



## Procurement Form (FOR)

**Effective Date:**  
5/1/2019

**Document #:**  
FSA\_PRO\_FOR\_0041

**Revision Date:**  
N/A

**Revision#:**  
0

**Document Title:**  
Vendor Response Follow-up

**Document Owner/Department:**  
Procurement Team

**Contract No./Title:** 2003785/Dye Testing Services and As-Needed Engineering  
**Date:** 1/29/2021

Vendor	Contact Name	Email Address	Explanation of No Bid Submittal
Inland Water Pollution Control	Lloyd Lambrix	<a href="mailto:llambrix@TEAMIPR.COM">llambrix@TEAMIPR.COM</a>	After reading the RFP. It appeared it was written for an engineering type vendor. We are a contractor.
ABE Associates, Inc.	Andre Brooks	<a href="mailto:andreb9609@gmail.com">andreb9609@gmail.com</a>	1. The minimum qualification seems limited toward the firm that is providing this service to GLWA or DWSD. 2. Needed more time to assemble team and prepare proposal.
Black & Veatch, Ltd. of Michigan	David S. Koch	<a href="mailto:KochDS@bv.com">KochDS@bv.com</a>	Initially the inclusion of "as-needed engineering services" in the title caused us to want to know more about the opportunity, and thus we downloaded the docs to learn more, and see if there might be a good fit for B&V on our own or as part of a team. After review, we determined the services were not an best fit for us, so took no further action.
Stantec	Dina El-Gamal	<a href="mailto:Dima.El-Gamal@stantec.com">Dima.El-Gamal@stantec.com</a>	We did not feel that our rates will be competitive.



## Procurement Form (FOR)

**Effective Date:**  
5/1/2019

**Document #:**  
FSA\_PRO\_FOR\_0041

**Revision Date:**  
N/A

**Revision#:**  
0

**Document Title:**  
Vendor Response Follow-up

**Document Owner/Department:**  
Procurement Team

**Contract No./Title:** 2003785/Dye Testing Services and As-Needed Engineering  
**Date:** 1/29/2021

CDM Smith Michigan, Inc.	David C. Vidikan	vidikandc@cdmsmith.com	We technically did not meet the requirements for RFP 2003785 for Dye Testing and As-Needed Engineering Services. We also felt it would have been a conflict of interest, as we currently review and make recommendations to GLWA in regarding the dye tests that are performed.
Enterprise Engineering Services	Balaji Srinivasan	bsrin@enterpriseengineeringservices.com	EES didn't submit a response because the area of expertise required by the RFQ is not in our scope.  We are an MEP firm and provide construction documents for the new construction or renovation of existing commercial buildings. We also do light industrial projects.
Facility Gateway Corporation	Alysia Cayne	supplier@facilitygateway.com	We viewed this project to make sure that the "As needed Engineering Services" didn't include UPS maintenance. Once we found out that there were no UPS units associated with the bid, we decided not to participate.
Fishbeck	Nancy Befus	nbefus@fishbeck.com	Dye Testing Services is a specialized service that Fishbeck does not provide.



## Procurement Form (FOR)

**Effective Date:**  
5/1/2019

**Document #:**  
FSA\_PRO\_FOR\_0041

**Revision Date:**  
N/A

**Revision#:**  
0

**Document Title:**  
Vendor Response Follow-up

**Document Owner/Department:**  
Procurement Team

**Contract No./Title:** 2003785/Dye Testing Services and As-Needed Engineering  
**Date:** 1/29/2021

FK Engineering Associates	Fritz Klinger	<a href="mailto:fklingler@fkengineering.com">fklingler@fkengineering.com</a>	There wasn't anything there that we specialize in, so we did not submit a proposal and we could not get on any teams.
Geosyntec Consultants	Chriso Petropoulou	CPetropoulou@Geosyntec.com	We did not respond to the RFP because we did not believe we would have been cost-competitive to perform the work.
Granite Inliner	John Thompson	John.Thompson@gcinc.com	We do not perform the scope of services requested.
Hubbell, Roth & Clark, Inc.	Sara E. Smith	sesmith@hrcengr.com	While HRC is fully capable of performing this work, a corporate decision was made to focus on our current GLWA workload and continue to track future opportunities.
IMS	Anastasia Sparks	asparks@imsinfo.com	IMS is not a professional consulting firm that will submit proposals on projects. We are a research and publication group that tracks publicly funded capital improvement projects <i>for</i> architects and engineers, which is why we are particularly interested about current and upcoming projects and RFPs.



## Procurement Form (FOR)

**Effective Date:**  
5/1/2019

**Document #:**  
FSA\_PRO\_FOR\_0041

**Revision Date:**  
N/A

**Revision#:**  
0

**Document Title:**  
Vendor Response Follow-up

**Document Owner/Department:**  
Procurement Team

**Contract No./Title:** 2003785/Dye Testing Services and As-Needed Engineering  
**Date:** 1/29/2021

Mannik Smith Group, Inc.	Brian Geer	BGeer@manniksmithgroup.com>	Upon review we did not feel it fit our capacity set well enough to competitively respond.
NTH Consultants, Ltd.	Lisa Dilg	LDilg@nthconsultants.com	NTH does not provide Dye Dilution testing or Engineering for water and sewer master meters design, so we did not submit a proposal.
Towill, Inc.	Sheila Higgins	sheila.higgins@towill.com	We are a land surveying and mapping firm – a) thus we would not have been able to prime this, and b) there was no scope for us, even as a subconsultant.
Wade Trim Associates	April Mack	amack@wadetrim.com	Wade Trim was involved in multiple other pursuits with GLWA, during the same response period, and decided against pursuing this particular contract to allow us to focus on the other pursuits.
GHD	Amy Chenoweth	<a href="mailto:Amy.Chenoweth@ghd.com">Amy.Chenoweth@ghd.com</a>	GHD does not possess the dye dilution testing qualifications required in the RFP.



## Procurement Form (FOR)

**Effective Date:**  
5/1/2019

**Document #:**  
FSA\_PRO\_FOR\_0041

**Revision Date:**  
N/A

**Revision#:**  
0

**Document Title:**  
Vendor Response Follow-up

**Document Owner/Department:**  
Procurement Team

**Contract No./Title:** 2003785/Dye Testing Services and As-Needed Engineering  
**Date:** 1/29/2021

Hazen and Sawyer	Jared Stewart	JStewart@hazenandsawyer.com>	While our firm does have national expertise consistent with the scope of services contained in the RFP referenced, we felt we would be were unable to pull in national resources to properly fulfill the project obligations. Also at the time of the RFP release, we wanted to continue focusing our resources on other strategic pursuits and projects with GLWA.
------------------	---------------	------------------------------	---