



390 Enterprise Ct., Ste. 200
Bloomfield Hills, MI. 48302
Phone: (248) 332-0099

Date: November 16, 2020

GLWA
735 Randolph
Detroit, MI. 48226
P: (313) 964-9515
E: Tina.Clinkscates@glwater.org

Reference: Contract 2002350 – PM Service and Repairs for Rotork Actuators

Systems Specialties and Rotork Controls, Inc. have prepared the following response for GLWA regarding their request for explanation of "Price Increase".

Rotork has experienced significant operation, labor and material increases since the previous Contract was bid and awarded 6+ years ago in 2014. It is also worth noting there are a couple changes to the New Contract, including the Duration and the Number of Actuators.

Duration:

The previous Contract was a 3 year plus a 1-year extension and expired in 2018. The new proposed Contract is a 3 year plus a 2-year extension.

Number of Units:

The previous Contract was estimated to cover a total of 762 Rotork Actuators for PM Service. The new Contract would cover an estimated 798 Rotork Actuators for PM Service.

We appreciate the opportunity to review this response with you in more detail.

Please contact me with any additional questions, comments, or concerns.

Sincerely,

Matthew T. Vanderveen

Matt Vanderveen

Systems Specialties Co.

C: (734) 649-6954

mvanderveen@sysspec.com

We are best known by the quality of the products we represent and the service we render these quality products.