



**Financial Services -
Procurement**
735 Randolph Street, Suite 1508
Detroit, Michigan 48226
Phone: 313-964-9157

Procurement Report

Date: August 28, 2019
To: Sue McCormick, Chief Executive Officer
From: Dan Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	1902702	Project Owner:	Paula Anderson
Contract Title:	Furniture and Flooring and Space Design Services		
Vendor:	Interior Environments		
Budget:	\$4,000,000.00		
Contract Length:	Two Years with Two One Year Renewal Options		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	7-29-2019	Addendums released:	1
Distributed to:	8	Downloaded by:	8
Response due date:	8-5-2019	Responses received:	1

Cost Summary:

This RFB required only unit prices for evaluation comparison and not establishment of a total contract amount as item quantities are not known at this time. See attached List of Items that were evaluated.

Because of Interior Environments Preferred Dealer status from Allsteel, they receive a substantial discount beyond the standard dealer discount which is reflected in the unit prices quoted to GLWA. Additional value is realized in Interior Environments Design and Installation Package.

Company Overview:

Interior Environments is a Limited Liability Corporation, headquartered in the State of Michigan, with 20 years of experience as a Furniture Contractor. Interior Environments carries the title of Preferred Dealer of Southeast Michigan for Allsteel Office which is the GLWA furniture standard.

Qualifications and Experience:

1. The Detroit Public Safety Headquarters awarded Interior Environments a furniture contract for a contract value of \$2,300,000.00 with a Start Work date of June 1, 2014 and a Final Completion date of June 30, 2014.



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2. Jackson National Life awarded Interior Environments the furniture contract for their headquarters building. The scope of the project included 6 floors with a Start Work date of December 15, 2016 and a Final Completion Date of January 15, 2017.
3. Ford Field awarded Interior Environments the furniture contract with a scope of work that included suites, public spaces, conference rooms and prime spaces. The budget for this project was set at \$3,000,000.00 with a Start Date of August 15, 2017 and a final completion date of August 30, 2017.

Interior Environments is currently and has been providing furniture, flooring space design and installation services for Great Lakes Water Authority since August 31, 2017.

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): No
Small Business Enterprise (SBE): No

Sub-Contractor(s) List: N/A

Vendor Response Survey: Attached

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous furniture and furniture services were accomplished through a series of purchase orders based on the results of RFB 1087. No single contract or Blanket Purchase Order was established. See August Board Item 2019-307 for additional information.