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**From:** Tom Berray  
**Sent:** Thursday, September 16, 2021 9:55 AM  
**To:** Bill Wolfson  
**Cc:** Glen Rich  
**Subject:** Thank you for meeting

Dear Bill,

It was our pleasure to meet with you, Dr. Walker-Griffea, Ms. Quadrozzi, Mr. Hendrix, and the others from GLWA yesterday. We appreciate everyone's time in sharing how we might partner together on the CEO search for GLWA.

Given our firm's philosophy and business model, coupled with our recent and relevant experience placing CEOs in large, complex, and sophisticated water and sewer organizations and having successfully completed the CEO search for GLWA five years ago, we are confident we could work with you to recruit a terrific CEO to the Great Lakes Water Authority. From our conversation, we recognize how important the CEO will be to your overall success and want you to know that if we earn the right to partner with you, we will work tirelessly to ensure you are delighted with our service and results.

We look forward to hearing back from you on next steps.

Our warm regards,  
Tom and Glen

P.S. Would you please be kind enough to pass along this note to Dr. Walker-Griffea, Ms. Quadrozzi, and Mr. Hendrix? We do not have their email addresses.

Tom Berray, Managing Partner  
Glen Rich, Partner



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