



Procurement Form (FOR)

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Cost Tabulation

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Procurement Team

Contract No./Title: 1902548 Heating, Ventilation, and Air Conditioning (HVAC) Building and Mechanical Systems Inspection Repair, and Preventative Maintenance

Approved: *Mahfuz Rahman* 11/24/2020 | 12:02 PM EST

DocuSigned by:
D4DA526169A049E...
Mahfuz Rahman Management Professional Procurement

Initial Term (Annual)														
		Total Cost		Johnson Controls		PTS Contracting		Macomb Mechanical Inc		Dunbar Mechanical, Inc.		Siemens		
		\$3,810,000.00		\$4,030,000.00		\$5,427,500.00		\$6,239,650.00		\$6,400,000.00				
#	Items	Annual Estimated Hours	Hourly Rate	Total Cost	Hourly Rate	Total Cost	Hourly Rate	Total Cost	Hourly Rate	Total Cost	Hourly Rate	Total Cost		
1 Hourly Rate Straight Time (2)														
#1-1	Journeyman (Initial Term)	15,000	\$81.00	\$1,215,000.00	\$70.00	\$1,050,000.00	\$92.00	\$1,380,000.00	\$117.33	\$1,759,950.00	\$118.75	\$1,781,250.00		
#1-2	Labor (Initial Term)	15,000	\$46.00	\$690,000.00	\$60.00	\$900,000.00	\$75.00	\$1,125,000.00	\$74.66	\$1,119,900.00	\$81.25	\$1,218,750.00		
2 Hourly Rate (Overtime and Saturday) (2)														
#2-1	Journeyman (Initial Term)	5,000	\$121.50	\$607,500.00	\$98.00	\$490,000.00	\$138.00	\$690,000.00	\$175.99	\$879,950.00	\$166.25	\$831,250.00		
#2-2	Labor (Initial Term)	5,000	\$69.00	\$345,000.00	\$84.00	\$420,000.00	\$112.50	\$562,500.00	\$111.99	\$559,950.00	\$113.75	\$568,750.00		
3 Hourly Rate Holiday & Sunday (2)														
#3-1	Journeyman (Initial Term)	5,000	\$121.50	\$607,500.00	\$126.00	\$630,000.00	\$184.00	\$920,000.00	\$234.66	\$1,173,300.00	\$237.50	\$1,187,500.00		
#3-2	Labor (Initial Term)	5,000	\$69.00	\$345,000.00	\$108.00	\$540,000.00	\$150.00	\$750,000.00	\$149.32	\$746,600.00	\$162.50	\$812,500.00		
Optional Renewal														
		Total Cost		Johnson Controls		PTS Contracting		Macomb Mechanical Inc		Dunbar Mechanical, Inc.		Siemens		
		\$7,890,000.00		\$8,680,000.00		\$11,180,000.00		\$13,349,700.00		\$13,952,100.00				
#	Items	Annual Estimated Hours	Number of Years	Hourly Rate	Total Cost	Hourly Rate	Total Cost	Hourly Rate	Total Cost	Hourly Rate	Total Cost	Hourly Rate	Total Cost	
1 Hourly Rate Straight Time (2)														
#1-1	Journeyman	15,000	2	\$84.00	\$2,520,000.00	\$75.00	\$2,250,000.00	\$95.00	\$2,850,000.00	\$125.50	\$3,765,000.00	\$129.44	\$3,883,200.00	
#1-2	Labor	15,000	2	\$47.50	\$1,425,000.00	\$65.00	\$1,950,000.00	\$77.00	\$2,310,000.00	\$79.88	\$2,396,400.00	\$88.56	\$2,656,800.00	
2 Hourly Rate (Overtime and Saturday) (2)														
#2-1	Journeyman	5,000	2	\$126.00	\$1,260,000.00	\$105.00	\$1,050,000.00	\$142.50	\$1,425,000.00	\$188.25	\$1,882,500.00	\$181.21	\$1,812,100.00	
#2-2	Labor	5,000	2	\$71.25	\$712,500.00	\$91.00	\$910,000.00	\$115.50	\$1,155,000.00	\$119.82	\$1,198,200.00	\$123.99	\$1,239,900.00	
3 Hourly Rate Holiday and Sunday (2)														
#3-1	Journeyman	5,000	2	\$126.00	\$1,260,000.00	\$135.00	\$1,350,000.00	\$190.00	\$1,900,000.00	\$251.00	\$2,510,000.00	\$258.88	\$2,588,800.00	
#3-2	Labor	5,000	2	\$71.25	\$712,500.00	\$117.00	\$1,170,000.00	\$154.00	\$1,540,000.00	\$159.76	\$1,597,600.00	\$177.13	\$1,771,300.00	



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Parts Mark-up											
		Johnson Controls		PTS Contracting		Macomb Mechanical Inc		Dunbar Mechanical, Inc.		Siemens	
		Total Cost		Total Cost		Total Cost		Total Cost		Total Cost	
#	Items	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
1	Parts Markup Percentage (1)										
#1-1	Parts Markup Percentage (Not to Exceed 15%)		14%		15%		15%		15%		15%
2	Parts Allowance (1)										
#2-1	Parts Allowance	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00
3	Emergency Replacement Allowance (1)										
#3-1	Emergency Replacement Allowance	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00	\$1,000,000.00
	*The Initial Term Bid Table reflects only one (1) year.										
	The term of the contract is three (3) years.										