



GLWA Procurement

Effective Date:
7/1/2024

Document #:
FSA_PRO_TPL_0024

Revision Date:
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Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: September 23, 2024
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	2101347-1 and 2101347-2/REQ- 0000008	Project Owner:	Jeff Small
Contract Title:	Project Management Information Systems SaaS and Implementation Services		
Vendor:	Kahua, Inc.		
Budget:	Operations and Maintenance		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) - 200 Points

Advertised:	06/21/2021	Addendums released:	1
Buyer:	Mahfuz Rahman	Downloaded by:	179
Response due date:	08/15/2021	Responses received:	13

Business Inclusion and Diversity (B.I.D.)

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor <i>(In order of highest to lowest)</i>	B.I.D. Plan <i>(Pass/Fail)</i>	Scored Criteria			Cert	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
Kahua, Inc.	Pass	0	0	0	No	150.37	150.37
e-Builder, Inc.	Pass	0	0	0	No	134.01	134.01
Burns & McDonnell Engineering Company	Pass	1	1	1	No	133.72	136.72
*Answer Advisory	N/A					65.01	N/A
*PMTech, Inc.	N/A					63.85	N/A
*eCIFM Solutions Inc.	N/A					62.29	N/A
*CIPPlanner Corporation	N/A					61.46	N/A
*AutoDesk	N/A					0	N/A



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*Aurigo Software Technologies, Inc.	N/A					0	N/A
*MCF Technology Solutions	N/A					0	N/A
*ARES Project Management	N/A					0	N/A
*Procore Technologies, Inc.	N/A					0	N/A
*Onset Technologies LLC	N/A					0	N/A

*Note: Vendors marked as N/A were not shortlisted for the final evaluation phases; therefore, their B.I.D. scores are not applicable.

QBS - Cost Summary – Kahua, Inc.

Description	Proposed Cost	Negotiated Cost
Task 1 - Project Readiness (Initial and On-Going)	\$377,335.00	\$799,000.00
Task 2 – System Implementation – Phase 1	452,802.00	742,000.00
Task 3 - System Implementation – Phase 2	452,802.00	521,200.00
Task 4 – Post “Go-Live” Support Services – Phase 1	75,467.00	228,900.00
Task 5 - Post “Go-Live” Support Services – Phase 2	75,467.00	228,900.00
Task 6 - Post “Go-Live” Support Services – Close Out	75,467.00	80,000.00
Task 7 - Implementation Reimbursable Travel Allowance	50,000.00	50,000.00
Task 8 – PMIS Software Year 1-5	1,600,000.00	2,638,671.00
Total Initial Bid	\$3,159,340.00	\$5,288,671.00
Task 9 – Implementation Services Allowance (Added)	N/A	500,000.00
Task 10 – PMIS Software Year 6-7 (Added)	N/A	1,267,086.00
Task 11 - Optional Software Allowance (Added)	N/A	250,000.00
Task 12 - Optional Asset Centric Handover (Added)	N/A	625,000.00
Total with Added Allowances/Services	\$3,159,340.00	\$7,930,757.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.



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QBS Evaluation Committee: (Designation - Organization)

A - IT Director - GLWA

B - Manager - GLWA

C - Director - GLWA

D - Manager - GLWA

E - Director - GLWA

F - IT Project Manager - GLWA

G - IT Director - GLWA

H - Engineer- GLWA

I - Manager - GLWA

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): N/A
Detroit Based Business (DBB): N/A
Small Business Enterprise (SBE): N/A

Sub-Contractor(s) List: PMA Consultants, Stellar Services

Vendor Response Survey: N/A

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.