



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0040

Revision Date:
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0

Document Title:
Procurement Board Report-RFB

Document Owner/Department:
Procurement Team

Date: November 16, 2020
To: Sue McCormick, Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	1902548	Project Owner:	Todd King
Contract Title:	Heating, Ventilation, and Air Conditioning (HVAC) Building and Mechanical Systems Inspection, Repair, and Preventative Maintenance Services		
Vendors:	Johnson Controls and PTS Contracting		
Budget:	Operations and Maintenance		

Procurement Method			
Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	10-12-20	Addendums released:	3
Buyer:	Carla Smith	Downloaded by:	43
Response due date:	11-10-20	Responses received:	5

Cost Summary – Johnson Controls and PTS Contracting			
This is a time and material contract based on hourly rates			
Item	Description	Cost	
		Johnson Controls	PTS Contracting
1.1	Journeyman (Initial Term) Straight Time	\$81.00	\$70.00
1.2	Labor (Initial Term) Straight Time	46.00	60.00
2.1	Journeyman (Initial Term) Overtime and Saturday	121.50	98.00
2.2	Labor (Initial Term) Overtime and Saturday	69.00	84.00
3.1	Journeyman (Initial Term) Holiday and Sunday	121.50	126.00
3.2	Labor (Initial Term) Holiday and Sunday	69.00	108.00



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1.1	Journeyman (Initial Term) Optional Renewal - Straight Time	84.00	75.00
1.2	Labor (Initial Term) Optional Renewal - Straight Time	47.50	65.00
2.1	Journeyman (Initial Term) Optional Renewal - Overtime and Saturday	126.00	105.00
2.2	Labor (Initial Term) Optional Renewal - Overtime and Saturday	71.25	91.00
3.1	Journeyman (Initial Term) Optional Renewal - Holiday and Sunday	126.00	135.00
3.2	Labor (Initial Term) Optional Renewal - Holiday and Sunday	71.25	117.00
2.1	Parts Allowance	1,000,000.00	1,000,000.00
3.1	Emergency Replacement Allowance	1,000,000.00	1,000,000.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

Other Data Requested by GLWA Board Members

	Johnson Controls	PTS Contracting
Minority Business Enterprise (MBE):	No	No
Detroit Based Business (DBB):	No	No
Small Business Enterprise (SBE):	No	No
Sub-Contractor(s) List:	Detroit Power Systems Sawyer Services	None



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Vendor Response Survey: N/A

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contracts

Previous contract holders: Conti Corporation and Dunbar Mechanical, Inc.

The previous contracts, 1901995 & 2000302, HVAC Building and Mechanical Systems Inspection, Repair and Preventative Maintenance Services, was for the period of 1/2/2020 through 12/31/2020, for \$1,700,000.00 each. The unit cost for each contract is provided in the table below.

Item	Description	Unit Cost	
		Conti Corporation 1901995	Dunbar Mechanical, Inc. 2000302
1.1	Journeyman and Apprentice Straight Time	\$81.68	--
1.2	Journeyman and Apprentice Overtime and Saturday	127.52	--
1.3	Journeyman and Apprentice Holiday and Sunday	165.36	--
2.1	Journeyman Straight Time	--	\$95.48
2.2	Apprentice Straight Time	--	72.14
2.3	General Laborer/Helper – Straight Time	--	50.92



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3.1	Journeyman Overtime	--	143.22
3.2	Apprentice Overtime	--	108.21
3.3	General Laborer/Helper Overtime	--	76.38
4.1	Journeyman Weekend - Saturday	--	143.22
4.2	Apprentice Weekend - Saturday	--	108.21
4.3	General Laborer/Helper Weekend - Saturday	--	76.38
5.1	Journeyman Holiday and Sunday	--	190.96
5.2	Apprentice Holiday and Sunday	--	144.28
5.3	General Laborer/Helper Holiday and Sunday	--	101.84