



Financial Services Group
Procurement
735 Randolph Street, Suite 1508
Detroit, Michigan 48226
Phone: 313-964-9157

Procurement Report

Date: August 28, 2019
To: Sue McCormick, Chief Executive Officer
From: Dan Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	1901658	Project Owner:	Philip Kora
Contract Title:	Facilities Maintenance Services		
Vendor:	LGC Global Inc.		
Budget:	Operations and Maintenance		
Contract Length:	2 years		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	5/23/19	Addendums released:	0
Distributed to:	33	Downloaded by:	33 vendors
Response due date:	6/20/2019	Responses received:	4 vendors

Cost Summary: Attached

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached document labeled bid tabulation.

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): Yes
Detroit Based Business (DBB): Yes
Small Business Enterprise (SBE): Yes

Sub-Contractor(s) List: N/A

Vendor Response Survey:



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Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: LGC Global

The previous contract, CON-223 Facilities Maintenance Services, was originally approved 3/5/2018 for \$8,962,000. The contract amount differences between the two contracts is provided in the table below.

Description	CON-223 Previous Pricing	1901658 Current Pricing	Percentage Decrease (-) /Increase
Plumber – Working Foreman	\$90.45	\$87.00	-3.81%
Plumber - Journeyman	\$87.18	\$81.00	-7.09%
Electrician – Working Foreman	\$91.66	\$87.00	-5.08%
Electrician - Journeyman	\$83.06	\$79.00	-4.89%
Carpenter – Working Foreman	\$80.32	\$67.00	-16.58%
Carpenter - Journeyman	\$75.91	\$65.00	-14.37%
Millwright – Working Foreman	\$87.58	\$88.00	0.48%
Millwright - Journeyman	\$82.92	\$76.00	-8.35%
Laborer – Working Foreman	\$56.34	\$61.00	8.27%
Laborer	\$53.06	\$52.00	-2.00%
Painter – Working Foreman	\$56.35	\$80.00	41.97%
Painter - Journeyman	\$53.92	\$47.00	-12.83%
HVAC Technician - Journeyman	\$80.57	\$68.00	-15.60%
Instrumentation Technician – Level 3	\$74.00	\$39.00	-47.30%
Equipment Operator – Boom Truck	\$72.50	\$80.00	10.34%
Field Clerk	\$24.54	\$34.00	38.55%
Project Manager	\$50.61	\$62.00	22.51%
Superintendent - Wastewater	\$57.77	\$55.00	-4.79%