

Vendor Response Follow-up

Owner: Great Lakes Water Authority (GLWA)
Title: Long Term CSO Control Plan

Contract No.: 1904197

Proposal Due Date: June 1, 2020

Vendor	Contact Name	Email Address	Explanation of No Bid Submittal
GHD	Daniel Schechter	Daniel.Schechter@ghd.com	GHD was working on two major GLWA proposals and chose to prioritize those over the CSO control plan proposal.
R2O Consulting	Kellie C. Rotunno	rotunnokc@r2oconsulting.com	Due to the strength and institutional knowledge of the incumbent team of CDM/Wade Trim, we felt that our company quals would not be strong enough to win. And, both CDM and Wade Trim rejected our offer to team.
PMA Consultants	Scott Worth	sworth@pmaconsultants.com	We pulled these documents to be able to discuss them with GLWA as part of our CS-166 services. This is not in our core scope of services.
Thompson Pipe Group	Dustin Griesing	dustin.griesing@thompsonpipegroup.com	We are not an engineer/general contractor. We would provide technical and budgetary support to any teams submitting proposals.
FK Engineering Associates	Kyle Thompson	kthompson@fkengineering.com	FKE was on the CDM Smith Team for this project, and that team was not selected.
PCI-Vetrix	Sophia L. Chue	schue@pci-verix.com	We did not bid because it was not our core business.

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Corrosion Fluid	Jeff Harrison	jharrison@corrosionfluid.com	We reviewed the job but it was beyond our scope as we are not a General or Mechanical Contractor we would supplement the successful Mechanical with potential offering of product such as pumps or valves etc.
Hesco	Meredith West	meredith.west@hesco-mi.com	We decided to not bid that particular project.
Black & Veatch Ltd. of Michigan	David S. Koch	KochDS@bv.com	Because of the number of RFPs issued by GLWA, and the significant effort of time and cost needed to invest in preparing a potentially winning proposal, we need to be strategic in deciding which opportunities we believe we are a best fit in order to have best chance of being selected and being able to provide service to GLWA. At that time, we have other proposals in process and/or planned (as best we could understand timing of upcoming RFPs), and with an assessment of others in the market that we believed would be pursuing, chose not to focus on this one. We did access the RFP documents in order to finalize that decision.
Hazen and Sawyer	Tiffany Nation	tnation@hazenandsawyer.com	Hazen and Sawyer did assess the subject RFP when it was released. While our firm does have expertise consistent with the scope of services contained in the RFP

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			referenced above, we were unable to pull in a local teaming partner that we felt could compete with the Wade Trim/CDM team. Also at the time of the RFP release, we wanted to continue focusing our resources on other strategic pursuits and projects with GLWA.