## Highlights from Sue F. McCormick, Chief Executive Officer

In conjunction with the GLWA Board, the Chief Executive Officer's initiatives were established in FY 2019 and span multiple years. These initiatives speak to the values that are foundational to the establishment of GLWA.

* Environmental Regulatory Compliance
* Financial Resiliency and Charge Equity and Stability
* Capital and Operational Utility Optimization
* Member Partner Engagement and Satisfaction
* GLWA Team Member Support and Retention
* GLWA 4\% Promise to contain revenue requirement
* Commitment to Affordability, Equity, and Inclusion
* Application of principles of Effective Utility Management (EUM)


## Organization

Through the leadership of the Chief Executive Officer, and in conjunction with the GLWA Board and Member Partners, the team members of GLWA strive to achieve its mission and vision.

OUR MISSION: To exceed our customers' expectations by utilizing best practices in the treatment and transmission of water and wastewater, while promoting healthy communities and economic growth.

OUR VISION: Through regional collaboration, GLWA strives to be the provider of choice, dedicated to efficiently delivering the nation's best water and sewer services in partnership with our customers.

## Chief Executive Officer

Responsible for the day-to-day supervision and management of the affairs of the utility, including establishing and delineating organizational goals and objectives which further GLWA's mission and values.

## Expense Categories

The Chief Executive Officer's Area consists of three major expense categories:

* Personnel
* Supplies \& Other
* Contractual Services

Based upon the nature of this service area, the highest category of expense is salaries. The second highest, Supplies \& Other, provides for training, organizational memberships, and includes the contract with Park Rite for parking spaces.

## Biennial Budget Request

The biennial budget reflects a decrease of $\$ 5,800$, or $0.9 \%$, in FY 2022. The budget for both the Supplies \& Other and Contractual Services categories includes a realignment based on a review of historical data.

Biennial Budget Request by Expense Category

| Expense Category | $\begin{gathered} \text { FY } 2020 \\ \text { Actual } \end{gathered}$ |  | FY 2021 <br> Adopted <br> Budget |  | FY 2021 Activity as of 09.30.2020 |  | FY 2022 <br> Department <br> Requested |  | FY 2022 <br> Dollar <br> Variance |  |  | FY 2023 <br> Department <br> Requested |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.0 Personnel | \$ | 375,800 | \$ | 397,200 | \$ | 94,500 | \$ | 395,700 | \$ | $(1,500)$ | -0.4\% | \$ | 397,200 |
| 4.2 Supplies \& Other |  | 181,300 |  | 202,600 |  | 46,600 |  | 201,500 |  | $(1,100)$ | -0.5\% |  | 205,500 |
| 4.3 Contractual Services |  | - |  | 63,200 |  | - |  | 60,000 |  | $(3,200)$ | -5.1\% |  | 61,200 |
| Grand Total | \$ | 557,100 | \$ | 663,000 | \$ | 141,100 | \$ | 657,200 | \$ | $(5,800)$ | -0.9\% | \$ | 663,900 |

Biennial Budget Request by Team

| Team | FY 2020 Actual |  |  |  | FY 2021 <br> Activity as of 09.30.2020 |  | FY 2022 <br> Department Requested |  | $\text { FY } 2022$ Dollar <br> Variance |  | FY 2022 <br> Percent <br> Variance | FY 2023 <br> Department Requested |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive Officer | \$ | 557,100 | \$ | 663,000 | \$ | 141,100 | \$ | 657,200 | \$ | $(5,800)$ | -0.9\% | \$ | 663,900 |
| Grand Total | \$ | 557,100 | \$ | 663,000 | \$ | 141,100 | \$ | 657,200 | \$ | $(5,800)$ | -0.9\% | \$ | 663,900 |

## Personnel Budget

The staffing plan provides for the Chief Executive Officer and administrative support. This is consistent with the staffing plans of prior years.

The following tables provide three alternate views of the staffing plans and budget.
Staffing Plan - The table below presents the number of positions in the plan. Each position has a value of one. The position count does not distinguish between a position that is filled $100 \%(2,080$ hours per year), filled for a number of hours less than 2,080 per year, or one that is vacant.

## Staffing Plan - Number of Positions

|  | Prior Year <br> FY 2020 <br> Staffing Plan | Current Year <br> FY 2021 <br> Staffing Plan | FY 2022 <br> Staffing Plan | FY 2023 <br> Staffing Plan | FY 2024 <br> Staffing Plan | FY 2025 <br> Staffing Plan | FY 2026 <br> Staffing Plan |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Chief Executive Officer | 2.00 | 2.00 | 2.00 | 2.00 |  | 2.00 |  |

Full Time Equivalents - the table below presents, "full-time equivalent" (FTE) staffing. FTE is based on the number of hours that the position is filled, or budgeted for, each year based upon a standard of 2,080 hours per year. For this budget area, the Staffing Plan and the FTEs are consistent.

Full Time Equivalents

| Team | Prior Year <br> FY 2020 <br> FTEs | Current Year <br> FY 2021 <br> FTEs | FY 2022 <br> FTEs | FY 2023 <br> FTEs | FY 2024 <br> FTEs | FY 2025 <br> FTEs | FY 2026 <br> FTEs |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive Officer | 2.00 | 2.00 | 2.00 | 2.00 |  | 2.00 | 2.00 |

Personnel Budget - the table below presents the Chief Executive Officer's personnel budget which consists of the following expense categories: Salaries \& Wages and Employee Benefits. The values for the personnel budget are based on the full-time equivalents table above using current pay levels. Wage and benefit adjustments are based on merit increases and are included in the Unallocated Reserve line item for the Administrative Services Operating Area which is shown in detail in the Operating Financial Plan Introduction section.

## Personnel Budget

| Team | FY 2021 <br> Adopted <br> Budget | FY 2022 <br> Department <br> Requested | FY 2023 <br> Department <br> Requested | FY 2024 <br> Department <br> Requested | FY 2025 <br> Department <br> Requested | FY 2026 <br> Department <br> Requested |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Chief Executive Officer | $\$$ | 397,200 | $\$$ | 395,700 | $\$$ | 397,200 | $\$$ |
| Grand Total | $\$$ | 397,200 | $\$$ | 395,700 | $\$$ | 397,200 | $\$$ |

## Five Year Financial Plan

Five-Year Financial Plan by Expense Category

| Expense Category | FY 2021 <br> Adopted <br> Budget |  | FY 2021 <br> Activity as of 09.30.2020 |  | FY 2022 <br> Department Requested |  | FY 2022 <br> Dollar <br> Variance |  | FY 2022 <br> Percent <br> Variance | FY 2023 <br> Department Requested |  | FY 2024 <br> Department Requested |  | FY 2025 <br> Department Requested |  | FY 2026 <br> Department Requested |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.0 Personnel | \$ | 397,200 | \$ | 94,500 | \$ | 395,700 | \$ | $(1,500)$ | -0.4\% | \$ | 397,200 | \$ | 398,800 | \$ | 400,300 | \$ | 401,800 |
| 4.2 Supplies \& Other |  | 202,600 |  | 46,600 |  | 201,500 |  | $(1,100)$ | -0.5\% |  | 205,500 |  | 209,500 |  | 214,000 |  | 218,100 |
| 4.3 Contractual Services |  | 63,200 |  |  |  | 60,000 |  | $(3,200)$ | -5.1\% |  | 61,200 |  | 62,400 |  | 63,700 |  | 64,900 |
| Grand Total | \$ | 663,000 | \$ | 141,100 | \$ | 657,200 | \$ | $(5,800)$ | -0.9\% | \$ | 663,900 | \$ | 670,700 | \$ | 678,000 | \$ | 684,800 |

Five-Year Financial Plan by Team

| Team | FY 2021 <br> Adopted <br> Budget |  | FY 2021 <br> Activity as of 09.30.2020 |  | FY 2022 <br> Department Requested |  | FY 2022 Dollar Variance |  |  | FY 2023 <br> Department Requested |  | FY 2024 <br> Department <br> Requested |  | FY 2025 <br> Department <br> Requested |  | FY 2026 <br> Department <br> Requested |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chief Executive Officer | \$ | 663,000 | \$ | 141,100 | \$ | 657,200 | \$ | $(5,800)$ | -0.9\% | \$ | 663,900 | \$ | 670,700 | \$ | 678,000 | \$ | 684,800 |
| Grand Total | \$ | 663,000 | \$ | 141,100 | \$ | 657,200 | \$ | $(5,800)$ | -0.9\% | \$ | 663,900 | \$ | 670,700 | \$ | 678,000 | \$ | 684,800 |

## Capital Outlay

Capital Outlay is not a component of the Chief Executive Officer Area.

## Line Item Budget and Financial Plan

The five-year plan with a line item expense budget is shown below. Because many of GLWA's initiatives expand multiple years, this planning document provides the information to smooth out expenses over time and/or plan for annual fluctuations.

| Cost Center \& Expense Category | $\begin{gathered} \text { FY } 2020 \\ \text { Actual } \end{gathered}$ |  | $\text { FY } 2021$ <br> Adopted <br> Budget |  | FY 2021 <br> Activity as of 09.30.2020 |  | FY 2022 <br> Department <br> Requested |  | FY 2023 <br> Department <br> Requested |  | FY 2024 <br> Department <br> Requested |  | FY 2025 <br> Department <br> Requested |  | FY 2026 <br> Department <br> Requested |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 881001 - Chief Executive Officer | \$ | 557,100 | \$ | 663,000 | \$ | 141,100 | \$ | 657,200 | \$ | 663,900 | \$ | 670,700 | \$ | 678,000 | \$ | 684,800 |
| 2.1 Salaries \& Wages |  | 326,900 |  | 320,200 |  | 82,000 |  | 320,200 |  | 320,200 |  | 320,200 |  | 320,200 |  | 320,200 |
| 2.4 Employee Benefits |  | 48,900 |  | 77,000 |  | 12,500 |  | 75,500 |  | 77,000 |  | 78,600 |  | 80,100 |  | 81,600 |
| 4.2 Supplies \& Other |  | 181,300 |  | 202,600 |  | 46,600 |  | 201,500 |  | 205,500 |  | 209,500 |  | 214,000 |  | 218,100 |
| Memberships, Licenses \& Subscriptions |  | 102,000 |  | 105,200 |  | 25,800 |  | 107,300 |  | 109,400 |  | 111,600 |  | 113,900 |  | 116,100 |
| Mileage and Parking |  | 62,200 |  | 63,800 |  | 20,800 |  | 65,100 |  | 66,400 |  | 67,700 |  | 69,100 |  | 70,400 |
| Office Supplies |  | 3,500 |  | 10,500 |  |  |  | 10,700 |  | 10,900 |  | 11,100 |  | 11,400 |  | 11,600 |
| Training and Internal Meetings |  | 2,900 |  | 7,300 |  |  |  | 7,400 |  | 7,600 |  | 7,700 |  | 7,900 |  | 8,100 |
| Travel |  | 10,700 |  | 15,800 |  |  |  | 11,000 |  | 11,200 |  | 11,400 |  | 11,700 |  | 11,900 |
| 4.3 Contractual Services |  |  |  | 63,200 |  | - |  | 60,000 |  | 61,200 |  | 62,400 |  | 63,700 |  | 64,900 |
| Contractual Professional Services |  |  |  | 31,600 |  |  |  | 60,000 |  | 61,200 |  | 62,400 |  | 63,700 |  | 64,900 |
| Legal |  |  |  | 31,600 |  |  |  |  |  |  |  | - |  |  |  |  |
| Grand Total | \$ | 557,100 | \$ | 663,000 | \$ | 141,100 | \$ | 657,200 | \$ | 663,900 | \$ | 670,700 | \$ | 678,000 | \$ | 684,800 |

