## National Joint Powers Alliance

## FORM G FACILITY SECURITY EQUIPMENT, SYSTEMS, AND SERVICES WITH RELATED EQUIPMENT AND SUPPLIES

COPERATIVE CONTRACTED		APi National Service Group	Cinch Systems INC	Convergint Technologies	Johnson Controls, Inc.	Life Safety Services, LLC	March Networks
Possible Points							
Conformance to Terms/							
Conditions to Include							
Documentation	50	36	31	41	43	40	40
Pricing	400	314	303	320	324	307	312
Financial, Industry and	75	61	43	61	67	50	57
Bidder's Ability to Sell/	100	86	54	76	92	64	64
Bidder's Marketing Plan	50	39	29	41	44	38	40
Value Added Attributes	75	51	45	54	65	47	52
Warranty Coverages and							
Information	50	40	34	41	38	35	35
Selection and Variety of							
Products and Services							
Offered	200	117	107	148	170	99	112
Total Points	1,000	744	646	782	843	680	712
Rank Order		7	12	6		11	9

				Stanley Convergent Security			
		Siemens Industry, Inc.	National on the At Service Devices		Star Asset Security, LLC	Status Solutions, LLC	Tyco Integrated Security LLC
	Possible Points	Cromono madou y, moi					, , comments and ,
Conformance to Terms/	1 COSIDIC I CIIICS						
Conditions to Include							
Documentation	50	42	43	42	41	36	43
Pricing	400	331	316	316	315	302	327
Financial, Industry and							
Marketplace Successes	75	60	66	66	54	54	66
Bidder's Ability to Sell/							
Service Contract Nationally	100	90	91	88	65	69	90
Bidder's Marketing Plan	50	40	44	40	35	36	44
Value Added Attributes	75	58	60	57	49	49	59
Warranty Coverages and							
Information	50	40	42	36	34	34	43
Selection and Variety of							
Products and Services							
Offered	200	170	180	158	134	110	170
Total Points	1,000	831	842	803	727	690	842
Rank Order		4	2.5	5	8	10	2.5

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