

**Procurement Form (FOR)****Effective Date:**
5/1/2019**Document #:**
FSA_PRO_FOR_0039**Revision Date:**
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Procurement Board Report-RFP**Document Owner/Department:**
Procurement Team**Date:** March 25, 2020**To:** Sue McCormick, Chief Executive Officer**From:** Daniel Edwards, Procurement Manager**Re:** Procurement Report**General Information**

Contract Number:	1904332	Project Owner:	Paula Anderson
Contract Title:	Commercial Janitorial Services		
Vendor:	GDI, Inc.		
Budget:	Operations and Maintenance		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee

Advertised:	11-18-2020	Addendums released:	3
Downloaded by:	24		
Response due date:	12-18-2020	Responses received:	5

Cost Summary – GDI, Inc.

Description	Original Proposal	Negotiated
Lake Huron WTP	\$398,186.31	\$390,145.31
Northeast WTP	140,262.27	137,432.27
Southwest WTP	296,719.06	287,757.06
Springwells WTP	391,622.35	374,262.35
Water Works Park WTP	559,474.83	553,404.83
Water Resource Recovery Facility WTP	1,680,218.46	1,648,732.46
Adams Road Station	3,519.59	3,519.59
Bluehill Station	3,188.95	3,188.95
Connor Creek Station	8,571.52	8,571.52
Eastside (Canyon) Station	2,292.58	2,292.58
Electric Avenue Station	1,556.25	1,556.25
Fairview Station	5,673.99	5,673.99
Ford Road Station	3,889.19	3,889.19
Franklin Station	2,857.18	2,857.18



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Freud Station	7,915.95	7,915.95
Haggerty Station	6,106.11	6,106.11
Imlay Station	6,812.30	6,812.30
Joy Road Station	2,865.71	2,865.71
Michigan Avenue Station	2,034.15	2,034.15
Newburgh Station	1,906.23	1,906.23
North Service Center Station	9,890.40	9,890.40
Northwest Station	2,999.34	2,999.34
Orion Station	1,454.48	1,454.48
Rochester Station	2,797.47	2,797.47
Roseville Station	2,847.15	2,847.15
Schoolcraft Station	3,048.81	3,048.81
West Chicago Station	2,515.18	2,515.18
West Service Center Station	4,997.93	4,997.93
Wick Station	2,734.36	2,734.36
Woodmere Station	3,696.71	3,696.71
Ypsilanti Station	2,207.00	2,207.00
Baby Creek CSO	53,814.23	53,814.23
Belle Isle Pumping Station	3,683.52	3,683.52
Belle Isle (CSO)	3,683.52	3,683.52
Conner Creek (CSO)	51,036.07	51,036.07
Fisher Pumping Station	5,596.12	5,596.12
Hubbell-Southfield CSO	12,298.74	12,298.74
Leib Station CSO	11,195.51	11,195.51
Oakwood (CSO)	23,379.23	23,379.23
Puritan/Fenkell CSO	15,081.64	15,081.64
Seven Mile Detention (CSO)	13,997.67	13,997.67
Provisionary Allowance		1,000,000.00
Total Costs	\$3,758,628.03	\$4,678,878.98

Renewal Options – GDI, Inc.

Option One:	\$1,158,837.68
Option Two:	\$1,158,837.68



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Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation.

Evaluation Committee: (Designation – Organization)

A – GLWA Manager

B –GLWA Management Professional

C – GLWA Team Leader

D – GLWA Team Leader

Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score	Proposed Cost before Negotiations
GDI	84.18	\$3,758,628.03
ABM	71.44	\$3,884,365.04
VHM Enterprises, Inc.	67.46	\$9,546,177.80
Rickman Enterprises Group, LLC	66.43	\$8,584,275.08
RNA Facilities Management	65.14	\$6,425,600.00

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): N/A

Detroit Based Business (DBB): N/A

Small Business Enterprise (SBE): N/A

Sub-Contractor(s) List: N/A

Vendor Response Survey: N/A

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.



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Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: GDI, Inc.

The previous contract, 6898, was for the period of 4/6/2017 through 4/5/2020, for \$3,344,550.00.