

## **Procurement Pipeline**



**Great Lakes Water Authority** 

(313) 964-9157

www.glwater.org

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Welcome to the October edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

#### **GLWA's 2025 Vendor Outreach Event**

Last month, GLWA hosted its annual Vendor Outreach Event at Macomb County Community College in Warren with over 160 vendors in attendance. This year's event was a great opportunity to connect in person with vendors, to hear your most important questions, to share new info about GLWA, and to provide opportunities for business-to-business networking. In this special, extended edition of the *Procurement Pipeline* newsletter we are excited to share details and photos from the event.



GLWA vendors networking with GLWA Procurement Director Sonya Collins before the event's opening remarks.

During the event's opening remarks, members of GLWA's executive leadership team provided vendors with an update on what's new at GLWA



Chief Financial Officer & Treasurer Nicolette Bateson presenting on GLWA's Financial Outlook.

including info on GLWA's financial outlook and current procurement systems processes.

Opening remarks were followed by a two-part panel discussion on "The Life of a GLWA RFx." This panel discussion was

designed to give vendors a unique opportunity to learn about each step in the process of creating, advertising, awarding, and managing a GLWA RFx (Request for Bid or Proposal) from the GLWA subject matter experts involved in each step. The first panel featured six GLWA speakers and provided vendors with an in-depth overview of the solicitation cover document, Business Inclusion and Diversity (B.I.D.) Program Requirements, Insurance and Bonding and the Project Scope (for construction).



GLWA speakers participating in part one of a panel discussion on "The Life of a GLWA RFx."

The second panel session featured seven GLWA speakers and provided vendors with information on specifications (for products/services), how to build a team of subcontractors, the evaluation process, contract administration and accounts payable, and vendor performance assessment.



GLWA speakers participating in part two of a panel discussion on "The Life of a GLWA RFx."

Attending vendors also had the opportunity to ask GLWA experts their most important questions during multiple Q&A sessions throughout the

event. In addition, vendors were able to visit Resource Tables where they could speak one-on-one with representatives of the Detroit Water and Sewerage Department (DWSD), Procurement,

Accounts Payable, Affordability and Assistance, Business Inclusion Diversity,



GLWA vendor asking question during open Q&A session.

Construction Accounting and Reporting, and



Organizational Development.

Members of GLWA's Accounts Payable Team staffing Resource Tables and answering vendor questions.

GLWA thanks the Vendor Community for attending the 2025 Outreach Event! GLWA values its partnership with vendors in our service to Michigan communities. We look forward to seeing you next year!



GLWA team members thank the Vendor Community for attending the 2025 Outreach Event!

# **GLWA Requests On-Camera Participation by Vendors During Virtual Meetings**

To ensure that virtual meetings are as productive and collaborative as possible, we ask that all vendor participants turn their video cameras on during virtual meetings with GLWA. Seeing each other during virtual meetings helps us to communicate better with you and build stronger working relationships. We understand that technical issues may arise from time to time that prevent on-camera video participation. If you do experience this, we ask that you communicate this to the GLWA team. Thank you for your understanding and your partnership!

### **Virtual Vendor Introduction Meetings**

If you are interested in learning more about doing business with GLWA, contact us at GLWAVendorOutreach@glwater.org to schedule a virtual vendor introduction meeting. Topics include information on submitting a competitive bid or proposal to any GLWA solicitation.

### Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the September 2025 Monthly Report, please <u>click here</u>.

### What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's <u>Euna Procurement Portal</u> for new solicitations and contract award information.

*Upcoming Procurements: Next Three to Nine Months*—See newsletter page 2.

#### **Visit GLWA online!**

To see the GLWA vendor homepage, please visit <a href="https://www.glwater.org">www.glwater.org</a> or contact us via email at <a href="mailto:procurement@glwater.org">procurement@glwater.org</a>.

## **Upcoming Solicitations October 2025**

Water System (next four to nine months)Design Build170803Reservoir Rehabilitation Phase IIIConstruction132016North Service Center Pumping Station ImprovementsConstruction122021Grosse Pointe Woods & Harper Woods 24" Transmission MainProfessional Services0&MMechanical Services Plumbing and HVACConstruction122020Concord and Nevada Flow Control ValvesConstruction122023Adams Road Transmission MainConstruction132015Newburgh Road Booster Pumping Station ImprovementsConstruction111012Lake Huron Water Treatment Plant Flocculation ImprovementsWastewater Systems (next four to nine months)Construction273001Hubbell Southfield CSO Facility ImprovementsConstruction273001Hubbell Southfield CSO Facility ImprovementsDesign270009Site Improvements at Baby Creek, Belle Isle and St. Aubin CSO	\$51,830,000 \$4,408,622 \$7,077,000 \$160,000 \$7,000,000 \$8,400,000 \$62,734,161 \$60,000,000 \$56,100,000 \$4,400,000		
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Construction 273001 Hubbell Southfield CSO Facility Improvements  EB-20 Substation Replacement and Primary Area Gas Detection System Upgrade	\$4,400,000		
Construction 211009 EB-20 Substation Replacement and Primary Area Gas Detection System Upgrade	\$4,400,000		
Construction 211009 System Upgrade			
Design 270009 Site Improvements at Baby Creek, Belle Isle and St. Aubin CSO			
	\$1,389,999		
Enterprise (next three months)			
Professional			
Services/Equipment 0&M Mobile Crane Rentals, Maintenance and Repair	\$900,000		
Software Subscription Complaint Management Software Subscription and			
and Implementation O&M Implementation	\$200,000		
Water System (next three months)			
Professional Services 0&M Water Master Plan	\$1,500,000		
Lake Huron Water Treatment Plant – LH-401 Switchgear and			
Construction 111001 Low Lift Improvements	\$125,000,000		
Wastewater (next three months)			
Design 270002 Meldrum Sewer Diversion and VR-15 Improvements	\$2,000,000		
Construction 261001 Critical Repairs to Secondary Clarifiers and B-Houses	\$4,360,000		
Construction 232002 Conner Creek Sanitary Pump Station	\$167,000,000		
Construction 260206 Rehabilitation of 7 Mile Sewer System	\$9,810,185		
Professional Services O&M Hauling/Disposal of Biosolids	\$6,182,650		
Construction 270006 CSO Facility Improvements II	\$18,901,448		
Projects moved to Procurement Team (Preparing for solicitation on Euna Procurement)			
WRRF Improvements to Sludge Feed Pumps at Dewatering			
Construction 213006 Facilities	\$16,000,000		
Professional Services 0&M Crane Rental	\$853,125		
Professional Services 0&M Staffing Services	\$500,000		
Professional Services 0&M Refuse and Recycling Services	\$654,000		
Professional Services 0&M System Control Center Support Services	\$4,935,840		
Professional Services O&M Ash Hauling and Disposal	\$2,920,000		
Professional Services	\$156,000		
Construction 122016 Downriver Transmission Main Loop: Inkster Road 42" Main	\$54,900,000		

Vendors should continue to monitor **Euna** for solicitation updates.

Acronyms			
<b>WRRF:</b> Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant	