



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0039

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0

Document Title:
Procurement Board Report-RFP

Document Owner/Department:
Procurement Team

Date: February 24, 2021
To: Sue McCormick, Chief Executive Officer
From: Michael Lasley, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	2003785	Project Owner:	Fariborz Ghanavi
Contract Title:	Dye Testing Services and As-Needed Engineering		
Vendor:	Applied Science		
Budget:	Operations and Maintenance		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	12/22/20	Addendums released:	0
Buyer:	Carla Smith	Downloaded by:	48
Response due date:	1/25/21	Responses received:	1

Cost Summary – Applied Science, Inc.

See the attached cost summary of the Hours and Rates Costs for the selected vendor.

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing this proposal against the previous project. This analysis confirmed that rates are in competitive range. A contract comparison of rates is listed on page 3.

Evaluation Committee: (Designation – Organization)

A – Engineer – GLWA

B – Engineer – GLWA

C – Field Services Director – DWSD

D – Chief Engineer – Oakland County Water Resources Commissioner’s Office



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Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score	Proposed Cost before Negotiations
Applied Science	85.75	The Evaluation Team found the costs to be acceptable with the addition of an allowance to the project.

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): Yes
Small Business Enterprise (SBE): Yes

Sub-Contractor(s) List: Alfred Benesch and Company

Vendor Response Survey: Yes

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder:

The original contract under DWSD was CS-1482, Dye Testing Services for the period of 7/28/10-7/28/18 for an amount of \$2,088,183.57. The remainder of the funds were converted to a new GLWA contract, GLWA-CS-236, Dye Testing Services for the period of 7/28/2018 through 2/28/2020 in an amount of \$1,435,054.43. The Hourly Rates for comparison between the most current contract GLWA-CS-236 and the potential new Contract No. 2003785 is as follows.



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Hourly Rates Comparison Previous Contract (CS-236) vs New Contract (2003785)

Title	Overhead	Profit	Profit	Total	Overhead	Profit	Profit	Total
	Rate (For Indirect costs)	Mark-Up (Direct Labor)	Markup (Indirect Costs)		Cost	Rate (For Indirect costs)	Mark-Up (Direct Labor)	
Previous Contract CS-236 - Applied Science					New Contract 2003785 - Applied Science			
Principal	1.45	0.15	0.09	\$158.37	1.45	0.15	0.15	\$180.00
Senior Project Manager	1.45	0.15	0.09	\$147.45	1.45	0.15	0.15	\$165.00
Project Manager	1.45	0.15	0.09	\$117.41	1.45	0.15	0.15	\$130.00
Staff Engineer	1.45	0.15	0.09	\$83.28	1.45	0.15	0.15	\$95.00
Crew Leader	1.45	0.15	0.09	\$79.18	1.45	0.15	0.15	\$95.00
Engineering Technician	1.45	0.15	0.09	\$54.61	1.45	0.15	0.15	\$75.00
Construction Management	N/A	N/A	N/A	N/A	1.45	0.15	0.15	\$165.00
Construction Inspection Engineer	N/A	N/A	N/A	N/A	1.45	0.15	0.15	\$110.00
Construction Inspection Technician	N/A	N/A	N/A	N/A	1.45	0.15	0.15	\$95.00
Geotechnical Engineer	N/A	N/A	N/A	N/A	1.45	0.15	0.15	\$166.00
Structural Engineer	N/A	N/A	N/A	N/A	1.45	0.15	0.15	\$176.00
Electrical Engineer	N/A	N/A	N/A	N/A	1.45	0.15	0.15	\$163.00