	Procurement Form (FOR)						
GLWA	Effective Date:	Document #:	Revision Date:	Revision# :			
Great Lakes Water Authority	5/1/2019	FSA_PRO_FOR_0033	N/A	0			
Document Title:			Document Owner/Department:				
Cost Tabulation/Notice of Respondents			Procurement Team				
Contract No./Title: 1904219 / Enterprise Asset Management System Software and Implementation Services Date: 9/8/2021							

Item	Cardno, Inc.	NEXGEN Asset Management	Data Transfer Solutions, LLC	Starboard Consulting	Tata Consultancy Services	Black & Veatch Ltd. of Michigan
Enterprise Asset Management Solution Licensing Year 1	\$140,000.00	\$0	\$450,000.00	\$390,550.00	\$368,951.24	\$388,886.00
Enterprise Asset Management Solution Licensing Year 2	\$147,000.00	\$250,000.00	\$450,000.00	\$402,266.00	\$380,020.36	\$438,886.00
Enterprise Asset Management Solution Licensing Year 3	\$154,350.00	\$262,500.00	\$450,000.00	\$414,334.00	\$391,421.49	\$488,886.00
Enterprise Asset Management Solution Licensing Year 4	\$162,068.00	\$275,625.00	\$450,000.00	\$426,764.00	\$410,992.56	\$488,886.00
Enterprise Asset Management Solution Licensing Year 5	\$170,171.00	\$289,406.00	\$450,000.00	\$439,567.00	\$431,542.19	\$488,886.00
Third Party Solution Licensing Year 1	\$0	\$0	\$100,000.00	\$65,000.00	\$0	\$121,201.00
Third Party Solution Licensing Year 2	\$0	\$0	\$100,000.00	\$66,950.00	\$0	\$24,302.00
Third Party Solution Licensing Year 3	\$0	\$0	\$100,000.00	\$68,958.00	\$0	\$24,302.00
Third Party Solution Licensing Year 4	\$0	\$0	\$100,000.00	\$71,027.00	\$0	\$24,302.00
Third Party Solution Licensing Year 5	\$0	\$0	\$100,000.00	\$73,158.00	\$0	\$24,302.00
Project Initiation and Planning	\$20,000.00	\$1,099,860.00	\$55,000.00	\$607,500.00	\$67,362.06	\$1,456,472.00
Project Execution: Installation and Implementation	\$200,000.00	\$615,020.00	\$770,000.00	\$514,500.00	\$1,004,267.02	\$1,025,609.00
Project Execution: Integrations / Interfaces	\$100,000.00	\$579,140.00	\$500,000.00	\$738,000.00	\$368,409.73	\$215,692.00
Project Execution: Data Migration / Conversion	\$100,000.00	\$375,820.00	\$300,000.00	\$300,000.00	\$228,901.89	\$191,584.00
Project Execution: Testing	\$50,000.00	\$105,800.00	\$48,000.00	\$355,000.00	\$888,561.10	\$373,048.00
Project Execution: Training and "Go-Live"	\$100,000.00	\$297,720.00	\$50,000.00	\$428,000.00	\$262,564.44	\$480,298.00
Project Closure	\$10,000.00	\$264,600.00	\$18,000.00	\$556,500.00	\$249,359.53	\$36,000.00

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Contract No./Title: 1904219 / Enterprise Asset Management System Software and Implementation Services Date: 9/8/2021									
Support and Maintena	ance Year One		\$0	\$0	\$0	\$0	\$530,205.70	\$28,088.00	
Support and Maintenance Year Two		\$0	\$0	\$0	\$0	\$422,410.73	\$28,088.00		
Support and Maintena	Support and Maintenance Year Three			\$0	\$0	\$0	\$309,010.53	\$230,398.00	
Support and Maintena	Support and Maintenance Year Four		\$0	\$0	\$0	\$0	\$319,912.06	\$230,398.00	
Support and Maintenance Year Five		\$0	\$0	\$0	\$0	\$331,222.21	\$230,398.00		
Future Upgrade Costs			\$0	\$0	\$0	\$0	\$0	\$0	
Required Integration/	Required Integration/Interface Tools		\$0	\$0	\$0	\$0	\$0	\$36,000.00	
Other Incidental Costs	Other Incidental Costs		\$0	\$0	\$0	\$0	\$0	\$0	
	Total			\$4,415,491.00	\$4,491,000.00	\$5,918,074.00	\$6,965,114.83	\$7,074,912.00	

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Contract No./Title: 1904219 / Enterprise Asset Management System Software and Implementation Services Date: 9/8/2021						

Item	DXC Technology	21Tech LLC	Nobel Systems Inc.	SMART ENERGY WATER
Enterprise Asset Management Solution Licensing Year 1	\$685,347.17	\$799,370.00	\$460,000.00	\$199,995.00
Enterprise Asset Management Solution Licensing Year 2	\$685,347.17	\$799,370.00	\$1,400,000.00	\$199,995.00
Enterprise Asset Management Solution Licensing Year 3	\$685,347.17	\$799,370.00	\$1,400,000.00	\$199,995.00
Enterprise Asset Management Solution Licensing Year 4	\$712,761.06	\$831,345.00	\$1,400,000.00	\$199,995.00
Enterprise Asset Management Solution Licensing Year 5	\$741,271.50	\$864,600.00	\$1,400,000.00	\$199,995.00
Third Party Solution Licensing Year 1	\$0	\$0	\$0	\$0
Third Party Solution Licensing Year 2	\$0	\$0	\$0	\$0
Third Party Solution Licensing Year 3	\$0	\$0	\$0	\$0
Third Party Solution Licensing Year 4	\$0	\$0	\$0	\$0
Third Party Solution Licensing Year 5	\$0	\$0	\$0	\$0
Project Initiation and Planning	\$574,300.00	\$167,875.00	\$149,000.00	\$105,840.00
Project Execution: Installation and Implementation	\$1,044,700.00	\$950,225.00	\$340,300.00	\$52,920.00
Project Execution: Integrations / Interfaces	\$416,200.00	\$560,650.00	\$340,600.00	\$0
Project Execution: Data Migration / Conversion	\$518,800.00	\$671,500.00	\$340,600.00	\$0
Project Execution: Testing	\$245,400.00	\$503,625.00	\$280,600.00	\$52,920.00
Project Execution: Training and "Go-Live"	\$216,000.00	\$535,750.00	\$500,300.00	\$52,920.00
Project Closure	\$407,400.00	\$303,625.00	\$104,500.00	\$0
Support and Maintenance Year One	\$0	\$0	\$0	\$0

Cost Tabulation/Notice of Respondents (FOR)

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Contract No./Title: 1904219 / Enterprise Asset Management System Software and Implementation Services Date: 9/8/2021								
Support and Mainten	\$0	\$0	\$645,000.00	\$0				

Support and Maintenance Year Three \$240,300.00 \$0 \$260,000.00 \$0 Support and Maintenance Year Four \$181,400.00 \$0 \$260,000.00 \$0 \$0 \$0 \$174,000.00 \$260,000.00 Support and Maintenance Year Five \$0 Future Upgrade Costs \$0 \$0 \$9,999,999,999.00 \$0 \$0 Required Integration/Interface Tools \$0 \$0 Other Incidental Costs \$141,000.00 \$0 \$0 \$52*,*920.00 **Total** \$7,669,574.07 \$7,787,305.00 \$9,540,900.00 \$10,001,317,494.00

Approved:

Cost Tabulation/Notice of Respondents (FOR)