



Monthly Financial Report Binder

September 2019

Presented to the Great Lakes Water Authority Audit Committee on December 19, 2019

TABLE OF CONTENTS

Executive Summary Dashboard	1
Budget to Actual Analysis	2
Basic Financial Statements	
Financial Activity Charts	
Financial Operations Key Performance Indicator	
Budget to Financial Statements Crosswalk	
Construction Work in Progress Summary	
Master Bond Ordinance Transfers	
Cash and Investment	
Retail Revenues, Receivables, & Collections	
Wholesale Billings, Receivables, & Collections	
Trust Receipts and Disbursements	
Appendix	
Aged Accounts Receivable Report	A-1
Highland Park Life-to-Date Billings & Collections	B-1



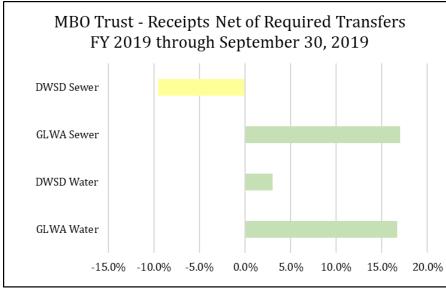
Current period financial	Budg	get to A	actual as of September 30, 2019	
results indicate	Benchmark		25.0%	
most revenue	Capital Program Allocation		12.6%	
	Contractual Services		20.0%	
and expense	Sewer O&M Expense		22.0%	
reporting	Supplies & Other		22.8%	
categories fall	Total O&M Expense		23.0%	
within the	Personnel Costs		24.4%	
7.5% of the	Water O&M Expense		24.5%	
pro-rata	Wholesale Sewer Revenue		25.0%	
budget to	Retail Sewer Revenue		25.6%	
actual	Billable Shared Services		26.8%	
benchmark.	Retail Water Revenue		27.0%	
Deficilitat K.	Utilities		27.1%	
The Capital	Wholesale Water Revenue		27.8%	
Program	Chemicals		31.8%	
Allocation				

Revenue and Expense Budget to Actual¹ – Pro-rata Benchmark of 25%

expense variation is currently under review by the Budget team.

Master Bond Ordinance (MBO) Trust Net Receipts

Net cash flow (receipts) is positive for GLWA Water and Sewer. This means that all legal



commitments of the MBO Trust and the lease payment are fully funded to date - and that positive cash flow available for is additional capital program funding in subsequent year(s). DWSD Water net receipts have rebounded after in the first month of the fiscal year. DWSD Sewer net receipts result in a September shortfall of

\$2.1 million and a cumulative FY 2020 DWSD Sewer shortfall of \$6.3 million. Looking ahead, DWSD proactively resolved the FY 2020 Sewer shortfall in December 2019 with an Operations & Maintenance transfer back to the Sewer Receiving Fund of \$2.6 million and budgeted, monthly Operations & Maintenance transfer reductions of \$1 million.

Questions? Contact the Office of the Chief Financial Officer at <u>CFO@glwater.org</u>

¹ All amounts are GLWA entity-wide unless noted as water, sewer, and/or retail.



The Monthly Budget to Actual Analysis report includes the following three sections.

- 1. Revenue Requirement Budget Basis Analysis
- 2. Operations & Maintenance Budget Major Budget Categories
- 3. Alignment of Operations & Maintenance Budget Priorities Expense Variance Analysis

Revenue Requirement Budget Basis Analysis

GLWA's annual revenue requirement represents the basis for calculating Member Partner charges and aligns with the Master Bond Ordinance flow of funds categories. The budget basis is not the same as the full accrual basis used for financial reporting although the revenues and operations and maintenance expense are largely reported on an accrual basis. The primary difference between the revenue requirement budget basis to the financial reporting basis is the treatment of debt service, legacy pension obligations, and lease related activities. The Revenue Requirement Basis is foundational to GLWA's daily operations, financial plan, and of most interest to key stakeholders.

Table 1A – Water Revenue Requirement Budget and **Table 1B – Sewer Revenue Requirement Budget** presents a year-over-year budget to actual performance report. The revenue requirement budget is accounted for in the operations and maintenance fund for each system. Since this report is for September 2019, the pro-rata benchmark is 25.0% (3 of 12 months of the fiscal year).

Items noted below are highlighted in gold on Tables 1A (Water) and 1B (Sewer).

- 1. *Revenues*: For *both* systems, FY 2020 revenues are either at or above target and are consistent with the prior year (FY 2019) at the same time. Detailed schedules related to revenues are provided in the *Wholesale Billings, Collections, and Receivables* section of this financial report binder.
- 2. *Investment Earnings:* For *both* systems, investment earnings are below target for FY 2020. July 2019 includes the reversal of the market adjustment from FY 2019 of \$1.6 million for the *water* system and \$0.6 million for the *sewer* system. Without these adjustments both systems would be above target for FY 2020. Detailed analysis of investment earnings activity to date can be found in the *Cash & Investment Income* section of this financial report binder.
- 3. *Other Revenues:* These are one-time and unusual items that do not fit an established revenue category. Both the *water* and *sewer* systems actual amount will vary from budget due to the nature of the items recorded in this category.



- 4. **Operations & Maintenance Expense:** Actual expenses¹ for *both* systems have variances from the pro-rata benchmark. The *water* system is slightly under the pro-rata benchmark for FY 2020 at 24.5%. The *sewer* system O&M expenses, at 22.0%, is less than the pro-rata benchmark.
- 5. *Debt Service: Both* systems are less than the pro-rata benchmark for FY 2020; the water system is at 22.3%; while the *sewer* system is at 23.5%. The activity is based on the payment schedules adjusted for the State Revolving Fund loans that are still being drawn down. In addition, the monies invested in FY 2019 realized a higher return than projected. This gain was applied to the debt requirements which reduced the payments for July and August.
- 6. *DWSD Budget Shortfall Pending:* To the extent that the local (DWSD) system experiences budgetary shortfalls as defined by the Water & Sewer Services Agreement, the GLWA budget is impacted.² Steps to proactively detect, and ideally prevent, this shortfall scenario were put into place with the 2018 Memorandum of Understanding (dated June 27, 2018). <u>For FY 2018</u>, the DWSD sewer shortfall through June 30, 2018, was \$24.1 million. A plan for payment of this shortfall is in place with the outer boundary of payment terms being paid over three years plus interest at the three-year treasury rate plus 1.5% with payments beginning in July 2019. <u>For FY 2019</u>, DWSD *sewer* had a surplus through September 30, 2018, of \$2.2 million (FY 2019 ended with a zero surplus/shortfall). In order to achieve the goal of positive, net cash flows for FY 2019, DWSD reduced its *sewer* system 0&M transfers in May and June. The transfers reduced were \$5,676,792 each for a total of \$11,353,584. <u>For FY 2020</u>, the DWSD *water* system has budgetary surplus of \$758 thousand and the DWSD *sewer* system budgetary shortfall is approximately \$6.3 million through September 30, 2019.
- 7. *Improvement & Extension (I&E) Fund Transfer Pending:* The contribution to the I&E Fund is for improvements, enlargements, extensions or betterment of the Water System. Transfers to the I&E Fund from net revenues typically occur later in the year or after year end close when final net revenue is validated.
- 8. *Other Revenue Requirements:* The remaining revenue requirements for *both* systems are funded on a 1/12th basis each month in accordance with the Master Bond Ordinance.
- 9. *Overall:* Total revenue requirements for *both* systems are in line with the benchmark.

3

¹The tables in this analysis reflect actual amounts spent. If this analysis was on a master bond ordinance (MBO) basis, like that used for calculating debt service coverage, O&M "expense" would equal the pro-rata budget because 1/12 of the O&M budget is transferred monthly outside the MBO trust to an O&M bank account.

² As a reminder, the monthly 0&M transfer for MBO purposes are at 1/12 of the budget to a DWSD 0&M bank account outside the trust. Actual budget may be less than that amount providing an actual positive variance for DWSD.



Water System	FY2019 AMENDED BUDGET		FY 2019 THRU 9/30/2018		Percent Year-to- Date	Year-to- ADOPTEI		FY 2020 AMENDED BUDGET			FY 2020 THRU '30/2019	Percent Year-to- Date
Revenues												
Wholesale Customer Charges	\$	307,383	\$	91,767	29.9%	\$	309,285	\$	309,285	\$	86,482	28.0%
Retail Services Agreement		20,181		5,082	25.2%		21,296		21,296		5,324	25.0%
Investment Earnings		9,425		2,190	23.2%		9,084		9,084		775	8.5%
Other Revenues				16	0.0%				-		-	0.0%
Total Revenues	\$	336,989	\$	99,055	29.4%	\$	339,664	\$	339,664	\$	92,582	27.3%
Revenue Requirements												
Operations & Maintenance Expense	\$	121,563	\$	34,533	28.4%	\$	131,491	\$	131,491	\$	32,172	24.5%
O&M Legacy Pension		6,048		1,512	25.0%		6,048		6,048		1,512	25.0%
Debt Service		131,242		33,300	25.4%		137,558		137,558		30,689	22.3%
Accelerated Legacy Pension		6,268		1,567	25.0%		6,268		6,268		1,567	25.0%
Extraordinary Repair & Replacement												
Deposit		-		-	0.0%		-		-		-	0.0%
Lease Payment		22,500		5,625	25.0%		22,500		22,500		5,625	25.0%
Operating Reserve Deposit		-		-	0.0%		3,976		3,976		994	0.0%
Water Residential Assistance Program		1,673		418	25.0%		1,698		1,698		425	25.0%
Improvement & Extension Fund												
Transfer Pending		47,695		11,924	25.0%		30,126		30,126		7,531	25.0%
Total Revenue Requirements	\$	336,989	\$	88,879	26.4%	\$	339,664	\$	339,664	\$	80,516	23.7%
Net Difference			\$	10,176						\$	12,066	
Recap of Net Positive Variance												
Revenue Variance			\$	14,808						\$	7,666	
Revenue Requirement Variance				(4,632)							4,401	
Overall Variance			\$	10,176						\$	12,066	
erer an Parlanee				10,170							12,000	

Table 1A - <u>Water</u> Revenue Requirement Budget (year-over-year) - (\$000)

Table 1B - <u>Sewer</u> Revenue Requirement Budget (year-over-year) - (\$000)

Sewer System	FY 2019 AMENDED BUDGET		AMENDED		FY 2019 Percent THRU Year-to- '30/2018 Date		Y 2020 BOARD DOPTED UDGET	A	FY 2020 MENDED BUDGET	FY 2020 THRU '30/2019	Percent Year-to- Date
Revenues											
Wholesale Customer Charges	\$	271,296	\$	68,738	25.3%	\$	272,324	\$	272,324	\$ 68,648	25.2%
Retail Services Agreement		181,159		45,752	25.3%		185,807		185,807	46,452	25.0%
Industrial Waste Control Charges		15,001		2,361	15.7%		13,744		13,744	2,091	15.2%
Pollutant Surcharges		-		1,606	0.0%		-		-	1,481	0.0%
Investment Earnings		6,879		2,371	34.5%		8,731		8,731	1,814	20.8%
Other Revenues		-		144	0.0%		-		-	126	0.0%
Total Revenues	\$	474,335	\$	120,972	25.5%	\$	480,605	\$	480,605	\$ 120,612	25.1%
Revenue Requirements											
Operations & Maintenance Expense	\$	191,079	\$	34,257	17.9%	\$	187,057	\$	187,057	\$ 41,147	22.0%
O&M Legacy Pension		10,824		2,706	25.0%		10,824		10,824	2,706	25.0%
Debt Service		208,389		52,530	25.2%		215,739		215,739	50,645	23.5%
Accelerated Legacy Pension		11,621		2,905	25.0%		11,621		11,621	2,905	25.0%
Extraordinary Repair & Replacement											
Deposit		-		-	0.0%		-		-	-	0.0%
Lease Payment		27,500		6,875	25.0%		27,500		27,500	6,875	25.0%
Operating Reserve Deposit		-		-	0.0%		-		-	-	0.0%
Water Residential Assistance Program		2,374		594	25.0%		2,403		2,403	601	25.0%
DWSD Budget Shortfall Pending		-		(2,172)	0.0%		-		-	6,292	0.0%
Improvement & Extension Fund											
Transfer Pending		22,548		5,637	25.0%		25,462		25,462	6,365	25.0%
Total Revenue Requirements	\$	474,335	\$	103,332	21.8%	\$	480,605	\$	480,605	\$ 117,536	24.5%
Net Difference			\$	17,640						\$ 3,076	
Recap of Net Positive Variance											
Revenue Variance			\$	2,388						\$ 460	
Revenue Requirement Variance				15,252						2,616	
Overall Variance			\$	17,640						\$ 3,076	



Operations & Maintenance Budget - Major Budget Categories

The year-over-year benchmark ratio as of September 30, 2019, is 25.0% (three months). When comparing FY 2020 to FY 2019 in *Table 2 – Operations & Maintenance Budget – Major Budget Categories*, it appears that overall spending is consistent.

In addition to the four major budget categories, an internal charge cost center for employee benefits is shown in the table below. If the number is positive, it indicates that the internal cost allocation rate charges to other cost centers is not sufficient. A negative number indicates a surplus in the internal cost center. A moderate surplus is preferred as it provides a hedge for mid-year benefit program cost adjustments (premiums adjust on January 1 each year) as well as managing risk as the program is partially self-insured. An analysis of the benefits is currently being conducted using updated benefit information. A budget amendment may be needed to increase the budget for the FY 2020 employee benefits.

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Major Budget Categories	A	FY 2019 MENDED BUDGET	A	TY 2019 CTIVITY THRU 30/2018	Percent Year-to- Date	A	FY 2020 BOARD DOPTED BUDGET	A	FY 2020 MENDED BUDGET	A	TY 2020 CTIVITY THRU 30/2019	Percent Year-to- Date
Water	\$	66,596	\$	20,457	30.7%	\$	66,021	\$	66,021	\$	16,578	25.1%
Sewer		118,319		26,314	22.2%		115,985		115,985		26,786	23.1%
Centralized		99,045		17,345	17.5%		106,914		106,914		23,276	21.8%
Administrative		28,683		5,647	19.7%		29,628		29,628		6,766	22.8%
Employee Benefits		-		(972)	0.0%		-		-		(87)	0.0%
Total O&M Budget	\$	312,642	\$	68,791	22.0%		318,548		318,548		73,319	23.0%

Table 2 – Operations & Maintenance Budget – Major Budget Categories – (\$000)

Alignment of Operations & Maintenance Budget Priorities – Expense Variance Analysis

The purpose of **Table 3 – Operations & Maintenance Expense Variance Analysis** is to evaluate whether the actual spend rate within a natural cost category is in alignment with the budget. Given the effort to develop an accurate budget, a variance is a red flag of a *potential* budget amendment or misalignment of priorities.

Total: In total, the 0&M expenses are at 23.0% which is reasonably within the pro-rata benchmark of 25.0%. This positive variance equates to a dollar amount of \$6.3 million. The expense category commentary is provided below for items highlighted on Table 3.

Personnel Costs: The overall category is on target with the pro-rata benchmark; coming in at 24.4% through September 2019.



Utilities: The overall category is higher than the benchmark; coming in at 27.1% through September 2019. This variance is not unexpected as usage varies throughout the year. Electric is higher than the benchmark; coming in at 30.3%. This increase is primarily due to the pumps being required to run longer than normal as a result of the wet weather that Michigan has been experiencing. Gas is lower than the benchmark; coming in at 15.0%. The related bills are currently being reviewed to identify the cause for the lower readings.

Chemicals: This category is higher than the benchmark; coming in at 31.8% through September 2019. While variances in this category are not unexpected as usage varies throughout the year, the variance for September 2019 continues to be primarily related to the high lake levels which caused the CSO basins to process more flow than is typical. This resulted in higher use of Sodium Hypochlorite.

Supplies & Other: This category is lower than the benchmark; coming in at 22.8% through September 2019. Given that the nature of the items in this category are subject to one-time expenses that do not occur evenly throughout the year, this variance is not a concern at this time.

Contractual Services: The overall category is lower than the benchmark; coming in at 20.0% through September 2019. Variances in this category are not unexpected as the usage of contracts varies throughout the year. While this category is being reviewed, this variance is not a concern at this time.

Capital Program Allocation: This category is lower than the benchmark; coming in at 12.6% through September 2019. A review of this category is being conducted.

Shared Services: This category is slightly higher than the benchmark; coming in at 26.8% through September 2019. The shared services reimbursement is comprised of both labor (tracked via BigTime) and expenses, such as annual fees for software licensing. Staff from both GLWA and DWSD have been working together to evaluate and refine the budget for the shared services agreements. Based on these evaluations, adjustments have been made to both the billings and accounting accruals to more accurately reflect the forecasted activity for FY 2020. A budget amendment will be entered to adjust the shared services budget to this revised FY 2020 forecast.



Expense Categories Entity-wide	AMI	7 2019 ENDED DGET	AC' T	Y 2019 TIVITY HRU 0/2018	Perc Year Date 9/30/	-to- e at	AC	Y 2019 CTIVITY THRU 80/2019	Percent Year-to- Date at 6/30/201	A	FY 2020 MENDED BUDGET	A	FY 2020 RORATED MENDED BUDGET MONTHS)	A	Y 2020 CTIVITY THRU 30/2019	Percent Year-to- Date	B	DRATED UDGET LESS Y 2020 CTIVITY
Salaries & Wages	\$	61,600	\$	14,493	23.5	%	\$	59,922	24.2%	\$	68,301	\$	17,075	\$	16,056	23.5%	\$	1,019
Workforce Development		751		177	23.5	%		794	22.3%		1,014		254		218	21.5%		35
Overtime		7,612		1,841	24.2	%		7,554	24.4%		6,140		1,535		1,853	30.2%		(318)
Employee Benefits		23,778		6,335	26.6	%		21,998	28.8%		23,005		5,751		6,370	27.7%		(619)
Transition Services		8,556		2,137	25.0	%		8,322	25.7%		6,630		1,658		1,233	18.6%		425
Employee Benefits Fund		-		(972)	0.0	%		-	0.0%		-		-		(87)	0.0%		87
Personnel Costs		102,296		24,010	23.5	%		98,589	24.4%		105,091		26,273		25,644	24.4%		629
					-													
Electric		39,019		13,683	35.1	.%		39,103	35.0%		38,386		9,596		11,628	30.3%		(2,031)
Gas		6,631		1,391	21.0	%		6,568	21.2%		6,444		1,611		964	15.0%		647
Sewage Service		2,491		363	14.6	%		2,094	17.3%		1,847		462		487	26.4%		(26)
Water Service		3,648		1,148	31.5	%		3,631	31.6%		4,658		1,164		834	17.9%		330
Utilities		51,789		16,585	32.0	%		51,396	32.3%		51,334		12,833		13,912	27.1%		(1,079)
Chemicals		13,385		3,566	26.6	%		13,276	26.9%		13,899		3,475		4,420	31.8%		(946)
Supplies & Other		36,206		4,616	12.7	%		37,120	12.4%		36,392		9,098		8,306	22.8%		792
Contractual Services		102,803		22,628	22.0	%		101,873	22.2%		115,307		28,827		23,062	20.0%		5,764
Capital Program Allocation		(3,356)		(743)	22.1	%		(3,381)	22.0%		(5,414)		(1,354)		(682)	12.6%		(672)
Shared Services		(9,005)		(1,871)	20.8	%		(7,139)	26.2%		(5,025)		(1,256)		(1,344)	26.8%		88
Unallocated Reserve		18,524		-	0.0	%		-	0.0%		6,965		1,741		-	0.0%		1,741
Total Expenses	\$	312,642	\$	68,791	22.0	%	\$	291,733	23.6%	\$	318,548	\$	79,637	\$	73,319	23.0%	\$	6,318

Table 3 – Operations & Maintenance Expense Variance Analysis – (\$000)



The Basic Financial Statements report includes the following four tables.

- 1. Statement of Net Position All Funds Combined
- 2. Statement of Revenues, Expenses and Changes in Net Position All Funds Combined
- 3. Supplemental Schedule of Operations & Maintenance Expenses -All Funds Combined
- 4. Supplemental Schedule of Nonoperating Expenses All Funds Combined

At a macro level GLWA has two primary funds for financial reporting purposes: *Water Fund* and *Sewage Disposal Fund*. These funds represent the combined total of four sub-funds for each system that are used internally to properly account for sources and uses of funds. Those sub-funds for each system are: *Operations & Maintenance Fund, Improvement & Extension Fund, Construction Fund, and Capital Asset Fund*.

The Comparative June 2019 basic financial statements are presented in a draft format. Adjustments related to fiscal year end 2019 audit affect the basic financial statements. The results of these adjustments will be presented in the audited CAFR.

Statement of Net Position – All Funds Combined

Explanatory notes follow the Statement of Net Position shown in Table 1 below.

						al Business-	Comparative		
-		Water		age Disposal	typ	e Activities	June 30, 201		
Assets									
Cash (a)	\$	131,118	\$	184,633	\$	315,751	\$	571,015	
Investments (a)		399,655		282,580		682,235		460,078	
Accounts Receivable		94,548		87,196		181,744		208,914	
Due from (to) Other Funds (b)		3,256		(3,256)		-		2,890	
Other Assets (c)		594,786		450,923		1,045,709		1,046,518	
Cash Held FBO DWSD Advance (d)		-		5,669		5,669			
Capital Assets, net of Depreciation		1,356,887		2,317,327		3,674,214		3,747,784	
Construction Work in Process (e)		478,732		332,999		811,731		786,405	
Total assets		3,058,982		3,658,072		6,717,054		6,823,603	
Deferred Outflows (f)		92,839		177,210		270,050		273,596	
Liabilities									
Liabilities - Short-Term (g)		126,519		164,237		290,756		321,270	
Due to (from) Other Funds (b)		-		-		-		2,890	
Other Liabilities (h)		2,775		6,306		9,081		9,097	
Cash Held FBO DWSD (d)		3,001		-		3,001		2,807	
Liabilities - Long-Term (i)		3,033,736		3,737,865		6,771,601		6,853,419	
Total liabilities		3,166,031		3,908,408		7,074,439		7,189,483	
- Deferred Inflows (f)		59,384		47,372		106,756		108,541	
Total net position (j)	\$	(73,594)	\$	(120,498)	\$	(194,091)	\$	(200,825)	
Totals may be off due to rounding									

Table 1 – Statement of Net Position - All Funds Combined As of September 30, 2019 (\$000)

Totals may be off due to rounding



In general, the Statement of Net Position - Draft reflects a mature organization with no unexpected trends. Cash balances as of September 30, 2019 are lower when compared to June 30, 2019 (highlighted in gold on Table 1). This is because of the high liquidity needs at June 30, 2019 to meet annual debt and interest payments, legacy pension obligation payments, and annual operational requirements whereas more funds are being invested as of September 30, 2019.

An ongoing challenge is the Net Position Deficit. The underlying causes took years to build (largely heavy use of debt to finance capital asset investment versus a strategic blend of debt, state revolving funds, and cash). The effect is reflected in GLWA's high debt interest expense. The GLWA is regularly updating the FY 2030 forecast which helps to provide a pathway to a positive Net Position in the future.

Footnotes to Statement of Net Position

- a. *Cash and Investments* include restricted amounts and are reported at book value. Investments at June 30, 2019 are reported at market value. The August 31, 2019 values differ from the Cash and Investment section of this Financial Report Binder due to timing of certain items recognized on a cash versus accrual basis.
- b. *Due from (to) Other Funds* and *Due to (from) Other Funds* is shown at the gross level for sub-fund activity.
- c. *Other Assets* primarily consists of the contractual obligation receivable from DWSD related to reimbursement of bonded indebtedness for local system improvements.
- d. *Cash Held FBO Advance (for benefit of) DWSD* and *Cash Held FBO DWSD* represents the net difference between DWSD retail cash received from customers and net financial commitments as outlined in the Master Bond Ordinance.
- e. *Construction Work in Process* represents the beginning balance of CWIP plus any construction spending during the fiscal year. The balance will fluctuate based on the level of spend less any capitalizations or write-offs.
- f. *Deferred Inflow* and *Deferred Outflow* relate to financing activity and GLWA's share of the legacy General Retirement System (GRS) pension obligation.
- g. *Liabilities Short-term* include accounts payable, retainage payable, and certain accrued liabilities. Some items, such as compensated absences and worker's compensation, are reviewed periodically but are only adjusted on an interim basis if there is a material change.
- h. *Other Liabilities* account for the cash receipts set aside for the Budget Stabilization Fund and the Water Residential Assistance Program.
- i. *Liabilities Long-term* include bonds payable, lease payable, and legacy General Retirement System pension liabilities.
- j. *Net Position Deficit* is defined by accounting standards as the residual of all other elements presented in a statement of financial position. It is the difference between (a) assets and deferred outflows of resources and (b) liabilities and deferred inflows of resources. A net deficit occurs when the liabilities and deferred inflows exceed assets and deferred outflows. GLWA's net deficit is largely driven by an increase in depreciation



expense as a result of the increase in the acquisition valuation approach for recording capital asset values in the opening Statement of Net Position on January 2016. Efforts are underway to evaluate the net operating effect of this matter over the long term.

Statement of Revenues, Expenses and Changes in Net Position – All Funds Combined

This statement, shown in Table 2, is presented in summary format. The accrual basis of revenues and operations and maintenance expense vary from the revenue requirement basis presented in the *Budget to Actual Analysis* and the *Wholesale Billings, Receivables & Collections* sections of the September 2019 Financial Report Binder. Prior year ending balances are provided in the June 30, 2019 column as a reference for comparative purposes. Explanatory notes follow this statement.

Table 2 – Statement of Revenues, Expenses and Changes in Net Position – All Funds Combined For the Three Months ended September 30, 2019 (\$000)

							Total		
		Percent			Percent	B	usiness-	Co	mparative
		of		Sewage	of		type	J	une 30,
	Water	Revenue	Ľ	Disposal	Revenue	A	ctivities		2019
Revenue									
Wholesale customer charges	\$ 88,146	94.3%	\$	68,648	57.8%	\$	156,793	\$	584,172
Local system charges	5,324	5.7%		46,452	39.1%		51,776		201,341
Industrial waste charges	-	0.0%		2,091	1.8%		2,091		9,106
Pollutant surcharges	-	0.0%		1,481	1.2%		1,481		5,933
Other revenues	-	0.0%		126	0.1%		126		528
Total Revenues	\$ 93,470	100%	\$	118,797	100%	\$	212,267	\$	801,079
Operating expenses									
Operations and Maintenance	32,172	34.4%		41,306	34.8%		73,478		293,863
Depreciation	33,995	36.4%		40,267	33.9%		74,261		309,115
Total operating expenses	66,167	70.8%		81,572	68.7%		147,739		602,978
Operating income	27,303	29.2%		37,225	31.3%		64,528		198,101
Total Nonoperating (revenue) expense	24,015	25.7%		33,780	28.4%		57,794		220,170
Increase/(Decrease) in Net Position	3,288	3.5%		3,445	2.9%		6,733		(22,070)
Net position (deficit), beginning of year	(76,882)			(123,943)			(200,825)		(178,755)
Net position (deficit), end of year	\$ (73,594)		\$	(120,498)		\$	(194,091)	\$	(200,825)
Totals may be off due to rounding									



Water Fund

- ✓ The increase in Water Fund Net Position is \$3.3 million.
- ✓ Wholesale water customer charges of \$88.1 million account for 94.3% of Water System revenues.
- ✓ Operating expenses of \$66.1 million represent 70.8% of total operating revenue. Depreciation is the largest operating expense at \$34.0 million or 51.4% of operating expense.
- ✓ Operating income after operating expenses (including depreciation) equals \$27.3 million or 29.2% of operating revenue.
- ✓ The largest category within nonoperating activities is bonded debt interest expense of \$22.2 million (this equates to the bonded debt interest expense less the offset from DWSD contractual obligation income).

Sewage Disposal Fund

- ✓ The increase in the Sewage Disposal Fund Net Position is \$3.4 million.
- ✓ Wholesale customer charges of \$68.6 million account for 57.8% of Sewer System revenues. Wholesale customer charges are billed one-twelfth each month based on an agreed-upon historical average "share" of each customer's historical flows which are formally revisited on a periodic basis. The result is no revenue shortfall or overestimation.
- ✓ Local system (DWSD) charges of \$46.4 million account for 39.1% of total operating revenues. These are also billed at one-twelfth of the annual revenue requirement.
- ✓ Operating expenses of \$81.5 million represent 68.7% of total operating revenue. Depreciation is the largest operating expense at \$40.2 million or 49.4% of total operating expense.
- ✓ Operating income after operating expenses (including depreciation) equals \$37.2 million or 31.3% of operating revenue.
- ✓ The largest category within nonoperating activities is bonded debt interest expense of \$29.2 million (this equates to the bonded debt interest expense less the offset from DWSD contractual obligation income).



Supplemental Schedule of Operations & Maintenance Expenses - All Funds Combined

This Supplemental Schedule of Operations & Maintenance Expenses (O&M) schedule is shown below in Table 3. This accrual basis of operations and maintenance expense may vary from the revenue requirement basis presented in the Budget to Actual Analysis section of the September 2019 Financial Report Binder. Explanatory notes follow this schedule.

		(\$000)			Total	
	 Water	Percent of Total	Sewage isposal	Percent of Total	usiness- type ctivities	Percent of Total
Dperating expenses						
Personnel						
Salaries & Wages	6,573	20.4%	10,934	26.5%	17,507	23.8%
Overtime	1,128	3.5%	725	1.8%	1,853	2.5%
Benefits	 3,949	12.3%	2,335	5.7%	6,283	8.6%
Total Personnel	\$ 11,650	36.2%	\$ 13,994	33.9%	\$ 25,644	34.9%
Utilities						
Electric	7,978	24.8%	3,650	8.8%	11,628	15.8%
Gas	45	0.1%	918	2.2%	964	1.3%
Sewage	73	0.2%	415	1.0%	487	0.7%
Water		0.0%	834	2.0%	834	1.1%
Total Utilities	\$ 8,096	25.2%	\$ 5,817	14.1%	\$ 13,912	18.9%
Chemicals	1,574	4.9%	2,846	6.9%	4,420	6.0%
Supplies and other	2,904	9.0%	5,402	13.1%	8,306	11.3%
Contractual services	9,637	30.0%	13,584	32.9%	23,221	31.6%
Capital Adjustment	-	0.0%	-	0.0%	-	0.0%
Capital program allocation	(428)	-1.3%	(254)	-0.6%	(682)	-0.9%
Shared services allocation	 (1,262)	-3.9%	(83)	-0.2%	(1,344)	-1.8%
Operations and Maintenance						
Expenses	\$ 32,172	100.0%	\$ 41,306	100.0%	\$ 73,478	100.0%

Table 3 – Supplemental Schedule of Operations & Maintenance Expenses - All Funds Combined For the Three Months ended September 30, 2019

(\$000)

Totals may be off due to rounding.



- ✓ Core expenses for water and sewage disposal systems are utilities (18.9% of total O&M expenses) and chemicals (6.0%).
- ✓ Personnel costs (34.9% of total 0&M expenses) include all salaries, wages, and benefits for employees as well as staff augmentation contracts that fill a vacant position (contractual transition services).
- ✓ Contractual services (31.6%) includes:
 - Sewage Disposal System costs for the operation and maintenace of the biosolids dryer facility (approximately \$3.8 million); and
 - Centralized and adminisitrative contractual costs allocated to both systems for information technology, building maintenace, field, planning and other services.
- ✓ Capital Adjustment represents expenses for a CIP project that was canceled.



Supplemental Schedule of Nonoperating Expenses – All Funds Combined

The Supplemental Schedule of Nonoperating Expenses – All Funds Combined is shown in Table 4. Explanatory notes follow this schedule.

Table 4 – Supplemental Schedule of Nonoperating Expenses – All Funds Combined For the Three Months ended September 30, 2019 (\$000)

	(\$000)					
		Sewage	Tot	al Business-	Cor	nparative
	 Water	Disposal	typ	e Activities	June	e 30, 2019
Nonoperating (Revenue)/Expense						
Interest income contractual obligation	\$ (5,586)	\$ (4,548)	\$	(10,134)	\$	(40,673)
Interest income DWSD Shortfall	-	(386)		(386)		(1,104)
Investment earnings	(1,176)	(1,851)		(3,027)		(26,518)
Other nonoperating revenue	(6)	(4)		(11)		(420)
Interest expense						-
Bonded debt	27,876	33,780		61,656		250,966
Lease obligation	4,385	5,360		9,745		39,264
Other obligations	1,217	393		1,610		6,368
Total interest expense	33,478	39,533		73,011		296,597
Other non-capital expense	-	-		-		-
Memorandum of Understanding	-	-		-		6,527
Capital Contribution	-	-		-		-
Amortization, issuance costs, debt	(4,004)	463		(3,541)		(3,995)
Amortization, raw water rights	892	-		892		3,567
(Gain) loss on disposal of capital assets	(1)	(3)		(4)		(81)
Loss on impairment of capital assets	-	-		-		1,025
Water Residential Assistance Program	418	575		993		2,024
Legacy pension expense	 -	-		-		(16,778)
Total Nonoperating (Revenue)/Expense	\$ 24,015	\$ 33,780	\$	57,794	\$	220,170
Totals may be off due to rounding.						

Totals may be off due to rounding.

- ✓ Interest income on contractual obligation relates to the portion of the total GLWA debt obligation attributable to DWSD. This interest income offsets the total debt interest expense paid by GLWA on behalf of both entities monthly.
- ✓ Interest income DWSD shortfall represents interest from a budgetary shortfall loan from fiscal years 2016, 2017 and 2018 and is paid in accordance with the 2018 Memorandum of Understanding (MOU). The repayment of the shortfall will last for three years (two years remain on the 2016 & 2017 shortfall balance and three years remain on the 2018 shortfall balance).



- ✓ Investment earnings in this report are reflected at book value. Any differences between the Basic Financial report and Cash and Investment section of this Financial Report binder are due to accrued interest and reversal of the market adjustment from FY 2019. FY 2019 market value adjustments for Water and Sewer totaled of \$1.6 million and \$600 thousand, respectively.
- ✓ Interest expense, the largest category of nonoperating expenses, is made up of three components:
 - Bonded debt;
 - Lease obligation for the regional assets from the City of Detroit; and
 - Other obligations such as an obligation payable to the City of Detroit for an allocation BC Notes related to assumed DWSD liabilities; acquisition of raw water rights related to the KWA Pipeline.

FY 2019 Items of note:

- ✓ Legacy Pension expense is reflected as income due to changes in actuarial assumptions and rates from the June 30, 2018 City of Detroit General Retirement System Component II audited financial statement.
- ✓ Sewer Other Non-operating expense includes the 2018 MOU Item 8a from June 27, 2018 for a final sewer lookback adjustment for DWSD of \$6.5 million.

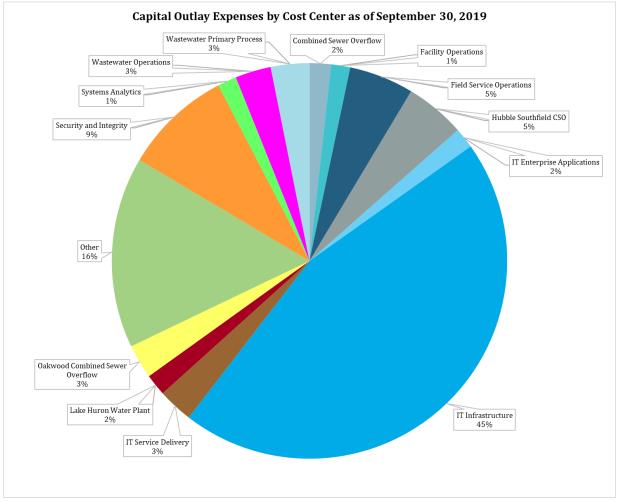


Financial Activity Charts

Chart 1 – Capital Outlay – Water and Sewer System Combined

Capital Outlay represents purchases of equipment, software, and small facility improvement projects. It *excludes* any capital investment which is included in the monthly construction work-in-progress report related to the Capital Improvement Program. Some items span several months so the entire cost may not have been incurred yet. In addition, items are capitalized only if they meet GLWA's capitalization policy.

Through September 30, 2019, total capital outlay spend is \$3.4 million. Following this chart is a sample list of projects and purchases from the total spend of \$3.4 million:



Note: Due to rounding totals may not equal 100%.

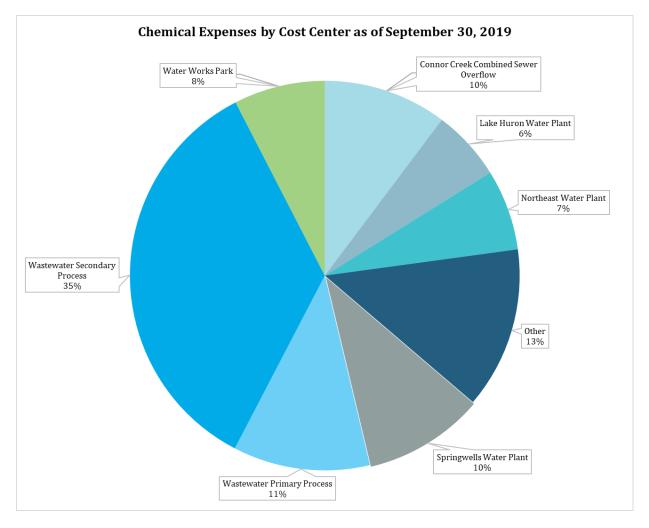
Water Operations: 14 Mile Water Main assessment (\$138k); skid steer loader (\$44k) under 'other' for the Southwest Water Plant and Seepex Cavity Pump (\$36k) at Lake Huron Water Plant.



Wastewater Operations: Accusonic flow meters (\$168k); Transformer C structure at Water Resource Recovery Facility (\$99k); chemical feed pump (\$96k); water heater for Scum building (\$76k); HVAC controls upgrade (\$52k); Rotork Actuators (\$49k) **Centralized & Administrative Facilities:** Low voltage wiring services (\$1.3m); security infrastructure improvements (\$303k); IT software (\$210k); Transmitters (\$53k); 2nd Floor furniture at CSF (\$49k); IT computers (\$40k); IT Premium hardware support (\$37k); Furniture for Water Quality team (\$36k) under the category of 'other'; IT monitors (\$34k) and bathroom renovation (\$51k) under the category of 'other' for the Logistics and Materials team

Chart 2 – Chemical Spend – Water and Sewer System Combined

Chemical spend is \$4.4 million through September 30, 2019. The allocation is shown in the chart below and remains consistent with prior periods.

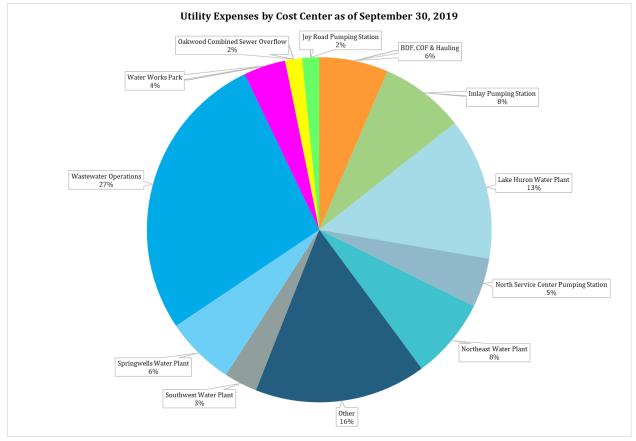


Note: "Other" includes Combined Sewer Overflow (CSO), portions of the Wastewater process and two departments from Water. Due to rounding totals may not equal 100%.



Chart 3 – Utility Spend – Water and Sewer System Combined

Utility spend is \$13.9 million through September 30, 2019. The allocation is shown in the chart below and consistent with prior periods.



Note: Due to rounding totals may not equal 100%.



Financial Operations KPI

This key performance indicator shown in *Chart 1 – Bank Reconciliation Completion Status* below provides a measure of the progress made in the month-end close process which includes bank reconciliations with a completed status at month end.

There were no changes in accounts from August 2019.

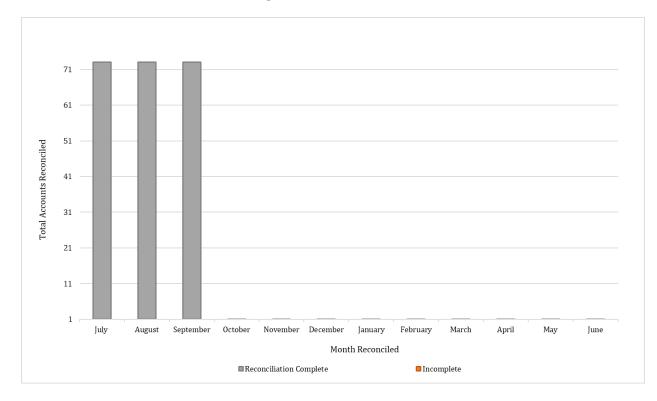


Chart 1 - Bank Reconciliation Completion Status

Table 1 - Fiscal Year 2020 GL Cash Account Rollforward

Total GL Cash accounts as of July 1, 2019	71
New GL Cash accounts	2
Inactivated GL Cash accounts	0
Total GL Cash accounts as of September 30, 2019	73



The monthly Budget to Financial Statements Crosswalk includes the following.

- 1. Crosswalk Budget Basis to Financial Reporting Basis
- 2. Explanatory Notes for Crosswalk

Purpose for Crosswalk: The Great Lakes Water Authority establishes a "Revenue Requirements" budget for the purposes of establishing charges for services. The financial report is prepared in accordance with Generally Accepted Accounting Policies for enterprise funds of a local government. Because the budget and the financial statements are prepared using different basis of accounting, the crosswalk reconciles the "Net Revenue Requirement Basis" from the Budget to Actual Analysis (Table 1A and Table 1B) to the "Increase/(Decrease) in Net Position" in Table 2 of the Basic Financial Statements in the monthly Financial Report.

The Authority has a Water Master Bond Ordinance and a Sewer Master Bond Ordinance (MBO). The Ordinances provide additional security for payment of the bonds. All revenues of the system are deposited into Revenue Receipts Funds which are held in trust by a trustee. The cash is moved to multiple bank accounts monthly based on 1/12th of the budget as defined in the MBO ("the flow of funds") for all revenue requirements except for the Debt Service monthly transfer. The Debt Service monthly requirement is computed by the trustee, U.S. Bank. The cash transfer for debt is net of investment earnings that remain in the debt service accounts to be used for debt service.

The budget is prepared on a modified cash basis. The revenue requirements are determined based upon the cash needed to meet the financial commitments as required by the Master Bond Ordinance.

- Operation & Maintenance (O&M) expenses based on an accrual basis
- O&M Legacy Pension Allocation (includes administrative fee) and Accelerated Legacy Pension Allocation (includes B&C notes obligation) based on a cash basis
- Debt Service Allocation based on a cash set aside basis to provide the cash for the debt payments on the due dates
- Lease payments based on a cash basis
- Water Residential Assistance Program based on a percentage of budgeted revenue
- Regional System Improvement & Extension Fund Allocation on a cash basis

Budget: In Table 1A and Table 1B of the Budget to Actual Analysis the 'Revenues' section is the accrual basis revenues that are available to meet the 'Revenue Requirements'. The "Revenue Requirements' section budget column indicates the annual cash transfers to be made.



Financial Reporting: The Authority's financial statements are prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units. The Authority maintains its records on the accrual basis of accounting to conform to GAAP. Revenues from operations, investments and other sources are recorded when earned. Expenses (including depreciation) are recorded when incurred.

Table 1 – Crosswalk Budget Basis to Financial Reporting Basis provides a reconciliation of the "Net Difference" in Table 1A and Table 1B in the Budget to Actual Analysis report to the "Increase/(Decrease) in Net Position" in Table 2 of the Basic Financial Statements in this monthly Financial Report. Explanatory notes follow the Crosswalk shown in Table 1 below.

Table 1 – Crosswalk Budget Basis to Financial Reporting Basis (\$000)For the Three Months Ended September 30, 2019

	Wa	ter	Sewer	Total
Net Revenue Requirement Budget Variance (a)	\$	12,066	\$ 3,076	\$ 15,142
Budgetary categories adjustments to financial reporting basis				
Pension delayed accounting election adjustments				
Current year pension transfers/payments recorded as deferral (c)		2,860	5,119	7,979
Prior year pension contribution accounted for in current year (d)		-	-	-
Administrative prepaid adjustment (e)		-	-	-
Debt service (f)		8,399	21,413	29,812
Accelerated pension B&C notes obligation portion (g)		44	99	143
Lease payment (h)		1,240	1,515	2,755
WRAP (i)		7	26	33
DWSD short term allocation (j)		-	6,292	6,292
Improvement & Extension Fund (j)		8,525	6,206	14,731
Nonbudgeted financial reporting categories adjustments				
Depreciation (k)	(33,995)	(40,267)	(74,262)
Amortization (k)		3,112	(463)	2,649
Other nonoperating income (k)		7	4	11
Other nonoperating expense (k)		-	-	-
Gain(loss) on disposal of capital assets (k)		1	3	4
Raw water rights (l)		621	-	621
Investment earnings construction fund (m)		401	422	823
Net Position Increase/(Decrease) per Financial Statements (b)	\$	3,288	\$ 3,445	\$ 6,733

Table 2- Explanatory Notes for Crosswalk

- (a) Source: Budget to Actual Table 1A and Table 1B in Monthly Financial Binder
- (b) Source: Basic Financial Statements Table 2 in Monthly Financial Binder
- (c) Current year pension payments are an expense for budget purposes but not for financial reporting purposes.



- (d) Prior year pension payments are accounted for in the current year financial statements.
- (e) The administrative fee is part of the O&M Legacy Pension shown as an expense for budget purposes. For financial reporting purposes part of the administrative fee is considered prepaid based on the prior year General Retirement System audit information and therefore not an expense for the current year financial reporting. The prepaid portion is adjusted in June each year.
- (f) Debt service (principal and interest payments) are shown as an expense for budget purposes. Most of the adjustment relates to principal payments which are not an expense for financial reporting purposes. A portion of the adjustment relates to interest expense variances on state revolving fund debt due to the timing of payment draws. The cash set aside basis for interest expense generally is the same as the accrual basis for financial reporting.
- (g) The accelerated pension payment includes the obligation payable for the B&C notes. The pension portion is included in item (c) above. This adjustment relates to the B&C note obligation payments. The principal and interest cash basis payments are treated as an expense for budget purposes. The principal portion is not an expense for financial reporting purposes. For financial reporting purposes interest is expensed on an accrual basis which is different from the cash basis.
- (h) The lease payment is included as an expense for budget and includes both principal and interest payments. Most of the adjustment relates to the principal payments which are not an expense for financial reporting purposes. A portion of the adjustment relates to interest expense which is recorded on an accrual basis for financial reporting which is different from the cash basis.
- (i) WRAP is shown as an expense for budget purposes. For financial reporting purposes the expense is not recognized until the funds have been transferred to the WRAP administrator. The adjustment shown is the amount of current year transfers that have not been transferred to the WRAP administrator. Note that there are funds from the prior year that have not been transferred to the WRAP administrator.
- (j) The DWSD short term allocation and Improvement & Extension Fund transfers are shown as an expense for budget purposes but not for financial reporting purposes. For FY 2020, the Sewer Improvement and Extension Fund adjustments also reflect a \$159 thousand Sewer Improvement and Extension Fund expense relating to a repair paid for through the Sewer Improvement and



Extension Fund. This is a consolidated expense for financial reporting purposes but is not reflected in the current Operations and Maintenance budget expenses.

- (k) Certain nonoperating income and expenses are reported in financial statements only.
- (I) The water service contract with Flint includes a license for raw water rights which has been recorded as an asset and liability by the Authority. The contract provides a credit to Flint as Flint satisfies its monthly bond payment obligation to KWA. This KWA credit is treated as a noncash payment of principal and interest on the liability recorded for the raw water rights. For budget, wholesale customer charges are net of the anticipated KWA credits to Flint as that is the cash that will be received and available to meet the budgeted revenue requirements. For financial reporting basis the Flint wholesale charges are recorded at the total amount billed. When the KWA credit is issued, the receivable from Flint is reduced and the principal and interest payments on the liability for the raw water rights are recorded as a noncash transaction. Most of the adjustment shown relates to the principal reduction made for the credits applied which are not an expense for financial reporting basis.
- (m) Investment earnings from the construction fund are not shown as revenue in the budget and are shown as revenue in the financial statements. Construction fund investment earnings are excluded from the definition of revenue for budget purposes as they are used for construction costs and are not used to meet the revenue requirements in the budget.



The Monthly Construction Work in Progress (CWIP) Summary includes the following.

- 1. Water System Construction Work in Progress costs incurred to date
- 2. Sewer System Construction Work in Progress costs incurred to date

Construction Work in Progress

Great Lakes Water Authority (GLWA) capital improvement projects generally span two or more years due to size and complexity. Therefore, the GLWA Board of Directors adopts a biennial budget that establishes allowable amounts for construction spending during that period to support a five-year capital improvement plan (CIP). The CIP is a five-year, rolling plan which is updated annually, reviewed, and formally adopted by the GLWA Board of Directors.

This report presents quarterly and monthly CWIP spending trends against a prorated spending plan. The prorated spending plan is calculated by dividing the total fiscal year 2020 board-approved CIP plan by twelve equal months. It should be noted that these interim reports are prepared on a modified cash basis. Known expenses, where material in nature, have been accrued.

Chart 1 – Water System Construction in Work in Progress Spend

As of September 2019, the Water system incurred over \$10 million of construction costs to date. While this is only 28% of the fiscal year 2020 prorated spending plan through September, future months are anticipated to increase closer to plan.

Chart 2 – Sewer System Construction in Work in Progress Spend

As of September 2019, the Sewer system incurred over \$14 million of construction costs to date. While this is only 36% of the fiscal year 2020 prorated spending plan through September, future months are anticipated to increase closer to plan.



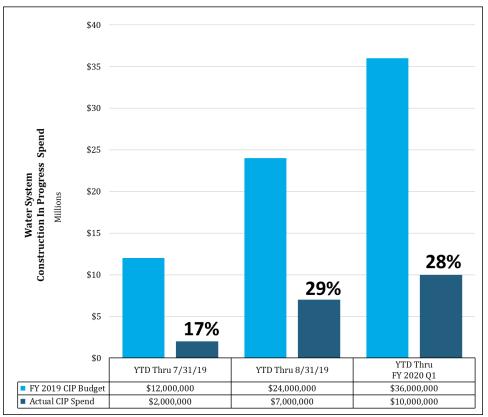
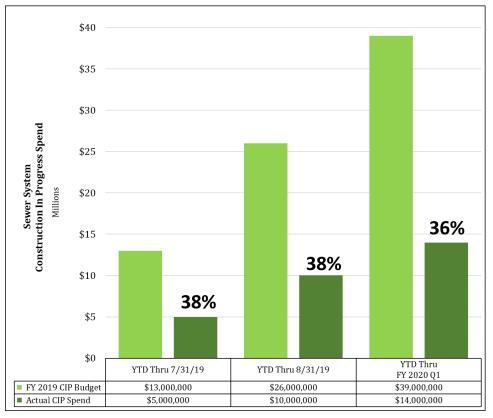


Chart 1 - Water System Construction Work in Progress Spend

Chart 2 – Sewer System Construction Work in Progress Spend





This report includes the following.

- 1. Master Bond Ordinance (MBO) Required Transfers to Accounts Held by GLWA
- 2. Master Bond Ordinance (MBO) Required Transfers to Accounts Held by DWSD

MBO Transfers to Accounts Held by GLWA

GLWA Transfers: The Treasury team completes required MBO transfers on the first business day of each month. These transfers are completed in accordance with the Great Lakes Water Authority (GLWA) and Detroit Water & Sewerage Department (DWSD) budgets as approved and adopted by the GLWA Board of Directors and DWSD Board of Water Commissioners annually.

Monthly transfers for Operations & Maintenance (O&M), Pension, and Water Residential Assistance Program (WRAP) are one-twelfth of the annual, budgeted amount. Budget stabilization should not require additional funding due to new, baseline funding levels established as part of the June 2018 Memorandum of Understanding but is included to reflect historical activity. Transfers to the Extraordinary Repair & Replacement (ER&R) fund are completed annually based on budget and year-end fund status.

Table 1 – GLWA FY 2020 Water MBO Transfersreflects the requiredtransfers for FY 2020 completed through September 1, 2019. MBO transfersfor water totaling \$37.6 million have been transferred to GLWA accounts.

Table 2 – GLWA FY 2020 SewerMBO Transfersreflects the requiredtransfers for FY 2020 completed through September 1, 2019.MBO transfersfor sewer totaling \$53.9 million have been transferred to GLWA accounts.

Table 3 - GLWA MBO Transfer Historyreflects historical transfers forFY 2016 through FY 2020 to date.



Table 1 - GLWA FY 2020 <u>Water</u> MBO Transfers

			WATER				
	Operations & <u>Maintenance</u>	Pension <u>Sub Account</u>	Pension <u>Obligation</u>	WRAP	Budget Stabilization (For Benefit of <u>DWSD</u>)	Extraordinary Repair & Replacement <u>(ER&R)</u>	Total Water
FY 2020							
July 2019	10,957,542	504,000	891,308	165,067	-	-	12,517,917
August 2019	10,957,542	504,000	891,308	165,067	-	-	12,517,917
September 2019	10,957,542	504,000	891,308	165,067	-	-	12,517,917
Total FY 2020	\$32,872,626	\$1,512,000	\$2,673,924	\$495,201	\$0	\$0	\$37,553,751

Table 2 - GLWA FY 2020 Sewer MBO Transfers

			SEWER				
	Operations & <u>Maintenance</u>	Pension <u>Sub Account</u>	Pension <u>Obligation</u>	WRAP	Budget Stabilization (For Benefit of <u>DWSD</u>)	Extraordinary Repair & Replacement <u>(ER&R)</u>	Total Sewer
FY 2020							
July 2019	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
August 2019	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
September 2019	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
Total FY 2020	\$46,764,300	\$2,706,000	\$3,671,877	\$721,824	\$0	\$0	\$53,864,001

Table 3 – GLWA MBO Transfer History

		011		*** .								
	GLWA MBO Transfer History											
			WATER			.						
						Extraordinary						
	0	Desister	Desistent		Budget	Repair &						
	Operations &	Pension	Pension		Stabilization	Replacement	Tatal Watar					
The INV 2016	Maintenance	Sub Account	Obligation	WRAP	(For Benefit of DWSD)	(ER&R)	Total Water					
Total FY 2016	\$71,052,000	\$6,037,100	\$10,297,200	\$1,983,300	\$2,326,900	\$606,000	\$92,302,500					
Total FY 2017	111,879,600	6,037,200	10,297,200	2,077,200	360,000	-	130,651,200					
Total FY 2018	121,562,604	6,048,000	10,695,696	2,159,400	-	-	140,465,700					
Total FY 2019	121,562,604	6,048,000	10,695,696	2,061,000	-	-	140,367,300					
Total FY 2020 (3 month)	32,872,626	1,512,000	2,673,924	495,201	-	-	37,553,751					
Life to Date	\$458,929,434	\$25,682,300	\$44,659,716	\$8,776,101	\$2,686,900	\$606,000	\$541,340,451					
	SEWER											
			0211211			Extraordinary						
					Budget	Repair &						
	Operations &	Pension	Pension		Stabilization	Replacement						
	Maintenance	Sub Account	Obligation	WRAP	(For Benefit of DWSD)	(ER&R)	Total Sewer					
Total FY 2016	\$100,865,600	\$10,838,400	\$14,025,800	\$2,523,400	\$5,591,700	\$779,600	\$134,624,500					
Total FY 2017	175,858,800	10,838,400	14,026,800	2,654,400	2,654,400	-	206,032,800					
Total FY 2018	191,079,396	10,824,000	14,687,496	2,760,804	-	-	219,351,696					
Total FY 2019	191,079,396	10,824,000	14,687,496	2,870,992	-	-	219,461,884					
Total FY 2020 (3 month)	46,764,300	2,706,000	3,671,877	721,824	-	-	53,864,001					
Life to Date	\$705,647,492	\$46,030,800	\$61,099,469	\$11,531,420	\$8,246,100	\$779,600	\$833,334,881					



MBO Required and Lease Payment Transfers to DWSD

DWSD Transfers: The GLWA Treasury team completes the required MBO transfers on the first business day of each month. These transfers are completed in accordance with the GLWA and DWSD budgets as approved and adopted by the GLWA Board of Directors and DWSD Board of Water Commissioners annually. Transfers are coordinated with other areas of GLWA Financial Services in advance of the first business day of each month. GLWA Treasury sends confirmation of transfers made to DWSD Treasury.

Monthly transfers for O&M and O&M Pension are one-twelfth of the annual, budgeted amount. The annual lease payment, as stated in the Water & Sewer Lease Agreements, is \$22,500,000 for Water and \$27,500,000 for Sewer. The monthly lease transfer is one-twelfth of the amount as stated in the Lease agreements unless otherwise designated by DWSD. Per Section 3.5 of the Lease, the Lease payment may be used for (a) bond principal and interest for Local System Improvements, (b) bond principal and interest for the City's share of common-to-all System Improvements, and (c) Local System improvements.

Table 4 – DWSD FY 2020 <u>Water</u> **MBO Transfers** reflects the required transfers for FY 2020 completed through September 1, 2019. MBO transfers for Water totaling \$14.5 million have been transferred to accounts held by DWSD. For FY 2020, DWSD has requested that \$3,548,000.00 of the lease payment be utilized to offset a portion of debt service of which one-twelfth is applied monthly.

Table 5 – DWSD FY 2020 <u>Sewer</u> **MBO Transfers** reflects the required transfers for FY 2020 completed through September 1, 2019. MBO transfers for Sewer totaling \$23.7 million have been transferred to accounts held by DWSD. For FY 2020, DWSD has requested that \$5,032,700.00 of the lease payment be utilized to offset a portion of debt service of which one-twelfth is applied monthly.

Table 6 – DWSD MBO and Lease Payment Transfer History reflects historicaltransfers for FY 2016 through FY 2020 to date.



Table 4 – DWSD FY 2020 <u>Water</u> MBO Transfers

WATER												
FY 2020		erations & aintenance		<u>Pension</u>		ase Payment <u>[&E Fund]</u>	Total Water					
July 2019	\$	2,888,533	\$	356,000	\$	1,579,333	\$	4,823,866				
August 2019	\$	2,888,533	\$	356,000	\$	1,579,333		4,823,866				
September 2019	\$	2,888,533	\$	356,000	\$	1,579,333		4,823,866				
Total FY 2020	\$	8,665,599	\$	1,068,000	\$	4,737,999	\$	14,471,598				

Table 5 - DWSD FY 2020 <u>Sewer</u> MBO Transfers

SEWER												
		perations & laintenance		Pension		ase Payment <u>1&E Fund)</u>	<u>Total Sewer</u>					
FY 2020	¢		<i>•</i>	220.000	¢	1 052 255	<i>ф</i>	7 000 000				
July 2019	\$	5,778,625	\$	238,000	\$	1,872,275	\$	7,888,900				
August 2019	\$	5,778,625	\$	238,000	\$	1,872,275		7,888,900				
September 2019	\$	5,778,625	\$	238,000	\$	1,872,275		7,888,900				
Total FY 2020	\$	17,335,875	\$	714,000	\$	5,616,825	\$	23,666,700				



Table 6 – DWSD MBO and Lease Payment Transfer History

		Trai		s to DWSD TER					
		Operations & Maintenance	С	perations & Jaintenance Pension		ease Payment (I&E Fund)		Total Water	
FY 2016 *		Maintenance		relision			Total Water		
MBO/Lease Requirement Offset to Debt Service	\$	26,185,600 -	\$	4,262,700 -	\$	22,500,000 (2,326,900)	\$	52,948,300 (2,326,900)	
Net MBO Transfer FY 2017		26,185,600		4,262,700		20,173,100		50,621,400	
MBO/Lease Requirement Offset to Debt Service		33,596,400 -		4,262,400		22,500,000		60,358,800 -	
Net MBO Transfer FY 2018		33,596,400		4,262,400		22,500,000		60,358,800	
MBO/Lease Requirement		35,059,704		4,272,000		22,500,000		61,831,704	
Offset to Debt Service		-		-		(1,875,000)		(1,875,000)	
Net MBO Transfer FY 2019		35,059,704		4,272,000		20,625,000		59,956,704	
MBO/Lease Requirement		35,484,300		4,272,000		22,500,000		62,256,300	
Offset to Debt Service				-		(3,972,200)		(3,972,200)	
Net MBO Transfer FY 2020 (3 month)		35,484,300		4,272,000		18,527,800		58,284,100	
MBO/Lease Requirement		8,665,599		1,068,000		5,625,000		15,358,599	
Offset to Debt Service		-		-		(887,001)		(887,001)	
Net MBO Transfer		8,665,599		1,068,000		4,737,999		14,471,598	
Life-to-Date									
MBO/Lease Requirement		138,991,603	18,137,100		95,625,000			252,753,703	
Offset to Debt Service	<u> </u>	-		-		(9,061,101)		(9,061,101)	
Total Water	\$	138,991,603	\$	18,137,100	\$	86,563,899	\$	243,692,602	

		SEV	VER				
	Operations & Maintenance		perations & laintenance Pension	ease Payment (I&E Fund)	Total Sewer		
FY 2016 *							
MBO/Lease Requirement Offset to Debt Service	\$ 19,774,300	\$	2,861,800	\$ 27,500,000 (19,991,500)	\$	50,136,100 (19,991,500)	
Total MBO Transfer	 19,774,300		2,861,800	 7,508,500		30,144,600	
FY 2017 MBO/Lease Requirement Offset to Debt Service	41,535,600		2,862,000	27,500,000		71,897,600	
Total MBO Transfer FY 2018	 41,535,600		2,862,000	 27,500,000		71,897,600	
MBO/Lease Requirement	60,517,992		2,856,000	27,500,000		90,873,992	
Offset to Debt Service	-		-	(9,166,664)		(9,166,664)	
Total MBO Transfer FY 2019	 60,517,992		2,856,000	 18,333,336		81,707,328	
MBO/Lease Requirement	56,767,920		2,856,000	27,500,000		87,123,920	
Offset to Debt Service			-	(4,415,000)		(4,415,000)	
Total MBO Transfer	 56,767,920		2,856,000	 23,085,000		82,708,920	
FY 2020 (3 month)							
MBO/Lease Requirement	17,335,875		714,000	6,875,000		24,924,875	
Offset to Debt Service	-		-	(1,258,175)		(1,258,175)	
Total MBO Transfer	 17,335,875		714,000	5,616,825		23,666,700	
Life-to-Date							
MBO/Lease Requirement	195,931,687		12,149,800	116,875,000		324,956,487	
Offset to Debt Service	 -		-	(34,831,339)		(34,831,339)	
Total Sewer	\$ 195,931,687	\$	12,149,800	\$ 82,043,661	\$	290,125,148	

* Note: FY 2016 lease transfer amounts shown do not incude prepayment on the lease amount for the 6 month period before bifurcation.



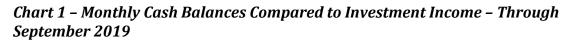
This report includes the following:

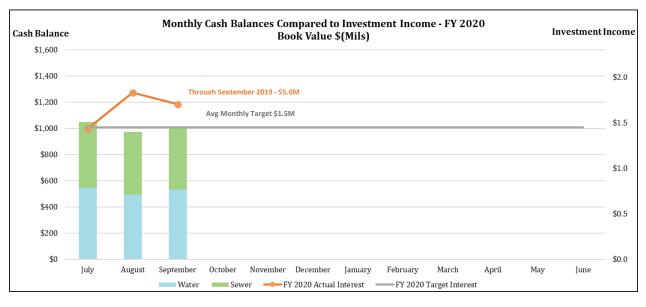
- 1. Monthly Cash Balances Compared to Investment Income
- 2. Cash Balance Detail

Monthly Cash Balances Compared to Investment Income

GLWA's investment holdings comply with the requirements of Public Act 20 of 1948, as amended and the GLWA Investment Policy. The cash balances shown in this report include bank deposits, money market funds, a local government investment pool, U.S. Treasuries, Federal Agencies, and commercial paper.

Cash and investment balances change each month based on Master Bond Ordinance (MBO) funding requirements, operational needs, capital spending pace, and mandatory debt payments. Investment income fluctuates monthly based on cash and investment balances as well as market conditions and investment strategy. The cumulative investment earnings through September 2019 of \$5 million is 29% of the FY 2020 target of \$17.4 million. As the market environment fluctuates, GLWA will continue to monitor the FY 2020 target.





\$(Mils)	July	August	September	October	November	December	January	February	March	April	May	June
Water	\$549	\$494	\$536									
Sewer	\$501	\$479	\$464									
Total	\$1,050	\$973	\$1,000									
Investment Income	\$1.4	\$1.8	\$1.7									



Cash Balance Detail

Funds Held By GLWA: GLWA cash balances are held in accounts as defined by the Master Bond Ordinance. The accounts are funded by monthly transfers, as stipulated in the MBO, on the first business day of each month. The "operations and maintenance" (O&M) fund transfer amounts are based upon the annual O&M budget approved by the GLWA Board of Directors for the regional systems and by the Board of Water Commissioners for the Detroit Water & Sewerage Department (DWSD) local system budgets. The water and sewer funds held by GLWA and their purpose, as defined by the MBO, are listed below.

Funds Held Within Trust:

- Receiving all retail and wholesale revenues collected which are distributed in subsequent month(s)
- Debt Service funds set aside for debt service and debt reserve requirements
- Pension Obligation funds set aside to meet GLWA's annual funding requirements for the legacy General Retirement System Pension Plan
- Water Residential Assistance Program (WRAP) funds set aside to be used to provide financial assistance to qualified residents throughout the local and regional water system as directed by program guidelines
- Budget Stabilization funds held by GLWA on behalf of DWSD that can be applied against shortfalls in retail revenues
- Emergency Repair & Replacement (ER&R) funds set aside to pay the costs for major unanticipated repairs and replacements of the local and regional systems
- Improvement & Extension (I&E) funds set aside to be used for the improvements, enlargements and extensions of the regional system

Funds Held Outside Trust:

- Bond Proceeds funds raised from debt issuance used for costs of repairs, construction, and improvements of the regional system
- Operations & Maintenance (O&M) funds used to meet the operational and maintenance requirements of the regional system
- Other retainage funds held on behalf of contractors and security deposit funds held on behalf of the City of Flint

A <u>chart</u> depicting the follow of funds is online at glwater.org as well as the <u>MBO</u> documents.



Chart 2 – Cash Balances - Water Funds as of September 30, 2019 - Shows the allocation of the balance among the different categories defined in the section above. The total cash balance for Water Funds as of September 30, 2019 is \$536 million. The allocation of balances among the I&E, bond proceeds, and debt service reserve funds reflects GLWA's commitment to funding capital improvements and meeting debt reserve requirements while simultaneously increasing I&E resources to fund pay-as-you-go capital funding to reduce long-term debt in the future.

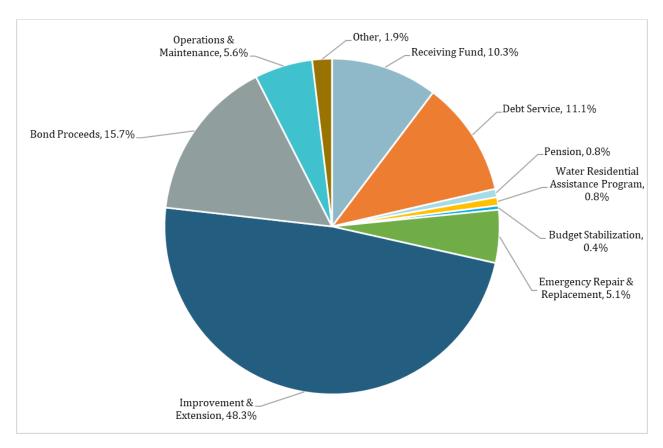


Chart 2 - Cash Balances - Water Funds as of September 30, 2019

Note: Due to rounding totals may not equal 100%.



Chart 3 – Cash Balances - Sewer Funds as of September 30, 2019 - Shows the allocation of the balance among the different funds defined in the section above. The total cash balance for Sewer Funds as of September 30, 2019 is \$464 million. Like the Water Funds, the allocation of balances among the I&E, bond proceeds, and debt service reserve funds reflects GLWA's commitment to funding capital improvements and meeting debt reserve requirements while simultaneously increasing I&E resources to fund pay-as-you-go capital funding to reduce long-term debt in the future. The pace for Sewer Funds I&E deposits has been less than budget to address a budget shortfall over multiple years by DWSD. Beginning in February 2019, DWSD began making payments which will replenish the I&E Fund.

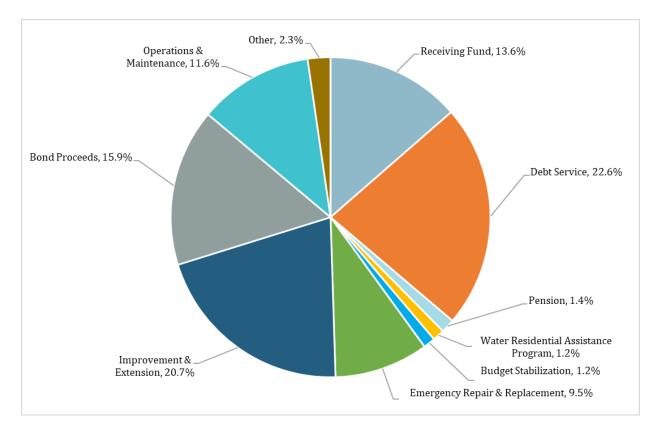


Chart 3 – Cash Balances - Sewer Funds as of September 30, 2019

Note: Due to rounding totals may not equal 100%.



Retail Revenues, Receivables, and Collections: Pursuant to the terms of the lease agreement between the City of Detroit and the Great Lakes Water Authority (GLWA), the Detroit Water & Sewerage Department (DWSD) serves as GLWA's agent for billing activities for the City of Detroit retail customer class. All water and sewer service collections from DWSD customers are deposited in a trust account and are administered in accordance with the GLWA Master Bond Ordinance.

The Monthly Retail Revenues, Receivables, & Collections Report includes the following.

- 1. DWSD Retail Water Revenue Billings and Collections
- 2. DWSD Retail Sewer Revenue Billings and Collections
- 3. DWSD Retail Water & Sewer System Accounts Receivable Aging Report

Note: Wholesale customer revenues are billed by the Great Lakes Water Authority.

DWSD Retail Water Billings and Collections

Retail Billing Basis: DWSD bills retail customers monthly. Customers are billed throughout the month in cycles based on a meter reading schedule beginning with residential accounts and ending with commercial and industrial customers.

Table 1 - DWSD Retail Billings shows the FY 2020 water usage and billed revenue which are provided by DWSD staff. As of September 30, 2019, the DWSD usage was at 91.85% of the budget and billed revenue was at 97.13% of budget.

DWSD Retail Water Collections: The collections represent payments made by DWSD retail customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

Table 2 - Retail Water Collections shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods.



	RETAIL WATER CUSTOMERS									
	FY 20)20 - Budget/Go	al	F	Y 2020 - Actual		FY 2020 -	Variance		
			Unit			Unit				
<u>Month (1)</u>	Volume	Revenue	Revenue	Volume	Revenue (2)	Revenue	Volume	Revenue		
	Mcf	\$	\$/Mcf	Mcf	\$	\$/Mcf	Mcf	\$		
July	286,871	9,909,302	34.54	267,054	9,670,167	36.21	(19,817)	(239,135)		
August	288,810	9,698,584	33.58	259,489	9,504,240	36.63	(29,321)	(194,344)		
September	246,846	9,159,992	37.11	228,961	8,767,202	38.29	(17,885)	(392,790)		
October	228,814	8,288,490	36.22							
November	218,154	8,078,402	37.03							
December	216,372	7,975,070	36.86							
January	228,259	8,282,968	36.29							
February	225,150	8,294,177	36.84							
March	222,601	8,159,386	36.65							
April	215,049	8,120,879	37.76							
May	230,957	8,499,721	36.80							
June	254,554	9,084,129	35.69							
Total	2,862,437	103,551,100	36.18	755,504	27,941,609	36.98	(67,023)	(826,269)		
Subtotals ytd	822,527	28,767,878	34.97	755,504	27,941,609	36.98	(67,023)	(826,269)		
Achievement of	Budget			91.85%	97.13%					

Table 1 – FY 2020 DWSD Retail <u>Water</u> Billings Report

(1) Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

(2) Retail Revenues include Miscellaneous Revenues and Penalties

	Water									
Month	Current Year	Prior Year	Variance	Ratio						
October	9,015,400	9,528,528	(513,128)	-5.39%						
November	7,938,517	8,049,328	(110,811)	-1.38%						
December	7,297,698	8,265,636	(967,938)	-11.71%						
January	8,158,817	8,066,448	92,369	1.15%						
February	7,927,299	6,432,245	1,495,054	23.24%						
March	8,707,578	8,280,635	426,943	5.16%						
April	8,475,657	9,226,675	(751,018)	-8.14%						
May	8,415,767	8,969,019	(553,252)	-6.17%						
June	7,554,457	7,940,939	(386,482)	-4.87%						
July	8,093,394	7,858,272	235,122	2.99%						
August	8,671,848	8,692,784	(20,936)	-0.24%						
September	8,610,801	9,766,449	(1,155,648)	-11.83%						
Rolling, 12-Month Total	98,867,233	101,076,958								
Rolling, 12-Month Average	8,238,936	8,423,080								

Table 2 - DWSD Retail <u>Water</u> Collections



DWSD Retail Sewer Billings and Collections

Retail billing basis: DWSD bills retail customers monthly. Customers are billed throughout the month in cycles based on a meter reading schedule beginning with residential accounts and ending with commercial and industrial customers.

Table 3 - DWSD Retail Sewer Billings shows the FY 2020 sewer billed revenue which are provided by DWSD staff. As of September 30, 2019, the DWSD usage was at 92.26% of the budget and billed revenue was at 98.25% of budget.

DWSD Retail Sewer Collections: The collections represent payments made by DWSD retail These receipts are deposited directly into a lockbox with a trustee for customers. administration of the flow of funds defined by GLWA's Master Bond Ordinance.

Table 4 - DWSD Retail Sewer Collections shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods.

	RETAIL SEWER CUSTOMERS									
	FY 2020 - Budget/Goal		FY 202	0 - Actual	FY 2020 - Variance					
<u>Month (1)</u>	<u>Volume</u> Mcf	<u>Revenue</u> \$	<u>Volume</u> Mcf	<u>Revenue (2)</u> \$	<u>Volume</u> Mcf	<u>Revenue</u> \$				
July	251,738	28,535,420	244,810	27,985,611	(6,928)	(549,809)				
August	258,984	28,327,270	246,989	27,871,381	(11,995)	(455,889)				
September	255,527	26,788,442	215,119	26,334,145	(40,408)	(454,297)				
October	227,141	26,444,548								
November	211,617	25,759,684								
December	195,192	25,905,017								
January	197,099	26,341,264								
February	206,164	26,312,394								
March	200,672	26,467,728								
April	204,606	25,894,612								
May	203,480	27,185,600								
June	218,340	27,376,921								
Total	2,630,560	321,338,900	706,918	82,191,137	(59,331)	(1,459,995)				
Subtotals ytd	766,249	83,651,132	706,918	82,191,137	(59,331)	(1,459,995)				
Achievement of	Budget/Goal		92.26%	98.25%						

Table 3 - FY 2020 DWSD Retail Sewer Billings Report

Achievement of Budget/Goal

(1) Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

(2) Retail Revenues include Miscellaneous Revenues and Penalties



		Sewer		
Month	Current Year	Prior Year	Variance	Ratio
October	23,938,933	23,786,903	152,030	0.64%
November	20,624,039	19,485,270	1,138,769	5.84%
December	19,612,154	19,522,952	89,203	0.46%
January	21,140,835	18,308,458	2,832,377	15.47%
February	20,758,852	17,495,563	3,263,289	18.65%
March	22,111,691	23,015,525	(903,834)	-3.93%
April	20,930,511	16,159,844	4,770,667	29.52%
May	22,807,283	18,341,298	4,465,985	24.35%
June	20,426,151	21,461,926	(1,035,775)	-4.83%
July	20,940,157	27,332,605	(6,392,448)	-23.39%
August	23,175,643	21,746,714	1,428,929	6.57%
September	21,972,754	23,727,505	(1,754,751)	-7.40%
Rolling 12-Month Total	258,439,003	250,384,563		
Rolling, 12-Month Average	21,536,584	20,865,380		

Table 4 - DWSD Retail <u>Sewer</u> Collections

DWSD Retail Water and Sewer Accounts Receivable Aging Report

The DWSD detailed accounts receivable aging is categorized by customer category.

Table 5 is a summary of the total, current and non-current Water and Sewer receivables by category as of September 30, 2019 with comparative totals from September 30, 2018.

									Accounts Receivable
Sales Class	# of Accounts	Avg	g. Balance	Current	:	> 30 Days	> 60 Days	> 180 Days	Balance
Residential	287,179	\$	329.10	\$ 15,191,000	\$	7,839,000	\$ 17,430,000	\$ 54,051,000	\$ 94,510,000
				16.1%		8.3%	18.4%	57.2%	100.0%
Commercial	28,107		1,445.46	10,131,000		3,081,000	7,061,000	20,354,000	40,627,000
				24.9%		7.6%	17.4%	50.1%	100.0%
Industrial	4,810		3,874.72	4,980,000		1,781,000	2,583,000	9,294,000	18,637,000
				26.7%		9.6%	13.9%	49.9%	100.0%
Tax Exempt Entities	8,103		1,908.40	2,571,000		1,292,000	2,255,000	9,345,000	15,464,000
-				16.6%		8.4%	14.6%	60.4%	100.0%
Government Entities	2,860		1,473.70	887,000		217,000	806,000	2,305,000	4,215,000
				21.0%		5.2%	19.1%	54.7%	100.0%
Subtotal - Active Accounts	331,059	\$	523.94	\$ 33,760,000	\$	14,210,000	\$ 30,135,000	\$	\$ 173,454,000
				19.5%		8.2%	17.4%	55.0%	100.0%
Inactive Accounts	268,650		87.08	207,000		229,000	1,290,000	21,669,000	23,395,000
				0.9%		1.0%	5.5%	92.6%	100.0%
Total	599,709	\$	328.24	\$ 33,966,000	\$	14,439,000	\$ 31,424,000	\$ 117,019,000	\$ 196,849,000
% of Total A/R				17.3%		7.3%	16.0%	59.4%	100.0%
Water Fund	223,231		182.47	\$ 8,274,000	\$	3,024,000	\$ 5,686,000	\$ 23,749,000	\$ 40,732,000
Sewer Fund	280,868		555.83	\$ 25,692,000	\$	11,415,000	\$ 25,739,000	\$ 93,270,000	\$ 156,116,000
Total September 30, 2019	599,709		328.24	\$ 33,966,000	\$	14,439,000	\$ 31,424,000	\$ 117,019,000	\$ 196,849,000
Water Fund- Allowance									\$ (26,360,000)
Sewer Fund- Allowance									\$ (90,858,000)
Total September 30, 2019 Ba	ad Debt Allowar	ıce							\$ (117,218,000)
Comparative Totals from 2018	8 581,685		308.77	36,154,000		14,983,000	28,654,000	99,813,000	179,605,000

All amounts are unaudited unless otherwise noted.

38

GLWA Audit Committee December 19, 2019



The Monthly Wholesale Billings, Receivables, & Collections Report includes the following.

- 1. Wholesale Water Billings and Collections
- 2. Wholesale Sewer Billings and Collections
- 3. City of Highland Park Billings and Collections
- 4. Wholesale Water & Sewer Accounts Receivable Aging Report

Wholesale Water Billings and Collections

Wholesale Water Contracts: Great Lakes Water Authority (GLWA) provides wholesale water service to 87 member-partners through a variety of service arrangements.

Service Arrangement Type

Model Contract	82
Emergency	1
Older Contracts	4
Total	87

Note: Services are provided to the Detroit Water & Sewerage Department (DWSD) via a Water and Sewer Services Agreement (WSSA). See the "Retail Revenues, Receivables, and Collections Report" section of this monthly report.

Wholesale Water Billing Basis: Beginning with FY 2016, wholesale water charges were restructured to create a more stable revenue stream by using a historical rolling average to project customer volumes which accounts for 40% of the monthly charges and 60% of the annual customer revenue requirement as a monthly fixed charge.

Table 1 - Wholesale Water Billings shows the FY 2020 water billed usage and revenues. As of September 30, 2019, the billed usage was at 92.8% of budget and billed revenue at 96.64% of budget. Billings and usage from the City of Flint *are* included as they were assumed in the FY 2020 Budget.

Wholesale Water Collections: The collections represent payments made by wholesale customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

Table 2 - Wholesale Water Collections shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods. The difference in rolling average from current year to prior year reflects the gentle downward trend in water usage over time.



	WHOLESALE WATER CUSTOMERS								
	FY 20	020 - Budget/Go	al	FY	2020 - Actual		FY 2020 -	Variance	
			Unit			Unit			
<u>Month (1)</u>	Volume	Revenue	Revenue	Volume	Revenue	Revenue	Volume	Revenue	
	Mcf	\$	\$/Mcf	Mcf	\$	\$/Mcf	Mcf	\$	
July	1,777,138	32,544,400	18.31	1,545,631	30,356,570	19.64	(231,507)	(2,187,830)	
August	1,549,587	30,383,100	19.61	1,554,426	30,501,606	19.62	4,839	118,506	
September	1,368,496	28,270,400	20.66	1,257,111	27,278,750	21.70	(111,385)	(991,650)	
October	1,066,653	25,351,200	23.77						
November	917,034	24,049,100	26.22						
December	1,004,420	24,714,000	24.61						
January	1,018,192	24,861,000	24.42						
February	893,007	23,780,800	26.63						
March	1,008,766	24,753,300	24.54						
April	948,751	24,262,000	25.57						
May	1,073,966	25,549,300	23.79						
June	1,383,200	28,595,300	20.67						
Total	14,009,210	317,113,900	22.64	4,357,168	88,136,926	20.23	(338,053)	(3,060,974)	
Subtotals ytd	4,695,221	91,197,900	19.42	4,357,168	88,136,926	20.23	(338,053)	(3,060,974)	
Achievement of	Budget			92.80%	96.64%				

Table 1 -FY 2020 Wholesale <u>Water</u> Billings Report

(1) Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

		Water		
Month	Current Year	Prior Year	Variance	Ratio
October	27,827,722	38,336,777	(10,509,055)	-27.41%
November	29,238,260	27,261,391	1,976,869	7.25%
December	27,720,646	22,125,972	5,594,674	25.29%
January	23,430,974	32,002,334	(8,571,360)	-26.78%
February	26,147,082	21,352,903	4,794,179	22.45%
March	24,967,335	27,715,696	(2,748,361)	-9.92%
April	23,045,654	18,489,754	4,555,900	24.64%
May	20,755,103	30,447,581	(9,692,478)	-31.83%
June	25,676,458	21,815,013	3,861,445	17.70%
July	23,212,979	21,923,590	1,289,389	5.88%
August	28,808,254	31,920,586	(3,112,332)	-9.75%
September	28,336,152	26,037,313	2,298,839	8.83%
Rolling 12-Month Total	309,166,619	319,428,910		
Rolling, 12-Month Average	25,763,885	26,619,076		

Table 2 - Wholesale <u>Water</u> Collections



Wholesale Sewer Billings and Collections

Wholesale Sewer Contracts: GLWA provides wholesale sewer service to 18 memberpartners via multiple service arrangements.

Service Arrangement Type

Model Contract	11
Emergency	0
Older Contracts	7
Total	18

Note: Services are provided to the Detroit Water & Sewerage Department via a Water and Sewer Services Agreement (WSSA). See the "Retail Revenues, Receivables, and Collections Report" section of the monthly report.

Wholesale Sewer Billing Basis: Beginning in FY 2015, the "sewer rate simplification" initiative was applied which provides for a stable revenue stream and predictability for our member partners. Wholesale sewer customers are billed a fixed monthly fee based upon the annual revenue requirement.

Table 3 - Wholesale Sewer Billings shows the FY 2020 sewer billed revenue. Consistent with expectations as a result of sewer rate simplification, billed revenue is at 100.00% of budget through September 30, 2019.

Wholesale Sewer Collections: The collections represent payments made by wholesale customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

Table 4 - Wholesale Sewer Collections shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods. The year-over-year rolling average from FY 2019 to FY 2020 remains consistent.

The shift in wholesale sewer collection patterns is largely attributable to the timing of payments received. There are several large accounts whose payments swing between the end of the current month and the beginning of the next month.



	WHOLESALE SEWER CUSTOMERS								
	FY 2020 - E	udget/Goal	FY 2020) - Actual	FY 2020 - Variance				
<u>Month (1)</u>	<u>Volume (2)</u> Mcf	<u>Revenue</u> \$	<u>Volume (2)</u> Mcf	<u>Revenue</u> \$	<u>Volume (2)</u> Mcf	<u>Revenue</u> \$			
July	N/A	22,882,500	N/A	22,882,500	N/A	-			
August	N/A	22,882,500	N/A	22,882,500	N/A	-			
September	N/A	22,882,500	N/A	22,882,500	N/A	-			
October	N/A	22,882,500	N/A		N/A				
November	N/A	22,882,500	N/A		N/A				
December	N/A	22,882,500	N/A		N/A				
January	N/A	22,882,500	N/A		N/A				
February	N/A	22,882,500	N/A		N/A				
March	N/A	22,882,500	N/A		N/A				
April	N/A	22,882,500	N/A		N/A				
May	N/A	22,882,500	N/A		N/A				
June	N/A	22,882,500	N/A		N/A				
Total		274,590,000		68,647,500		-			
Subtotals ytd		68,647,500		68,647,500		-			
Achievement of	Budget			100.00%					

Table 3 - FY 2020 Wholesale <u>Sewer</u> Billings Report

Achievement of Budget

(1) Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc. (2) Not tracked as part of the wholesale sewer charges.

Table 4 - Wholesale Sewer Collections

		Sewer		
Month	Current Year	Prior Year	Variance	Ratio
October	16,105,200	21,902,800	(5,797,600)	-26.47%
November	28,633,300	22,662,700	5,970,600	26.35%
December	24,440,000	23,643,400	796,600	3.37%
January	26,874,927	22,057,972	4,816,955	21.84%
February	13,895,100	30,280,800	(16,385,700)	-54.11%
March	22,388,600	15,552,000	6,836,600	43.96%
April	23,203,703	27,812,417	(4,608,714)	-16.57%
May	9,284,000	15,342,700	(6,058,700)	-39.49%
June	32,639,436	28,810,500	3,828,936	13.29%
July	27,222,400	16,179,117	11,043,283	68.26%
August	35,153,500	28,384,600	6,768,900	23.85%
September	18,833,257	22,672,400	(3,839,143)	-16.93%
Rolling 12-Month Total	278,673,423	275,301,406		
Rolling, 12-Month Average	23,222,785	22,941,784		



City of Highland Park Billings and Collections

The City of Highland Park is provided water service pursuant to an emergency service basis. Sewer service is provided pursuant to a 1982 amended contract which indicates that the parties are guided in their legal relationship by a Michigan Supreme Court decision from 1949.

As of September 30, 2019, Highland Park had a delinquent balance of \$41.6 million, including \$32.2 million for wastewater treatment services, \$1.7 million for industrial waste control services, and \$7.7 million for water supply services.

Table 5 - City of Highland Park Billings and Collections provides a life-todate balance summary of the billing and collection history for Highland Park with detail provided for fiscal year 2020 through September 30, 2019. Please note the numbers below reflect the month the billing was sent and not the month the service was provided. A life-to-date summary is provided as an appendix to this monthly financial report.

Table 5 - City of Highland Park Billings and Collections

	Water	Sewer	IWC	Total
October 31, 2018 Balance	6,549,545	32,342,211	1,643,551	40,535,307
November 2018 Billing	104,007	467,900	3,963	575,869
November 2018 Payments	-	-	-	-
November 30, 2018 Balance	6,653,552	32,810,111	1,647,514	41,111,176
December 2018 Billing	101,944	467,900	3,961	573,805
December 2018 Payments	-	-	-	-
December 31, 2018 Balance	6,755,496	33,278,011	1,651,474	41,684,981
January 2019 Billing	98,430	467,900	3,961	570,290
January 2019 Payments	-	(2,116,727)	-	(2,116,727)
January 31, 2019 Balance	6,853,926	31,629,183	1,655,435	40,138,544
February 2019 Billing	98,898	467,900	3,932	570,731
February 2019 Payments	-	-	-	-
February 28, 2019 Balance	6,952,824	32,097,083	1,659,368	40,709,275
March 2019 Billing	98,353	467,900	3,881	570,134
March 2019 Payments	-	-	-	-
March 31, 2019 Balance	7,051,177	32,564,983	1,663,248	41,279,409
April 2019 Billing	99,879	467,900	4,101	571,880
April 2019 Payments	-	(1,089,003)	-	(1,089,003)
April 30, 2019 Balance	7,151,056	31,943,880	1,667,350	40,762,286
May 2019 Billing	98,118	467,900	3,963	569,981
May 2019 Payments	-	-	-	-
May 31, 2019 Balance	7,249,174	32,411,780	1,671,312	41,332,267
June 2019 Billing	101,871	467,900	3,931	573,702
June 2019 Payments	-	(1,406,836)	-	(1,406,836)
June 30, 2019 Balance	7,351,045	31,472,844	1,675,243	40,499,132
July 2019 Billing	104,702	467,900	4,121	576,722
July 2019 Payments	-	-	-	-
July 31, 2019 Balance	7,455,747	31,940,744	1,679,363	41,075,854
August 2019 Billing	106,638	472,500	4,026	583,164
August 2019 Payments	-	-	-	-
August 31, 2019 Balance	7,562,385	32,413,244	1,683,389	41,659,018
September 2019 Billing	108,007	472,500	4,014	584,521
September 2019 Payments	-	(656,657)	-	(656,657)
September 30, 2019 Balance	7,670,392	32,229,087	1,687,403	41,586,882



Wholesale Water & Sewer Accounts Receivable Aging Report

The detailed accounts receivable aging is in the Appendix to this monthly report. This report reflects the wholesale receivables only and does not include DWSD.

Table 6 - Wholesale Accounts Receivable Aging Report Summary is a summary of the total, current and non-current receivables by category as of September 30, 2019.

Table 7 - Wholesale Accounts Receivable Aging Report, Net of Highland Park is the same summary *without* the past due balances for the City of Highland Park. The \$612,872 water balance that is 46-74 days past due is related to Westland and Inkster. The check from Westland was lost in the mail and is going to be replaced. Inkster paid in full in October. The \$4,531,500 sewer balance that is 46-74 days past due is related to balances for three Wayne County accounts and were paid in full in October.

Table 8 - Wholesale Accounts Receivable Aging Report, Net of Highland Park and WTUA is a summary *without* the past due balances for the City of Highland Park and net of pending credits for certain n Western Township Utilities Authority (WTUA). Credits for billed services are pending receipt of a final agreement from Wayne County to effectuate a transfer retroactive to July 1, 2018.

Table 6 - Wholesale Accounts Receivable Aging Report Summary

	Total	Current	46-74 Days	7	5-104 Days	>105 Days
Water	\$ 43,336,444.35	\$ 35,267,825.29	\$ 717,574.00	\$	101,871.11	\$ 7,249,173.95
Sewer	\$ 43,561,986.23	\$ 7,273,899.50	\$ 5,004,000.00	\$	467,900.00	\$ 30,816,186.73
IWC	\$ 3,362,659.75	\$ 541,544.27	\$ -	\$	48,608.71	\$ 2,772,506.77
Pollutant Surcharge	\$ 692,518.46	\$ 601,963.61	\$ 44,634.82	\$	1,046.24	\$ 44,873.79
Total	\$ 90,953,608.79	\$ 43,685,232.67	\$ 5,766,208.82	\$	619,426.06	\$ 40,882,741.24
	100.00%	48.03%	6.34%		0.68%	44.95%

	Total	Current	46-74 Days	7	5-104 Days	>105 Days
Water	\$ 35,666,052.94	\$ 35,053,180.47	\$ 612,872.47	\$	-	\$ -
Sewer	\$ 11,332,899.50	\$ 6,801,399.50	\$ 4,531,500.00	\$	-	\$ -
IWC	\$ 1,675,256.72	\$ 533,504.94	\$ -	\$	44,487.86	\$ 1,097,263.92
Pollutant Surcharge	\$ 692,518.46	\$ 601,963.61	\$ 44,634.82	\$	1,046.24	\$ 44,873.79
Total	\$ 49,366,727.62	\$ 42,990,048.52	\$ 5,189,007.29	\$	45,534.10	\$ 1,142,137.71
	100.00%	87.08%	10.51%		0.09%	2.31%

Table 8 - Wholesale Accounts Receivable Aging	Report, Net of Highland Park and WTUA
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	Total	Current	46-74 Days	75	-104 Days	>105 Days
Water	\$ 35,666,052.94	\$ 35,053,180.47	\$ 612,872.47	\$	-	\$ -
Sewer	\$ 11,332,899.50	\$ 6,801,399.50	\$ 4,531,500.00	\$	-	\$ -
IWC	\$ 472,462.86	\$ 464,346.76	\$ -	\$	8,116.10	\$ -
Pollutant Surcharge	\$ 692,518.46	\$ 601,963.61	\$ 44,634.82	\$	1,046.24	\$ 44,873.79
Total	\$ 48,163,933.76	\$ 42,920,890.34	\$ 5,189,007.29	\$	9,162.34	\$ 44,873.79
	100.00%	89.11%	10.77%		0.02%	0.09%

Note: percentages vary from 100% due to rounding.



The Monthly Trust Receipts & Disbursements Report includes the following.

- 1. GLWA Trust Receipts & Disbursements Net Cash Flows and Receipts
- 2. DWSD Trust Receipts & Disbursements Net Cash Flows, Receipts & Loan Receivable
- 3. Combined System Trust Receipts & Disbursements Net Cash Flows

GLWA Trust Receipts & Disbursements

Net Cash Flows and Receipts Basis: The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e. Great Lakes Water Authority or GLWA) and local retail (i.e. Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.

This report provides an ongoing status of the net cash flow of both organizations (GLWA and DWSD) to fund their allocated share of Master Bond Ordinance requirements in accordance with the leases for the regional systems.

Table 1 – GLWA Net Cash Flows from Trust Receipts & Disbursementsprovides a summary of cash receipt collections and required MBO transfers byfiscal year as well as a total of all activity for GLWA since inception at January1, 2016. Fiscal year 2020 reflects three months of activity to date.

Water fund activity exceeded required MBO disbursements by 20% through September 30, 2019 with a historical ratio of cash receipts exceeding MBO disbursements by 16% since January 1, 2016.

Sewer fund cash receipts exceeded disbursements by 21% through September 30, 2019 with a historical ratio of cash receipts exceeding MBO disbursements by 6% since January 1, 2016. This ratio is expected to return to its average level consistent with prior years over the next several periods.

Chart 1 – GLWA 12-Month Net Receipts – Water outlines monthly cash receipt trends across two points of reference for the regional water system— current year and prior year. The black line at the zero highlights the minimum goal for net receipts.



Chart 2 – GLWA 12-Month Net Receipts – Sewer outlines monthly cash receipt trends across two points of reference for the regional sewer system— current year and prior year. The black line at the zero highlights the minimum goal for net receipts.

Table 1 – GLWA Net Cash Flows from Trust Receipts & Disbursements

_		FY 2016	FY 2017	FY 2018	FY 2019 (Prelim)	FY 2020	Life-to-Date Total
	Water						
	Receipts	\$ 149,688,711	\$ 352,941,909	\$ 338,452,001	\$ 336,594,234	\$ 87,279,888	\$1,264,956,743
2	MOU Adjustments	-	-	-	-	-	-
3	Adjusted Receipts	149,688,711	352,941,909	338,452,001	336,594,234	87,279,888	1,264,956,743
4	Disbursements	(146,256,185)	(288,777,985)	(297,064,810)	(289,230,481)	(72,690,475)	(1,094,019,936)
5	Receipts Net of Required Transfers	3,432,526	64,163,924	41,387,191	47,363,753	14,589,413	170,936,807
6	I&E Transfer	-	-	(25,739,700)	(47,695,000)	-	(73,434,700)
7	Net Receipts	\$ 3,432,526	\$ 64,163,924	\$ 15,647,491	\$ (331,247)	\$ 14,589,413	\$ 97,502,107
8	Ratio of Receipts to Required Disbursements (Line 3/Line 4)	102%	122%	114%	116%	120%	116%
	Sewer						
9	Receipts	\$ 232,377,715	\$ 469,788,882	\$ 476,269,761	\$ 467.743.744	\$ 133,163,972	\$1,779,344,074
	MOU Adjustments	\$ 232,377,713	\$ 409,700,002	5 470,209,701	5 407,745,744	\$ 133,103,972	\$1,779,344,074
	,	-	-	-	-	-	-
	Adjusted Receipts	232,377,715	469,788,882	476,269,761	467,743,744	133,163,972	1,779,344,074
	Disbursements	(219,538,325)	(441,443,340)	(458,903,335)	(453,406,636)	(110,496,216)	(1,683,787,852)
	Receipts Net of Required Transfers	12,839,390	28,345,542	17,366,426	14,337,108	22,667,756	95,556,222
	I&E Transfer	-	-	(22,698,100)	(22,547,700)	-	(45,245,800)
	DWSD Shortfall Advance	(1,285,466)	(28,014,534)	(24,113,034)	-	-	(53,413,034)
	Shortfall Repayment (principal)	-	-	-	9,367,355	4,324,797	13,692,152
17	Net Receipts	\$ 11,553,924	\$ 331,008	\$ (29,444,708)	\$ 1,156,763	\$ 26,992,553	\$ 10,589,540
18	Ratio of Receipts to Required Disbursements (Line 11/Line 12)	106%	106%	104%	103%	121%	106%
	Combined						
19	Receipts	\$ 382,066,426	\$ 822,730,791	\$ 814,721,762	\$ 804,337,978	\$ 220,443,860	\$3,044,300,817
20	MOU Adjustments	-	-	-	-	-	-
21	Adjusted Receipts	382,066,426	822,730,791	814,721,762	804,337,978	220,443,860	3,044,300,817
	Disbursements	(365,794,510)	(730,221,325)	(755,968,145)	(742,637,117)	(183,186,691)	(2,777,807,788)
23	Receipts Net of Required Transfers	16,271,916	92,509,466	58,753,617	61,700,861	37,257,169	266,493,029
24	I&E Transfer	-	-	(48,437,800)	(70,242,700)	-	(118,680,500)
25	Shortfall Advance	(1,285,466)	(28,014,534)	(24,113,034)	-	-	(53,413,034)
26	Shortfall Repayment		-	-	9,367,355	4,324,797	13,692,152
27	Net Receipts	\$ 14,986,450	\$ 64,494,932	\$ (13,797,217)	\$ 825,516	\$ 41,581,966	\$ 108,091,647
28	Ratio of Receipts to Required Disbursements (Line 21/Line 22)	104%	113%	108%	108%	120%	110%

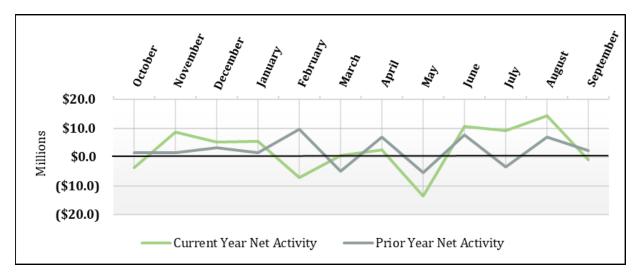
MOU Adjustments applies to DWSD and is shown here for consistency.



Chart 1 - GLWA 12-Month Net Receipts - Water



Chart 2 - GLWA 12-Month Net Receipts - Sewer





DWSD Trust Receipts & Disbursements

Net Cash Flows and Receipts Basis: The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e. Great Lakes Water Authority or GLWA) and local retail (i.e. Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.

This report provides an ongoing status of the net cash flow of both organizations (GLWA and DWSD) to fund their allocated share of Master Bond Ordinance requirements in accordance with the leases for the regional systems.

Table 2 - DWSD Net Cash Flows from Trust Receipts & Disbursementsprovides a summary of cash receipt collections and required MBO transfers byfiscal year as well as a total of all activity for DWSD since inception at January1, 2016. Fiscal year 2020 reflects three months of activity to date.

Water fund cash receipts exceeded required MBO disbursements by 3% through September 30, 2019 with a historical ratio of 3% since January 1, 2016.

Sewer fund cash receipts fell short of required MBO disbursements by 9% through September 30, 2019 with a historic shortfall of 6% since January 1, 2016. DWSD has recognized this issue and proactively implemented plans in December 2019 to resolve the current shortfall. On December 3, DWSD transferred \$2.6 million from Sewer Operations & Maintenance back to the Sewer Receiving Fund. In addition, beginning December 1, DWSD has formally requested to reduce budgeted, monthly Sewer Operations & Maintenance transfers by \$1 million. These two changes coupled with strong cash receipts for October will resolve the current \$5.7 million Sewer shortfall.

Table 3 – FY 2017 DWSD Loan Receivable - Sewer provides an activitysummary of loan receivable established under the terms of the April 2018MOU addressing the cash shortfall from FY 2016 and FY 2017.

Table 4 – FY 2017 DWSD Loan Receivable Payments - Sewer provides an activity summary of loan receivable payments to date on the FY 2017 Sewer Loan Receivable including the interest on the loan. This payment is transferred directly to GLWA Sewer Improvement & Extension fund monthly.

The Reconciliation Committee monitors this balance and repayment progress as part of its quarterly meetings.

Table 5 - FY 2018 DWSD Loan Receivable- Sewer provides an activitysummary of loan receivable established under the terms of the April 2018MOU addressing the cash shortfall from FY 2018.



Table 6 – FY 2018 DWSD Loan Receivable Payments - Sewer provides an activity summary of loan receivable payments to date on the FY 2018 Sewer Loan Receivable including the interest on the loan. This payment is transferred directly to GLWA Sewer Improvement & Extension fund monthly.

The Reconciliation Committee monitors this balance and repayment progress as part of its quarterly meetings.

Chart 3 – DWSD 12-Month Net Receipts – Water outlines monthly activity trends across two points of reference for the local water system—current year and prior year. The black line at the zero highlights the breakeven goal for net receipts.

Chart 4 – DWSD 12-Month Net Receipts – Sewer outlines monthly activity trends across two points of reference for the local sewer system—current year and prior year. The black line at the zero highlights the breakeven goal for net receipts.

_			FY 2016	FY 2017	FY 2018	FY 2019 (Prelim)	FY 2020	Li	fe-to-Date Total
	Water								
1	Receipts	\$	26,201,881	\$ 96,451,105	\$ 101,233,147	\$ 99,868,219	\$ 25,383,429	\$	349,137,781
2	MOU Adjustments		18,446,100	-	-	-	-		18,446,100
3	Adjusted Receipts		44,647,981	96,451,105	101,233,147	99,868,219	25,383,429		367,583,881
4	Disbursements		(47,809,552)	(93,066,144)	(93,049,457)	(97,694,600)	(24,625,623)	1	356,245,376)
5	Receipts Net of Required Transfers		(3,161,571)	3,384,961	8,183,690	2,173,619	757,806		11,338,505
6	I&E Transfer		-	-	-	(8,407,080)	-		(8,407,080)
7	Net Receipts	\$	(3,161,571)	\$ 3,384,961	\$ 8,183,690	\$ (6,233,461)	\$ 757,806	\$	2,931,425
8	Ratio of Receipts to Required Disbursements (Line 3/Line 4)		93%	104%	109%	102%	103%		103%
	Sewer								
9	Receipts	\$	65,256,734	\$ 233,723,367	\$ 242,104,791	\$ 265,339,797	\$ 66,103,464	\$	872,528,153
10	MOU Adjustments		55,755,100	-	-	6,527,200	-		62,282,300
11	Adjusted Receipts		121,011,834	233,723,367	242.104.791	271,866,997	66.103.464		934.810.453
	Disbursements		[122,297,300]	(261,963,973)	(266,217,825)	(271,018,306)	(72,395,352)	1	993,892,756)
13	Receipts Net of Required Transfers	<u> </u>	(1,285,466)	(28,240,606)	(24,113,034)	848,691	(6,291,888)	<u> </u>	(59,082,303)
	I&E Transfer		-	-	-	-	-		-
15	Shortfall Advance from GLWA		1,285,466	28,014,534	24,113,034	-	-		53,413,034
16	Net Receipts (a)	\$	-	\$ (226,072)	\$ -	\$ 848,691	\$ (6,291,888)	\$	(5,669,269)
17	Ratio of Receipts to Required Disbursements (Line 11/Line 12)		99%	89%	91%	100%	91%		94%
	Combined								
18	Receipts	\$	91,458,615	\$ 330,174,472	\$ 343,337,938	\$ 365,208,016	\$ 91,486,893	\$1	221,665,934
19	MOU Adjustments		74,201,200	-	-	6,527,200	-		80,728,400
20	Adjusted Receipts		165,659,815	330,174,472	343,337,938	371,735,216	91,486,893	1,	302,394,334
21	Disbursements	((170,106,852)	(355,030,117)	(359,267,282)	(368,712,906)	(97,020,975)	(1,	350,138,132)
22	Receipts Net of Required Transfers		(4,447,037)	(24,855,645)	(15,929,344)	3,022,310	(5,534,082)		(47,743,798)
23	I&E Transfer		-	-	-	(8,407,080)	-		(8,407,080)
	Shortfall Advance from GLWA		1,285,466	28,014,534	24,113,034	-	-		53,413,034
25	Net Receipts	\$	(3,161,571)	\$ 3,158,889	\$ 8,183,690	\$ (5,384,770)	\$ (5,534,082)	\$	(2,737,844)
26	Ratio of Receipts to Required Disbursements (Line 20/Line 21)		97%	<mark>93%</mark>	96%	101%	94%		96%

(a) The \$226,072 difference in FY 2017 is due to the June IWC payment from DWSD that was not past due at yearend and the \$12,272 rounding difference on the loan receivable.

49



Note 1: The \$29,300,000 for the DWSD loan receivable balance is calculated as follows.

(1,285,466) FY 2016 Shortfall (28,240,606) FY 2017 Shortfall (29,526,072) Subtotal 238,264 June IWC not due unti July (29,287,808) FY 2017 Shortfall-to-Date

29,300,000 FY 2017 Shortfall-to-Date, Rounded

Table 3 - FY 2017 DWSD Loan Receivable - Sewer

Date	Transaction	Amount	Balance
6/30/2019	Record FY 16 and FY 17 Loan Receivable		29,300,000
2/8/2019	Loan Receivable Payment (for the months of Jul - Dec)	4,635,462	24,664,538
2/22/2019	Loan Receivable Payment (for the months of Jan - Mar)	2,353,768	22,310,770
4/15/2019	Loan Receivable Payment (for the month of Apr)	789,990	21,520,780
5/8/2019	Loan Receivable Payment (for the month of May)	792,705	20,728,075
6/7/2019	Loan Receivable Payment (for the month of June)	795,430	19,932,645
7/5/2019	Loan Receivable Payment (for the month of July)	798,164	19,134,480
8/8/2019	Loan Receivable Payment (for the month of August)	800,908	18,333,572
9/6/2019	Loan Receivable Payment (for the month of September)	803,661	17,529,911
		11,770,089	17,529,911

Table 4 - FY 2017 DWSD Loan Receivable Payments - Sewer

Date	Transaction	Principal	Interest	Total Paid
2/8/2019	Loan Receivable Payment (for the months of Jul - Dec)	4,635,462	564,636	5,200,098
2/22/2019	Loan Receivable Payment (for the months of Jan - Mar)	2,353,768	246,280	2,600,049
4/15/2019	Loan Receivable Payment (for the month of Apr)	789,990	76,693	866,683
5/8/2019	Loan Receivable Payment (for the month of May)	792,705	73,978	866,683
6/7/2019	Loan Receivable Payment (for the month of June)	795,430	71,253	866,683
7/5/2019	Loan Receivable Payment (for the month of July)	798,164	68,518	866,683
8/8/2019	Loan Receivable Payment (for the month of August)	800,908	65,775	866,683
9/6/2019	Loan Receivable Payment (for the month of September)	803,661	63,022	866,683
		11,770,089	1,230,155	13,000,244

Table 5 - FY 2018 DWSD Loan Receivable - Sewer

Date	Transaction	Amount	Balance
6/30/2019	Record FY 18 Loan Receivable		24,113,034
7/15/2019	Loan Receivable Payment (for the month of July)	638,978	23,474,056
8/8/2019	Loan Receivable Payment (for the month of August)	640,686	22,833,370
9/6/2019	Loan Receivable Payment (for the month of September)	642,400	22,190,970
		1.922.064	22.190.970

Table 6 - FY 2018 DWSD Loan Receivable Payments - Sewer

Date	Transaction	Principal	Interest	Total Paid
7/15/2019	Loan Receivable Payment (for the month of July)	638,978	64,482	703,460
8/8/2019	Loan Receivable Payment (for the month of August)	640,686	62,774	703,460
9/6/2019	Loan Receivable Payment (for the month of September)	642,400	61,060	703,460
		1,922,064	188,316	2,110,380





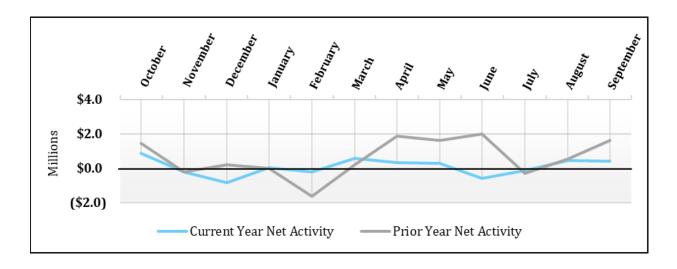
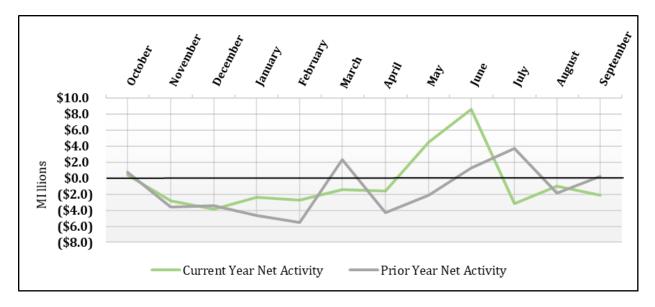


Chart 4 - DWSD 12-Month Net Receipts - Sewer





Combined System Trust Receipts & Disbursements

Net Cash Flows and Receipts Basis: The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e. Great Lakes Water Authority or GLWA) and local retail (i.e. Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.

Table 7 – Combined Net Cash Flows from Trust Receipts & Disbursementsprovides a summary of cash receipt collections and required MBO transfers byfiscal year as well as a total of all activity for GLWA since inception at January1, 2016. Fiscal year 2020 reflects three months of activity to date.

Water fund cash receipts exceeded required MBO disbursements by 16% through September 30, 2019 with a historical ratio of cash receipts exceeding MBO disbursements by 13% since January 1, 2016.

Sewer fund cash receipts exceeded required MBO disbursements by 9% through September 30, 2019 and with a historical ratio of cash receipts exceeding MBO disbursements by 1% since January 1, 2016.



Table 7 – Combined Net Cash Flows from Trust Receipts & Disbursements

	FY 2016	FY 2017	FY 2018	FY 2019 (Prelim)	FY 2020	Life-to-Date Total
Water						
1 Receipts 2 MOU Adjustments	\$ 175,890,592 18,446,100	\$ 449,393,014	\$ 439,685,148	\$ 436,462,453	\$ 112,663,317	\$1,614,094,524 18,446,100
,						
3 Adjusted Receipts	194,336,692	449,393,014	439,685,148	436,462,453	112,663,317	1,632,540,624
4 Disbursements	(194,065,737)	(381,844,129)	(390,114,267)	(386,925,081)	(97,316,098)	(1,450,265,312)
5 Receipts Net of Required Transfers 6 I&E Transfer	270,955	67,548,885	49,570,881 (25,739,700)	49,537,372 (56,102,080)	15,347,219	182,275,312 (81,841,780)
7 Net Receipts	\$ 270,955	\$ 67,548,885	\$ 23,831,181	\$ (6,564,708)	\$ 15,347,219	\$ 100,433,532
Ratio of Receipts to Required Disbursements (Line 3/Line 4)	100%	118%	113%	113%	116%	113%
Sewer						
9 Receipts	\$ 297,634,449	\$ 703,512,249	\$ 718,374,552	\$ 733,083,541	\$ 199,267,436	\$2,651,872,227
10 MOU Adjustments	55,755,100		÷ /10,5/+,552	6,527,200		62,282,300
11 Adjusted Receipts	353,389,549	703,512,249	718,374,552	739,610,741	199,267,436	2,714,154,527
12 Disbursements	(341,835,625)	(703,407,313)	(725,121,160)	(724,424,942)	(182,891,568)	(2,677,680,608)
13 Receipts Net of Required Transfers	11,553,924	104,936	(6,746,608)	15,185,799	16,375,868	36,473,919
14 I&E Transfer	-	-	(22,698,100)	(22,547,700)	-	(45,245,800)
15 Shortfall Advance	-	-	-	-	-	-
16 Shortfall Repayment (principal)	-	-	-	9,367,355	4,324,797	13,692,152
17 Net Receipts	\$ 11,553,924	\$ 104,936	\$ (29,444,708)	\$ (7,361,901)	\$ 20,700,665	\$ 4,920,272
18 Ratio of Receipts to Required Disbursements (Line 11/Line 12)	103%	100%	99%	102%	109%	101%
Combined						
19 Receipts	\$ 473,525,041	\$1,152,905,263	\$1,158,059,700	\$1,169,545,994	\$ 311,930,753	\$4,265,966,751
20 MOU Adjustments	74,201,200	-	-	6,527,200	-	80,728,400
21 Adjusted Receipts	547,726,241	1,152,905,263	1,158,059,700	1,176,073,194	311,930,753	4,346,695,151
22 Disbursements	(535,901,362)	(1,085,251,442)	(1,115,235,427)	(1,111,350,023)	(280,207,666)	(4,127,945,920)
23 Receipts Net of Required Transfers	11,824,879	67,653,821	42,824,273	64,723,171	31,723,087	218,749,231
24 I&E Transfer	-	-	(48,437,800)	(78,649,780)	-	(127,087,580)
25 Shortfall Advance	-	-	-	-	-	-
26 Shortfall Repayment	-	-	-	9,367,355	4,324,797	13,692,152
27 Net Receipts	\$ 11,824,879	\$ 67,653,821	\$ (5,613,527)	\$ (4,559,254)	\$ 36,047,884	\$ 105,353,804
28 Ratio of Receipts to Required Disbursements (Line 21/Line 22)	102%	106%	104%	106%	111%	105%

APPENDIX



Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	N105 Down
ALLEN PARK	\$226,435.80	\$226,435.80	46 - 74 Days \$0.00	75 - 104 Days \$0.00	>105 Days \$0.00
ASH TOWNSHIP	\$72,653.51	\$72,653.51	\$0.00	\$0.00	\$0.00
BELLEVILLE	\$29,303.67	\$29,303.67	\$0.00	\$0.00	\$0.00
BERLIN TOWNSHIP	\$66,455.01	\$66,455.01	\$0.00	\$0.00	\$0.00
BROWNSTOWN TOWNSHIP	\$355,612.02	\$355,612.02	\$0.00	\$0.00	\$0.00
BRUCE TOWNSHIP	\$37,213.57	\$37,213.57	\$0.00	\$0.00	\$0.00
BURTCHVILLE TOWNSHIP	\$34,732.63	\$34,732.63	\$0.00	\$0.00	\$0.00
CANTON TOWNSHIP	\$1,073,917.85	\$1,073,917.85	\$0.00	\$0.00	\$0.00
CENTER LINE	\$41,907.76	\$41,907.76	\$0.00	\$0.00	\$0.00
CHESTERFIELD TOWNSHIP	\$435,737.35	\$435,737.35	\$0.00	\$0.00	\$0.00
CLINTON TOWNSHIP	\$743,515.29	\$743,515.29	\$0.00	\$0.00	\$0.00
COMMERCE TOWNSHIP	\$369,277.88	\$369,277.88	\$0.00	\$0.00	\$0.00
DEARBORN	\$1,597,926.78	\$1,597,926.78	\$0.00	\$0.00	\$0.00
DEARBORN HEIGHTS	\$333,972.78	\$333,972.78	\$0.00	\$0.00	\$0.00
EASTPOINTE	\$269,249.56	\$269,249.56	\$0.00	\$0.00	\$0.00
ECORSE	\$124,027.91	\$124,027.91	\$0.00	\$0.00	\$0.00
FARMINGTON	\$96,561.41	\$96,561.41	\$0.00	\$0.00	\$0.00
FARMINGTON HILLS	\$907,757.18	\$907,757.18	\$0.00	\$0.00	\$0.00
FERNDALE	\$89,320.73	\$89,320.73	\$0.00	\$0.00	\$0.00
FLAT ROCK	\$119,479.62	\$119,479.62	\$0.00	\$0.00	\$0.00
FLINT	\$346,640.81	\$346,640.81	\$0.00	\$0.00	\$0.00
FRASER	\$113,786.71	\$113,786.71	\$0.00	\$0.00	\$0.00
GARDEN CITY	\$159,000.84	\$159,000.84	\$0.00	\$0.00	\$0.00

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
GIBRALTAR	\$29,680.36	\$29,680.36	\$0.00	\$0.00	\$0.00
GREENWOOD TOWNSHIP	\$98,085.66	\$98,085.66	\$0.00	\$0.00	\$0.00
GROSSE ILE TOWNSHIP	\$101,230.59	\$101,230.59	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$159,306.43	\$159,306.43	\$0.00	\$0.00	\$0.00
GROSSE POINTE SHORES	\$77,316.86	\$77,316.86	\$0.00	\$0.00	\$0.00
GROSSE POINTE WOODS	\$150,617.03	\$150,617.03	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$69,331.81	\$69,331.81	\$0.00	\$0.00	\$0.00
HARPER WOODS	\$66,384.15	\$66,384.15	\$0.00	\$0.00	\$0.00
HARRISON TWP	\$145,373.36	\$145,373.36	\$0.00	\$0.00	\$0.00
HAZEL PARK	\$64,384.62	\$64,384.62	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$7,670,391.41	\$214,644.82	\$104,701.53	\$101,871.11	\$7,249,173.95
HURON TOWNSHIP	\$136,072.19	\$136,072.19	\$0.00	\$0.00	\$0.00
IMLAY CITY	\$148,892.55	\$148,892.55	\$0.00	\$0.00	\$0.00
IMLAY TOWNSHIP	\$1,489.05	\$1,489.05	\$0.00	\$0.00	\$0.00
INKSTER	\$316,806.04	\$214,401.07	\$102,404.97	\$0.00	\$0.00
KEEGO HARBOR	\$28,533.18	\$28,533.18	\$0.00	\$0.00	\$0.00
LAPEER	\$270,865.84	\$270,865.84	\$0.00	\$0.00	\$0.00
LENOX TOWNSHIP	\$24,056.40	\$24,056.40	\$0.00	\$0.00	\$0.00
LINCOLN PARK	\$198,805.26	\$198,805.26	\$0.00	\$0.00	\$0.00
LIVONIA	\$1,177,325.38	\$1,177,325.38	\$0.00	\$0.00	\$0.00
MACOMB TWP	\$1,392,599.53	\$1,392,599.53	\$0.00	\$0.00	\$0.00
MADISON HEIGHTS	\$168,590.64	\$168,590.64	\$0.00	\$0.00	\$0.00

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
MAYFIELD TOWNSHIP	\$3,473.50	\$3,473.50	\$0.00	\$0.00	\$0.00
MELVINDALE	\$108,820.83	\$108,820.83	\$0.00	\$0.00	\$0.00
NEW HAVEN	\$32,325.20	\$32,325.20	\$0.00	\$0.00	\$0.00
NOCWA	\$2,238,222.96	\$2,238,222.96	\$0.00	\$0.00	\$0.00
NORTHVILLE	\$98,921.30	\$98,921.30	\$0.00	\$0.00	\$0.00
NORTHVILLE TOWNSHIP	\$638,072.28	\$638,072.28	\$0.00	\$0.00	\$0.00
NOVI	\$991,373.14	\$991,373.14	\$0.00	\$0.00	\$0.00
OAK PARK	\$121,965.81	\$121,965.81	\$0.00	\$0.00	\$0.00
OAKLAND CO DR COM	\$5,151.69	\$5,151.69	\$0.00	\$0.00	\$0.00
PLYMOUTH	\$104,962.24	\$104,962.24	\$0.00	\$0.00	\$0.00
PLYMOUTH TOWNSHIP	\$460,929.59	\$460,929.59	\$0.00	\$0.00	\$0.00
REDFORD TOWNSHIP	\$285,645.72	\$285,645.72	\$0.00	\$0.00	\$0.00
RIVER ROUGE	\$65,195.57	\$65,195.57	\$0.00	\$0.00	\$0.00
RIVERVIEW	\$83,920.50	\$83,920.50	\$0.00	\$0.00	\$0.00
ROCKWOOD	\$24,634.21	\$24,634.21	\$0.00	\$0.00	\$0.00
ROMEO	\$26,519.06	\$26,519.06	\$0.00	\$0.00	\$0.00
ROMULUS	\$396,147.44	\$396,147.44	\$0.00	\$0.00	\$0.00
ROSEVILLE	\$234,038.10	\$234,038.10	\$0.00	\$0.00	\$0.00
ROYAL OAK TOWNSHIP	\$17,847.18	\$17,847.18	\$0.00	\$0.00	\$0.00
SHELBY TOWNSHIP	\$1,540,363.91	\$1,540,363.91	\$0.00	\$0.00	\$0.00
SOCWA	\$4,554,955.86	\$4,554,955.86	\$0.00	\$0.00	\$0.00
SOUTH ROCKWOOD	\$9,911.06	\$9,911.06	\$0.00	\$0.00	\$0.00
SOUTHGATE	\$206,721.78	\$206,721.78	\$0.00	\$0.00	\$0.00

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ST. CLAIR SHORES	\$282,626.78	\$282,626.78	\$0.00	\$0.00	\$0.00
STERLING HEIGHTS	\$1,540,565.02	\$1,540,565.02	\$0.00	\$0.00	\$0.00
SUMPTER TOWNSHIP	\$59,307.19	\$59,307.19	\$0.00	\$0.00	\$0.00
SYLVAN LAKE	\$21,684.55	\$21,684.55	\$0.00	\$0.00	\$0.00
TAYLOR	\$425,901.26	\$425,901.26	\$0.00	\$0.00	\$0.00
TRENTON	\$154,382.27	\$154,382.27	\$0.00	\$0.00	\$0.00
TROY (SEOC)	\$1,286,246.45	\$1,286,246.45	\$0.00	\$0.00	\$0.00
UTICA	\$106,972.17	\$106,972.17	\$0.00	\$0.00	\$0.00
VAN BUREN TOWNSHIP	\$369,981.62	\$369,981.62	\$0.00	\$0.00	\$0.00
VILLAGE OF ALMONT	\$21,890.81	\$21,890.81	\$0.00	\$0.00	\$0.00
WALLED LAKE	\$71,935.15	\$71,935.15	\$0.00	\$0.00	\$0.00
WARREN	\$957,022.42	\$957,022.42	\$0.00	\$0.00	\$0.00
WASHINGTON TOWNSHIP	\$280,970.34	\$280,970.34	\$0.00	\$0.00	\$0.00
WAYNE	\$303,955.80	\$303,955.80	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (C-O)	\$2,053,396.60	\$2,053,396.60	\$0.00	\$0.00	\$0.00
WESTLAND	\$1,606,240.39	\$1,095,772.89	\$510,467.50	\$0.00	\$0.00
WIXOM	\$260,253.10	\$260,253.10	\$0.00	\$0.00	\$0.00
WOODHAVEN	\$161,363.49	\$161,363.49	\$0.00	\$0.00	\$0.00
YCUA	\$981,005.00	\$981,005.00	\$0.00	\$0.00	\$0.00
TOTAL WATER ACCOUNTS	\$43,336,444.35	\$35,267,825.29	\$717,574.00	\$101,871.11	\$7,249,173.95

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CENTER LINE	\$86,099.50	\$86,099.50	\$0.00	\$0.00	\$0.00
DEARBORN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EVERGREEN-FARMINGTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FARMINGTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HARPER WOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$32,229,086.73	\$472,500.00	\$472,500.00	\$467,900.00	\$30,816,186.73
MELVINDALE	\$127,800.00	\$127,800.00	\$0.00	\$0.00	\$0.00
OAKLAND COUNTY GWK DD	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
OMID	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
REDFORD TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ROUGE VALLEY	\$9,027,000.00	\$4,513,500.00	\$4,513,500.00	\$0.00	\$0.00
WAYNE COUNTY N.E.	\$2,083,600.00	\$2,069,800.00	\$13,800.00	\$0.00	\$0.00
WAYNE COUNTY-AREA #3	\$8,400.00	\$4,200.00	\$4,200.00	\$0.00	\$0.00
TOTAL SEWER ACCOUNTS	\$43,561,986.23	\$7,273,899.50	\$5,004,000.00	\$467,900.00	\$30,816,186.73

Balances as of 09/30/19

_				_	
Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$1,532.83	\$1,532.83	\$0.00	\$0.00	\$0.0
AUBURN HILLS (C-O)	\$18,576.48	\$18,576.48	\$0.00	\$0.00	\$0.0
AUBURN HILLS (E-F)	\$348.14	\$348.14	\$0.00	\$0.00	\$0.0
BERKLEY	\$3,004.82	\$3,004.82	\$0.00	\$0.00	\$0.0
BEVERLY HILLS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
BINGHAM FARMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
BIRMINGHAM (E-F)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
BIRMINGHAM (SEOC)	\$16,214.02	\$10,619.96	\$0.00	\$5,594.06	\$0.0
BLOOMFIELD HILLS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
BLOOMFIELD TOWNSHIP	\$7,175.74	\$7,175.74	\$0.00	\$0.00	\$0.0
CANTON TOWNSHIP	\$630,457.16	\$36,253.88	\$0.00	\$19,066.46	\$575,136.8
CENTER LINE	\$3,501.68	\$3,501.68	\$0.00	\$0.00	\$0.0
CHESTERFIELD TOWNSHIP	\$11,613.68	\$11,613.68	\$0.00	\$0.00	\$0.0
CITY OF FARMINGTON (E-F)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
CITY OF FERNDALE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
CITY OF ROCHESTER	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
CLARKSTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
CLAWSON	\$(3,037.83)	\$0.00	\$0.00	\$(3,037.83)	\$0.0
CLINTON TOWNSHIP	\$24,259.95	\$24,259.95	\$0.00	\$0.00	\$0.0
DEARBORN	\$70,293.86	\$70,293.86	\$0.00	\$0.00	\$0.0
DEARBORN HEIGHTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.C
DETROIT METRO WC AIRPORT	\$101.40	\$101.40	\$0.00	\$0.00	\$0.0
EASTPOINTE	\$12,303.20	\$12,303.20	\$0.00	\$0.00	\$0.0

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
FARMINGTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FARMINGTON HILLS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FRASER	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GARDEN CITY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$1,123.85	\$1,123.85	\$0.00	\$0.00	\$0.00
GROSSE POINTE SHORES	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE WOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$3,968.12	\$3,968.12	\$0.00	\$0.00	\$0.00
HARPER WOODS	\$1,799.85	\$1,799.85	\$0.00	\$0.00	\$0.00
HARRISON TWP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HAZEL PARK	\$2,998.06	\$2,998.06	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$1,687,403.03	\$8,039.33	\$0.00	\$4,120.85	\$1,675,242.85
HUNTINGTON WOODS	\$272.09	\$272.09	\$0.00	\$0.00	\$0.00
INDEPENDENCE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
INKSTER	\$16,132.51	\$10,572.64	\$0.00	\$5,559.87	\$0.00
KEEGO HARBOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LAKE ORION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LATHRUP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LENOX TOWNSHIP	\$309.27	\$309.27	\$0.00	\$0.00	\$0.00
LIVONIA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

GLWA Aged Accounts Receivable-IWC

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
MACOMB TWP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
MADISON HEIGHTS	\$17,672.33	\$17,672.33	\$0.00	\$0.00	\$0.0
MELVINDALE	\$6,901.96	\$6,901.96	\$0.00	\$0.00	\$0.0
NEW HAVEN	\$584.74	\$584.74	\$0.00	\$0.00	\$0.0
NORTHVILLE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
NORTHVILLE TOWNSHIP	\$151,272.94	\$8,696.74	\$0.00	\$4,574.03	\$138,002.1
NOVI	\$16,524.82	\$16,524.82	\$0.00	\$0.00	\$0.0
OAK PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
OAKLAND TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
ORCHARD LAKE VILLAGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
ORION TOWNSHIP (C-O)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
OXFORD TOWNSHIP	\$1,019.07	\$1,019.07	\$0.00	\$0.00	\$0.0
OXFORD VILLAGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
PLEASANT RIDGE	\$260.26	\$260.26	\$0.00	\$0.00	\$0.0
PLYMOUTH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0
PLYMOUTH TOWNSHIP	\$421,063.76	\$24,207.56	\$0.00	\$12,731.27	\$384,124.9
REDFORD TOWNSHIP	\$10,502.33	\$10,502.33	\$0.00	\$0.00	\$0.0
ROCHESTER HILLS	\$17,454.32	\$17,454.32	\$0.00	\$0.00	\$0.0
ROMULUS	\$880.49	\$880.49	\$0.00	\$0.00	\$0.0
ROSEVILLE	\$14,217.97	\$14,217.97	\$0.00	\$0.00	\$0.0
ROYAL OAK	\$13,068.77	\$13,068.77	\$0.00	\$0.00	\$0.0
ROYAL OAK TOWNSHIP	\$887.25	\$887.25	\$0.00	\$0.00	\$0.0
SHELBY TOWNSHIP	\$11,848.59	\$11,848.59	\$0.00	\$0.00	\$0.0

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
SOUTHFIELD (E-F)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SOUTHFIELD (SEOC)	\$3,643.64	\$3,643.64	\$0.00	\$0.00	\$0.00
ST. CLAIR SHORES	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
STERLING HEIGHTS	\$29,896.10	\$29,896.10	\$0.00	\$0.00	\$0.00
TROY (E-F)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TROY (SEOC)	\$71,015.49	\$71,015.49	\$0.00	\$0.00	\$0.00
UTICA	\$2,862.86	\$2,862.86	\$0.00	\$0.00	\$0.00
VAN BUREN TOWNSHIP	\$1,755.91	\$1,755.91	\$0.00	\$0.00	\$0.00
VILLAGE OF FRANKLIN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WASHINGTON TOWNSHIP	\$1,331.72	\$1,331.72	\$0.00	\$0.00	\$0.00
WATERFORD TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WAYNE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (C-O)	\$1,750.84	\$1,750.84	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (E-F)	\$12,097.02	\$12,097.02	\$0.00	\$0.00	\$0.00
WESTLAND	\$43,794.66	\$43,794.66	\$0.00	\$0.00	\$0.00
TOTAL IWC	\$3,362,659.75	\$541,544.27	\$0.00	\$48,608.71	\$2,772,506.77

Balances as of 09/30/19

		- · ·			
	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
3M COMPANY	\$3,814.59	\$3,814.59	\$0.00	\$0.00	\$0.00
A & R PACKING CO., LLC	\$5,249.53	\$5,249.53	\$0.00	\$0.00	\$0.00
AACTRON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ACADEMY PACKING CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ACME RUSTPROOF	\$(5.48)	\$0.00	\$(5.48)	\$0.00	\$0.00
ADVANCED RESOURCE RECOVERY	\$1,015.72	\$1,015.72	\$0.00	\$0.00	\$0.00
AEVITAS SPECIALITY SERVICES	\$36,537.73	\$25,288.42	\$11,249.31	\$0.00	\$0.00
ALEXANDER & HORNUNG	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALEXANDER & HORNUNG	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALEXANDER & HORNUNG	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALGAL SCIENTIFIC CORPORATION	\$16,533.05	\$0.00	\$0.00	\$0.00	\$16,533.05
ALL CHEM CORP, LLC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALPHA STAMPING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AMERICAN WASTE TECH INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AMERITI MFG. CO.	\$4,277.07	\$4,277.07	\$0.00	\$0.00	\$0.00
ATWATER IN THE PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AUTOMOTIVE FINISH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AXLE BREWING COMPANY, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B. NEKTAR MEADERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BAFFIN BREWING COMPANY	\$348.65	\$119.85	\$0.00	\$0.00	\$228.80
BARON INDUSTRIES	\$1,811.73	\$1,811.73	\$0.00	\$0.00	\$0.00
BARTZ BAKERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BASTONE BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
BATCH BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BAYS MICHIGAN CORPORATION	\$4.83	\$4.83	\$0.00	\$0.00	\$0.00
BEIRUT BAKERY, INC.	\$98.12	\$98.12	\$0.00	\$0.00	\$0.00
BETTER MADE SNACK FOOD	\$19,562.21	\$19,562.21	\$0.00	\$0.00	\$0.00
BLACK LOTUS BREWING CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BOZEK'S MARKET	\$93.91	\$93.91	\$0.00	\$0.00	\$0.00
BREW DETROIT	\$8,059.11	\$8,049.11	\$10.00	\$0.00	\$0.00
BROADWAY MKT CORNED BEEF	\$(43.39)	\$0.00	\$0.00	\$0.00	\$(43.39)
BROOKS BREWING, LLC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BROWN IRON BREWHOUSE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CANTON BREW WORKS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CAPITAL REPRODUCTIONS	\$3.00	\$1.38	\$0.00	\$1.62	\$0.00
CF BURGER CREAMERY	\$19,358.37	\$19,358.37	\$0.00	\$0.00	\$0.00
CHILANGO'S BAKERY	\$2,427.50	\$49.87	\$22.15	\$20.57	\$2,334.91
CINTAS CORP MACOMB TWP.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CINTAS CORPORATION	\$24,763.81	\$24,763.81	\$0.00	\$0.00	\$0.00
CINTAS CORPORATION	\$12,694.02	\$12,694.02	\$0.00	\$0.00	\$0.00
CITY LAUNDRY, INC.	\$(1.20)	\$0.00	\$0.00	\$(1.20)	\$0.00
CLASSIC CONTAINER CORP.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COCA-COLA REFRESHMENTS USA,	\$775.86	\$775.86	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COUNTRY FRESH DAIRY CO.	\$5,456.92	\$5,456.92	\$0.00	\$0.00	\$0.00
CROSS CHEMICAL COMPANY, INC.	\$(754.50)	\$0.00	\$0.00	\$0.00	\$(754.50)
DARLING INGREDIENTS, INC.	\$9,303.98	\$9,303.98	\$0.00	\$0.00	\$0.00
DAVE'S SAUSAGE FACTORY 2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DEARBORN BREWING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DEARBORN SAUSAGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DEARBORN SAUSAGE CO., INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT BEER	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT LINEN SERVICE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT METRO WC AIRPORT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT RIVERTOWN BREWERY CC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT SAUSAGES CO INC	\$50.79	\$25.61	\$13.99	\$11.19	\$0.00
DETRONIC INDUSTRIES, INC.	\$183.27	\$183.27	\$0.00	\$0.00	\$0.00
DIFCO LABORATORIES, INC.	\$28,068.70	\$28,068.70	\$0.00	\$0.00	\$0.00
DIVERSIFIED CHEM TECH. INC.	\$132.02	\$132.02	\$0.00	\$0.00	\$0.00
DOMESTIC UNIFORM RENTAL	\$2,538.48	\$2,538.48	\$0.00	\$0.00	\$0.00
DOMESTIC UNIFORM RENTAL	\$2,425.81	\$2,425.81	\$0.00	\$0.00	\$0.00
DOWNEY BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
E.W. GROBBEL'S SONS, INC.	\$3,736.68	\$3,736.68	\$0.00	\$0.00	\$0.00
EASTERN MARKET BREWING COMPA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ENVIROSOLIDS, L.L.C.	\$28,710.82	\$0.00	\$28,710.82	\$0.00	\$0.00

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
EQ DETROIT, INC.	\$2,196.23	\$2,196.23	\$0.00	\$0.00	\$0.00
EQ DETROIT, INC.	\$9,864.59	\$9,864.59	\$0.00	\$0.00	\$0.00
EQ DETROIT, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EQ DETROIT, INC.	\$0.37	\$0.37	\$0.00	\$0.00	\$0.00
ETON ST BREWERY- GRIFFIN CLF	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EXTRUDE HONE CORPORATION	\$95.60	\$95.60	\$0.00	\$0.00	\$0.00
EXTRUDEHODE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FARMINGTON BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FAYGO BEVERAGES, INC.	\$9,823.74	\$9,823.74	\$0.00	\$0.00	\$0.00
FORD NEW MODEL PROGRAM	\$782.87	\$782.87	\$0.00	\$0.00	\$0.00
FOUNDERS BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FRESH-PAK	\$347.44	\$347.44	\$0.00	\$0.00	\$0.00
FRESH-PAK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
G20 ENERGY, LLC	\$15,718.41	\$14,339.11	\$1,379.30	\$0.00	\$0.00
GENERAL LINEN SUPPLY CO.	\$12,506.62	\$12,506.62	\$0.00	\$0.00	\$0.00
GLOBAL TITANIUM, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$94.12	\$0.00	\$94.12	\$0.00	\$0.00
GREAT BARABOO BREWING CO.	\$(1,802.64)	\$0.00	\$0.00	\$0.00	\$(1,802.64)
HACIENDA MEXICAN FOODS	\$3,084.31	\$1,554.09	\$708.35	\$0.00	\$821.87
HENKEL CORPORATION	\$603.45	\$364.60	\$0.00	\$238.85	\$0.00

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days		
HOME STYLE FOOD INC.	\$6,599.71	\$6,599.71	\$0.00	\$0.00	\$0.00		
HOMEGROWN BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
HOODS CLEANERS	\$211.33	\$0.00	\$0.00	\$0.00	\$211.3		
HOUGHTON INTERNATIONAL INC.	\$195.32	\$195.32	\$0.00	\$0.00	\$0.00		
HOUGHTON INTERNATIONAL INC.	\$166.23	\$166.23	\$0.00	\$0.00	\$0.00		
HOUGHTON INTERNATIONAL INC.	\$2,073.71	\$2,073.71	\$0.00	\$0.00	\$0.00		
HUNTINGTON CLEANERS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
IDP, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
INDUSTRIAL METAL COATING	\$525.04	\$525.04	\$0.00	\$0.00	\$0.0		
ISLAMIC SLAUGHTER HOUSE	\$2,119.98	\$2,119.98	\$0.00	\$0.00	\$0.0		
ITALIAN BUTTER BREAD STICKS	\$17.69	\$17.69	\$0.00	\$0.00	\$0.0		
J & G FOOD PRODUCTS, INC.	\$45.54	\$45.54	\$0.00	\$0.00	\$0.0		
JAMEX BREWING CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		
KAR NUT PRODUCTS	\$1,910.63	\$1,910.63	\$0.00	\$0.00	\$0.0		
KOWALSKI SAUSAGES, CO.	\$1,704.38	\$1,704.38	\$0.00	\$0.00	\$0.0		
KUHNHENN BREWING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		
LA MICHOACANA FLOUR TORTILLA	\$247.74	\$247.74	\$0.00	\$0.00	\$0.0		
LA MICHOACANA FLOUR TORTILLF	\$(60.47)	\$0.00	\$0.00	\$(60.47)	\$0.0		
LEAR CORPORATION DBA EAGLE C	\$4,021.12	\$4,021.12	\$0.00	\$0.00	\$0.0		
LIBERTY STREET PROD. BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		
LILY'S SEAFOOD GRILL & BREWE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0		
MACDERMID, INC.	\$2,503.84	\$2,503.84	\$0.00	\$0.00	\$0.0		
MCCLURE'S PICKLES	\$15,184.28	\$14,734.84	\$449.44	\$0.00	\$0.0		

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
MCNICHOLS POLISHING & ANODIZ	\$40.02	\$40.02	\$0.00	\$0.00	\$0.00
MELLO MEATS INC, - KUBISCH S	\$142.30	\$142.30	\$0.00	\$0.00	\$0.00
METROPOLITAN BAKERY	\$558.16	\$558.16	\$0.00	\$0.00	\$0.00
MIBA HYDRAMECHANICA CORP.	\$75.61	\$75.61	\$0.00	\$0.00	\$0.00
MICHIGAN DAIRY	\$97,675.72	\$97,675.7 2	\$0.00	\$0.00	\$0.00
MICHIGAN PROD. MACHINING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MICHIGAN SOY PRODUCTS CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MIDWEST WIRE PRODUCTS, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MILANO BAKERY	\$2,095.57	\$2,095.57	\$0.00	\$0.00	\$0.00
MILTON CHILI CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MINNIE MARIE BAKERS, INC	\$3,756.07	\$3,756.07	\$0.00	\$0.00	\$0.00
MISTER UNIFORM & MAT RENTALS	\$133.65	\$4.88	\$3.08	\$21.92	\$103.77
MOTOR CITY BREWING WORKS	\$956.99	\$175.22	\$0.00	\$0.00	\$781.77
NATIONAL CHILI COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NORTH CENTER BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NORTHERN LAKES SEAFOOD & MEF	\$76.51	\$76.51	\$0.00	\$0.00	\$0.00
OAKWOOD BAKERY	\$163.29	\$163.29	\$0.00	\$0.00	\$0.00
PARKER'S HILLTOP BREWER & SE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PELLERITO FOODS INC.	\$1,588.81	\$1,588.81	\$0.00	\$0.00	\$0.00
PEPSI COLA, INC.	\$96,263.96	\$96,263.96	\$0.00	\$0.00	\$0.00
PERSONAL UNIFORM SERVICE, IN	\$65.26	\$65.26	\$0.00	\$0.00	\$0.00
PETRO ENVIRON TECH, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
PINE TREE ACRES, INC.	\$18,813.78	\$18,813.78	\$0.00	\$0.00	\$0.00
PLATING SPEC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
POWER VAC OF MICHIGAN, INC.	\$160.55	\$160.55	\$0.00	\$0.00	\$0.00
PREMIER PLATING, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PRODUCTION SPRING, LLC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
QUALA SERVICES, LLC	\$1,214.96	\$1,214.96	\$0.00	\$0.00	\$0.00
RAY'S ICE CREAM CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
RED SPOT PAINT #409139	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
RIVER ROUGE BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ROAK BREWING CO. LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ROCHESTER MILLS BEER COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ROCHESTER MILLS PROD BREWERY	\$1,131.61	\$0.00	\$1,131.61	\$0.00	\$0.00
RTT	\$27,772.36	\$756.08	\$768.90	\$743.76	\$25,503.62
SEAFARE FOODS, INC.	\$36.87	\$36.87	\$0.00	\$0.00	\$0.00
SHERWOOD BREWING COMPANY	\$926.80	\$98.74	\$0.00	\$0.00	\$828.06
SMITH-WATKINS, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPRAYTEK, INC.	\$38.75	\$38.75	\$0.00	\$0.00	\$0.00
SWEETHEART BAKERY, INC.	\$1,622.79	\$148.13	\$78.57	\$70.00	\$1,326.09
THE CROWN GROUP-LIVONIA PLAN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
THE ROYAL OAK BREWERY	\$(1,162.69)	\$0.00	\$0.00	\$0.00	\$(1,162.69)
TOM LAUNDRY CLEANERS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TRAFFIC JAM & SNUG	\$20.66	\$0.00	\$20.66	\$0.00	\$0.00
TURRI'S ITALIAN FOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
TURRI'S ITALIAN FOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
U-METCO, INC.	\$1,164.95	\$1,164.95	\$0.00	\$0.00	\$0.00
UNCLE RAYS SNACKS, LLC	\$67,526.26	\$67,526.26	\$0.00	\$0.00	\$0.00
UNCLE RAYS SNACKS, LLC	\$2,794.27	\$2,794.27	\$0.00	\$0.00	\$0.00
UNIQUE LINEN SERVICES, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
UNITED FISH DISTRIBUTORS	\$13.43	\$13.43	\$0.00	\$0.00	\$0.00
UNITED LINEN SERVICE, LLC.	\$320.62	\$320.62	\$0.00	\$0.00	\$0.00
UNITED MEAT & DELI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
URBANREST BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
US ECOLOGY MICHIGAN	\$350.96	\$350.96	\$0.00	\$0.00	\$0.00
US ECOLOGY ROMULUS, INC.	\$2,252.46	\$2,252.46	\$0.00	\$0.00	\$0.00
USHER OIL SERVICES	\$5,104.89	\$5,104.89	\$0.00	\$0.00	\$0.00
VERNDALE PRODUCTS	\$12,112.60	\$12,112.60	\$0.00	\$0.00	\$0.00
VERNDALE PRODUCTS, INC.	\$5,243.16	\$5,243.16	\$0.00	\$0.00	\$0.00
VERNOR FOOD PRODUCTS	\$(36.26)	\$0.00	\$0.00	\$0.00	\$(36.26)
WIGLEY'S MEAT PROCESS	\$671.64	\$671.64	\$0.00	\$0.00	\$0.00
WINTER SAUSAGE MFG. CO.	\$899.30	\$899.30	\$0.00	\$0.00	\$0.00
WINTER SAUSAGE MFG. CO.	\$167.91	\$167.91	\$0.00	\$0.00	\$0.00
WOLVERINE PACKING CO	\$8,136.71	\$8,136.71	\$0.00	\$0.00	\$0.00
WOLVERINE PACKING CO.	\$3,614.31	\$3,614.31	\$0.00	\$0.00	\$0.00
WOODWARD AVENUE BREWERS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Balances as of 09/30/19

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
TOTAL POLLUTANT SURCHARGE ACCOUNTS	\$692,518.46	\$601,963.61	\$44,634.82	\$1,046.24	\$44,873.79

City of Highland Park Billings and Collections

	Water	Sewer	IWC	Cumulative Total
June 30, 2012 Balance	\$-	\$ 10,207,956	\$ 852,987	\$ 11,060,943
FY 2013 Billings	485,887	4,987,635	154,444	5,627,966
FY 2013 Payments	(65,652)	(2,206,211)	-	(2,271,863
June 30, 2013 Balance	\$ 420,235	\$ 12,989,380	\$ 1,007,431	\$ 14,417,046
FY 2014 Billings	1,004,357	6,980,442	161,951	8,146,750
FY 2014 Payments	-	(1,612,633)	-	(1,612,633
June 30, 2014 Balance	\$ 1,424,592	\$ 18,357,189	\$ 1,169,382	\$ 20,951,163
FY 2015 Billings	1,008,032	5,553,123	165,739	6,726,894
FY 2015 Payments	-	(1,444,623)		(1,444,623
June 30, 2015 Balance FY 2016 Billings FY 2016 Payments	\$ 2,432,625 1,157,178 -	\$ 22,465,689 5,612,167 (2,022,335)	\$ 1,335,121 106,431 -	- \$ 26,233,435 6,875,776 (2,022,335
June 30, 2016 Balance FY 2017 Billings FY 2017 Payments	\$ 3,589,803 1,245,267 -	\$ 26,055,521 5,802,000 (2,309,186)	\$ 1,441,551 101,999 -	- \$ 31,086,875 7,149,265 (2,309,186
June 30, 2017 Balance	\$ 4,835,070	\$ 29,548,335	\$ 1,543,550	* 35,926,954
FY 2018 Billings	1,277,179	5,657,101	80,472	7,014,752
FY 2018 Payments	-	(4,108,108)	-	(4,108,108
June 30, 2018 Balance	\$ 6,112,248	\$ 31,097,327	\$ 1,624,022	\$ 38,833,597
FY 2019 Billings (12 Months)	1,238,797	5,617,100	51,220	6,907,117
FY 2019 Payments (12 Months)	-	(5,241,583)	-	(5,241,583
June 30, 2019 Balance	\$ 7,351,045	\$ 31,472,844	\$ 1,675,243	\$ 40,499,132
FY 2020 Billings (3 Months)	319,347	1,412,900	12,161	1,744,407
FY 2020 Payments (3 Months)	-	(656,657)	-	(656,657
Balance as of September 30, 2019	\$ 7,670,392	\$ 32,229,087	\$ 1,687,403	\$ 41,586,882