andrew Webster	awebster@airdesign.com	We submitted equipment pricing to a subcontractor for Ventilation equipment.
Allied Instrumentation	Tim Storm	tim.storm@alliedinst.com	I was looking over the RFQ, and do not recall specifically why we did not bid. We are very interested in bidding on future projects.
Arcadis of Michigan LLC	Mike Halwani	mike.halwani@arcadis.com	Arcadis, as a consultant and provider of design and engineering services, routinely reviews solicitations and bid opportunities issued by GLWA to evaluate potential pursuit. For this particular RFQ -0005921, the scope of work appears to be more suitable for a contractor rather than a consulting or design/engineering firm. Accordingly, Arcadis elected to make a "No-Go" decision for this opportunity.
Birclar Electric	Tawna Klopf	tklopf@birclar.com	We are reviewing recently awarded projects to better understand if our core competencies would be a good fit for any given project. In this case particular case, we noticed the Req title after it was



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			awarded. We were reviewing it to see if there was any motor rebuilding in the work scope.
Carollo Engineers, Inc.	Michael Van Antwerp	mvanantwerp@carollo.com	I represent Carollo Engineers, an engineering firm. I downloaded the files to learn more about the project. Carollo did not submit a bid on this project because Carollo is not qualified to perform construction, since we are only an engineering firm.
CCI Industrial Constructors	Brocky Leidecker	brocky.leidecker@ccigroupusa.com	We did not submit a bid for this project due to the fact that our resources were established on another project at that time.
Clark Construction	Colt Odeh	codeh@clarkcc.com	We were steadfast on submitting a bid on the referenced RFQ and have structured a competitive, responsive bid. Unfortunately, we encountered challenges on bid day with the EUNA Platform minutes before the bid due time that would not accept our repeated attempts to upload the bid material.
Connelly Electric Co.	Jonna Shipbaugh	jonna.shipbaugh@connelyelectric.com	We did not pursue this opportunity as a prime contractor.



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Core and Main	Mark Dombrosky	mark.dombrosky@coreandmain.com	We are a supply company that gives quotes to the contractors. We do not bid work
DE-CAL Inc.	Andrew Calcaterra	acalcaterra@de-cal.com	We felt the project was better suited for the General Contractors to bid as the prime contractor. We did bid the project as a Mechanical Subcontractor to the General Contractors.
Detroit Pump	Keith Sikaitis	keith.sikaitis@detroitpump.com	We use Bonfire to view all the different projects as an Equipment Supplier and not as a Contractor.
Eaton	Evan DeTone	evandetone@eaton.com	Eaton did not submit a proposal directly, but we did work with a few Bidding teams during the bid phase. I do not believe this project would have made sense for Eaton to bid directly as there is much more than just electrical content. For reference, we would rarely ever bid a GLWA project directly except with our Turn-Key projects group who would only consider projects where a majority (90% +) of the work is strictly electrical work. Those are pretty rare and I do not recall one for GLWA in the recent past.



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			<p>We mainly work with the electrical contractors and provide quotes to them who in turn provide quotes to General contractors. It's usually me logging in to Bonfire to get addenda updates and download misc files to help our sales engineers with the bid process.</p> <p>This applies to most manufacturers/vendors similar to us.</p>
Emerson Process Management Process and Water Solutions Inc.	ANA ALVAREZ	anapatricia.alvarez@emerson.com	Emerson, as a subcontractor, provided our pricing to the Contractors bidding this project, so we did not submit a direct response to GLWA.
Eugenio Painting Company	Dennis Cooper	dennis@eugeniopainting.com	We submitted bids as a sub to the prime bidders.
FCx	paul jasinski	pjasinski@corrosionfluid.com	For some reason, I had an issue with opening any of the specs for that project. We have a great line for sludge pumps, so I hate to miss out on an opportunity. We will look into how to make sure we do not miss any future bids.
FK Engineering Associates	Nick Kacynski	nkacynski@fkengineering.com	We provided bids directly to contractors.



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Grand River Construction, Inc.	Rick Parcheta	rparcheta@grandriverconstruction.com	I had to revisit the drawings again. This project looked like it would be a process mechanical company bidding as General Contractor. If we did bid as a General Contractor, we would likely receive unfavorable pricing from area process mechanical/hvac/plumbing contractors. We are interested in and are reviewing your projects as they are available to bid. It would likely need to be heavy structural concrete related, or a new building, for us to be competitive.
Green Building Automation	Scott Kaplan	scottkaplan@gbautomation.com	Our company performs the temperature controls for mechanical systems. We generally fall under the mechanical contractors. We submitted our bid to WM Floyd only to find out they did not bid it. I'd be glad to submit our pricing to you if you would like.
Halligan Electric, Inc	James Mattila	jmattila@halliganelectric.com	We are an electrical contractor, and at the time, we were not connected with a general contractor partner to pursue this type of project.
Hamlett Engineering Sales Co DBA HESCO Group, Inc	Heather Walker	heather.walker@hesco-mi.com	We did not provide a bid because we are a supplier and unable to provide all of the requirements of the project.



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			We did however provide a quote for products to the contractors.
Harrington Industrial Plastics	Frank Jaehnig	fjaehnig@hipco.com	Happy to provide feedback, that project was just a little out of our types of scopes of work we provide. We are a supplier / vendor.
HM Environmental Services, Inc.	Nick Lieder	Nlieder@hmenv.com	We provided a quote to several general contactors to conduct the sludge tank cleaning activities. Typically HM provides bids for select tasks rather than for the entire project.
Kokosing Industrial	Trevor Fournier	tjf2@kokosing.biz	We did not have time in our bid schedule to take on this project.
Mueller Co.	Logan Fleming	lfleming@muellerwp.com	Our bid was facilitated through our local manufacturing rep for this area