



GLWA Procurement

Effective Date:
7/1/2024

Document #:
FSA_PRO_TPL_0024

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2/24/2026

Revision#:
2

Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: June 23, 2026

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Contract Number:	REQ-0008187	Project Owner:	Jananan Muththalagan
CIP#:	211009		
Contract Title:	Primary Area Gas Detection System Upgrade and Switchgear Replacement at Electrical Bldg. EB-20		
Vendor:	Rotor Electric Company of Michigan, LLC		
Budget:	Capital Project		
Federal/State Funded	☐ Yes ☒ No		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor

Advertised:	March 23, 2026	Addendums released:	5
Buyer:	Dana Thurman	Downloaded by:	67
Response due date:	May 11, 2026	Responses received:	1

Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor (In order of highest to lowest)	B.I.D. Plan (Pass/Fail)	Scored Criteria (0 or 1)			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
Rotor Electric Company of Michigan, LLC	Pass	1	1	1	No	97.00	100.00

RFB - Cost Summary – Rotor Electric Company of Michigan, LLC

Description	Cost
Uninterruptible Power Supply (UPS) Panels	\$371,750.00
Rigid Conduit, Low Voltage and Instrumentation Conductors	1,273,700.00
MSA Gas Detection System	3,466,600.00
MSA Start Up and Commissioning	71,115.00
Plant LAN, Fiber Optic Cable & Connectors, Patch Panels and Upgrades	800,750.00



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Switchgear SD-1 Replacement at Electrical BLDG EB-20	2,164,600.00
Ovation/HMI Configuration for Gas Detection and EB-20	769,400.00
Demolition of Existing Gas Detection System and EB-20	164,400.00
Provisional Allowance	425,000.00
Totals	\$9,507,315.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

There was only one (1) Bid received for this solicitation. The Bid from Rotor Electric was benchmarked by comparing the two largest cost components – the MSA Gas Detection System and the OVATION/HMI Configuration- against similar work performed under two previously competitively bid GLWA projects, using each project’s Schedule of Values to develop comparable costs. The proposed pricing was determined to be acceptable because the average gas detection system and integration costs were consistent with the historical projects, indicating that the current proposal is within a reasonable and comparable cost range.

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): No
Small Business Enterprise (SBE): No

Sub-Contractor(s) List:
De-Cal, Inc
MCET
Williams Electric

Vendor Response Survey: Attached

Litigation

This vendor is not currently, nor has it been previously, involved in any litigation with GLWA.

Financials

A financial risk assessment was conducted by GLWA via Dun & Bradstreet and it was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This



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information is available for the Board of Directors to review upon request.

Previous Contract

N/A