## B Note and C Note History and Recent Transactions; Refinancing and New Money Opportunities in FY2020

Presentation to Audit Committee

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# B Note and C Note History and Recent Transactions 

## Creation and Funding of Detroit General Retirement System Service Corp.

- In 2005 and 2006 Detroit funded certain UAAL of the General Retirement System ("GRS") through the creation of the Detroit General Retirement System Service Corporation (the "Service Corporation") and subsequent multiple issuances of Certificates of Participation ("COPs")
- A portion of the proceeds of COPs was irrevocably paid to GRS, fully funding its UAAL, including amounts attributable to DWSD
- COPs evidenced an undivided proportionate interest in the right to receive payments made by the City under a 2005 Service Contract and 2006 Service Contract (the "Service Contracts")
- Detroit also entered into certain interest rate exchange agreements in conjunction with the issuance of COPs (the "COP Swap Agreements")
- Pursuant to the Service Contracts and COP Swap Agreements the City paid certain payments to the Service Corporation, calculated to be sufficient to allow the Service Corporation to make payments on the COPs
- Proportionate share of the Service Payments were allocated and paid by DWSD


## Background and History of B Notes and C Notes

- Plan of Adjustment provided for the satisfaction of certain claims, including claims relating to the COPs and post-retirement health benefits for which DWSD was proportionately responsible through the issuance of Financial Recovery Bonds, Series 2014B ("B Notes") and Financial Recovery Bonds, Series 2014C ("C Notes")
- Consistent with prior year formulas for allocation of COP liabilities, DWSD responsible for paying an allocable share of the B Notes and C Notes
- Pursuant to the terms of the Lease Agreements, GLWA is required to pay the portion of the B Notes and C Notes allocable to the Regional Water System and Regional Sewer System
- The City and DWSD are required to pay the portion of the B Notes and C Notes allocable to the Local Water System and Local Sewer System
- Full amount of Local System and Regional System contractual obligation to pay on B Notes and C Notes sits on DWSD balance sheet, with offsetting receivable from GLWA; GLWA balance sheet reflects contractual obligation allocable only to Regional System
- Payment of DWSD and GLWA allocable shares of the debt service on the B Notes and C Notes is made after and subordinate to payment of debt service on all bonded indebtedness and replenishment of debt service reserve fund related to that indebtedness


## GLWA and DWSD Allocation of B Notes and C Notes

|  | $\mathbf{B}(1)$ Notes | $\mathbf{B}(2)$ Notes | C Notes |
| :--- | :--- | :--- | :--- |
| Initial Principal Amount | $\$ 616.6 \mathrm{mil}$ | $\$ 15.4 \mathrm{mil}$ | $\$ 88.4 \mathrm{mil}$ |
| Allocable to Water and <br> Sewer Systems in <br> Aggregate | $\$ 69.4 \mathrm{mil}(11.3 \%)$ | $\$ 1.3 \mathrm{mil}(8.6 \%)$ | $\$ 10.2 \mathrm{mil}(11.6 \%)$ |
| Allocable to Regional <br> System $(71.4 \%)$ | $\$ 48.8 \mathrm{mil}$ | $\$ 0.9 \mathrm{mil}$ | $\$ 7.2 \mathrm{mil}$ |
| Water (22.0\%) | $\$ 17.5 \mathrm{mil}$ | $\$ 0.3 \mathrm{mil}$ | $\$ 2.6 \mathrm{mil}$ |
| Sewer (49.4\%) | $\$ 31.3 \mathrm{mil}$ | $\$ 0.6 \mathrm{mil}$ | $\$ 4.6 \mathrm{mil}$ |
| Allocable to Local <br> System $(\mathbf{2 8 . 6})$ | $\$ 20.6 \mathrm{mil}$ | $\$ 0.4 \mathrm{mil}$ | $\$ 3.0 \mathrm{mil}$ |
| Water $(15.5 \%)$ | $\$ 12.4 \mathrm{mil}$ | $\$ 0.2 \mathrm{mil}$ | $\$ 1.8 \mathrm{mil}$ |
| Sewer $(13.0 \%)$ | $\$ 8.3 \mathrm{mil}$ | $\$ 0.2 \mathrm{mil}$ | $\$ 1.2 \mathrm{mil}$ |

Original Terms of Underlying B Notes and C Notes

|  | B(1) Notes | B(2) Notes | C Notes |
| :---: | :---: | :---: | :---: |
| Dated Date | December 10, 2014 | December 10, 2014 | December 10, 2014 |
| Initial Principal Amount | \$616.6 million | \$15.4 million | \$88.4 million |
| Final Maturity | April 1, 2044 | April 1, 2044 | June 30, 2026 |
| Amortization | Interest-only through 2024 | Interest-only through 2024 | Level payments through final maturity |
| Optional Redemption | None | None | Callable at any time at par plus accrued interest |
| Repayment Source | Full faith, credit, and resources of the City | Full faith, credit, and resources of the City | Parking revenues and full faith, credit, and resources of the City |
| Interest Rate | 4.00\% | 4.00\% through 4/1/2034; 6.00\% thereafter through final maturity | 5.00\% |

## Recent Transactions Relating to Underlying Notes and MOUs

- City of Detroit has executed two transactions that have changed nature of underlying B Note and C Note Obligations:
- On March 14, 2018, the City funded and escrowed amounts for full repayment of the C Notes at par plus accrued interest using General Funds of Detroit
- On December 13, 2018, the City issued Financial Recovery Refunding Bonds ("2018 Refunding Bonds") for the purpose of purchasing a portion of the B Notes
- Proceeds of the 2018 Refunding Bonds were used to purchase and cancel $\$ 197,652,356$ of the B Notes, which had been tendered pursuant to an offer and acceptance of tender offers
- In each case, a portion of the underlying debt is related to DWSD obligations GLWA is contractually obligated to pay via the Lease Agreements
- City of Detroit has entered into two separate MOUs with enterprise funds originally allocated responsibility for repayment of portions of the B Notes and C Notes (B Notes: DWSD, DDOT, Airport, Parking, Library; C Notes: DWSD, DDOT, Library)
- Each MOU commits each enterprise fund to continue payments to the City on allocated B Note and C Note debt according to original terms, with minor adjustments to payment dates

Future Payments on B-1 Notes per MOU - Allocated to Local and Regional Systems

Regional System Payments on B-1 Notes


Local System Payments on B-1 Notes


Note: payments shown represent the contractual payments due by DWSD, a portion of which are payable by GLWA pursuant to the
terms of the Lease Agreements. Payments aggregate and allocate two payment schedules related to the Water and Sewer systems: the Tendered Portion of the Allocated $B(1)$ Note Debt and the portion of the Allocated $B(1)$ Note Debt that remains outstanding.

## Future Payments on B-2 Notes per MOU - Allocated to Local and Regional Systems

Regional System Payments on B-2 Notes


Local System Payments on B-2 Notes


Future Payments on C Notes per MOU - Allocated to Local and Regional Systems


Local System Payments on C Notes


## B Note and C Note Summary and Conclusion

- History of B Note and C Note transactions presented as information only; no actions are required at this time
- PFM and GLWA staff continue to monitor the outstanding liability in regards to future opportunities for refinancing and/or prepayment with the City

2019 Refunding Opportunity Update

## Current Interest Rate Snapshot

| As of July 3, 2019 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Maturity | UST | AAA MMD | AA MMD | AA Spread | $\begin{gathered} \text { A } \\ \text { MMD } \end{gathered}$ | A Spread | Year | Maturity | UST | AAA MMD | AA MMD | AA Spread | $\begin{gathered} \text { A } \\ \text { MMD } \end{gathered}$ | A Spread |
| 1-Year | 2020 | 1.91\% | 1.21\% | 1.22\% | 0.01\% | 1.33\% | 0.12\% | 16-Year | 2035 | - | 1.92\% | 2.10\% | 0.18\% | 2.29\% | 0.37\% |
| 2-Year | 2021 | 1.77\% | 1.22\% | 1.24\% | 0.02\% | 1.39\% | 0.17\% | 17-Year | 2036 | - | 1.96\% | 2.14\% | 0.18\% | 2.33\% | 0.37\% |
| 3-Year | 2022 | 1.71\% | 1.23\% | 1.26\% | 0.03\% | 1.44\% | 0.21\% | 18-Year | 2037 | - | 2.00\% | 2.18\% | 0.18\% | 2.37\% | 0.37\% |
| 4-Year | 2023 | - | 1.24\% | 1.29\% | 0.05\% | 1.50\% | 0.26\% | 19-Year | 2038 | - | 2.04\% | 2.22\% | 0.18\% | 2.41\% | 0.37\% |
| 5-Year | 2024 | 1.74\% | 1.28\% | 1.34\% | 0.06\% | 1.57\% | 0.29\% | 20-Year | 2039 | 2.25\% | 2.08\% | 2.26\% | 0.18\% | 2.45\% | 0.37\% |
| 6-Year | 2025 | - | 1.33\% | 1.41\% | 0.08\% | 1.63\% | 0.30\% | 21-Year | 2040 | - | 2.12\% | 2.30\% | 0.18\% | 2.49\% | 0.37\% |
| 7-Year | 2026 | 1.83\% | 1.39\% | 1.48\% | 0.09\% | 1.70\% | 0.31\% | 22-Year | 2041 | - | 2.16\% | 2.34\% | 0.18\% | 2.53\% | 0.37\% |
| 8-Year | 2027 | - | 1.46\% | 1.56\% | 0.10\% | 1.78\% | 0.32\% | 23-Year | 2042 | - | 2.19\% | 2.37\% | 0.18\% | 2.56\% | 0.37\% |
| 9-Year | 2028 | - | 1.53\% | 1.64\% | 0.11\% | 1.86\% | 0.33\% | 24-Year | 2043 | - | 2.21\% | 2.39\% | 0.18\% | 2.58\% | 0.37\% |
| 10-Year | 2029 | 1.96\% | 1.60\% | 1.72\% | 0.12\% | 1.93\% | 0.33\% | 25-Year | 2044 | - | 2.22\% | 2.40\% | 0.18\% | 2.59\% | 0.37\% |
| 11-Year | 2030 | - | 1.67\% | 1.81\% | 0.14\% | 2.00\% | 0.33\% | 26-Year | 2045 | - | 2.23\% | 2.41\% | 0.18\% | 2.60\% | 0.37\% |
| 12-Year | 2031 | - | 1.72\% | 1.88\% | 0.16\% | 2.06\% | 0.34\% | 27-Year | 2046 | - | 2.24\% | 2.42\% | 0.18\% | 2.61\% | 0.37\% |
| 13-Year | 2032 | - | 1.78\% | 1.95\% | 0.17\% | 2.12\% | 0.34\% | 28-Year | 2047 | - | 2.25\% | 2.43\% | 0.18\% | 2.62\% | 0.37\% |
| 14-Year | 2033 | - | 1.83\% | 2.01\% | 0.18\% | 2.18\% | 0.35\% | 29-Year | 2048 | - | 2.26\% | 2.44\% | 0.18\% | 2.63\% | 0.37\% |
| 15-Year | 2034 | 2.21\% | 1.88\% | 2.06\% | 0.18\% | 2.25\% | 0.37\% | 30-Year | 2049 | 2.47\% | 2.27\% | 2.45\% | 0.18\% | 2.64\% | 0.37\% |

## Interest Rates in 2019

Long-term interest rates in 2019 have remained within a historically low range, with the 30-year MMD remaining between a maximum of $3.11 \%$ and a minimum of $2.27 \%$


## MMD in 2019

MMD rates in 2019 have steadily declined with reductions of $0.55 \%-0.75 \%$ across the curve


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## GLWA Taxable and Tax-Exempt Borrowing Rates



## Interest Rate Forecasts

- With recent comments from FOMC members and the current economic outlook, the federal funds futures market is currently pricing a $100 \%$ chance of a rate cut at the July 31 FOMC meeting with the market pricing in the potential for three cuts by the end of the year

|  | Bond Yield Forecast <br> (As of July 3, 2019) |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Forecasts | Current | Q3 19 | Q4 19 | Q1 20 | Q2 20 | Q3 20 | Q4 20 |
| 30-Year UST | $2.47 \%$ | $2.66 \%$ | $2.74 \%$ | $2.79 \%$ | $2.82 \%$ | $2.88 \%$ | $2.90 \%$ |
| 10-Year UST | $1.96 \%$ | $2.21 \%$ | $2.31 \%$ | $2.37 \%$ | $2.39 \%$ | $2.47 \%$ | $2.49 \%$ |
| 5-Year UST | $1.75 \%$ | $2.02 \%$ | $2.13 \%$ | $2.17 \%$ | $2.20 \%$ | $2.27 \%$ | $2.29 \%$ |
| 2-Year UST | $1.78 \%$ | $1.93 \%$ | $2.02 \%$ | $2.07 \%$ | $2.07 \%$ | $2.14 \%$ | $2.15 \%$ |
| 3M LIBOR | $2.29 \%$ | $2.31 \%$ | $2.30 \%$ | $2.28 \%$ | $2.25 \%$ | $2.26 \%$ | $2.25 \%$ |
| Fed Funds Target Rate | $2.50 \%$ | $2.25 \%$ | $2.15 \%$ | $2.10 \%$ | $2.05 \%$ | $2.05 \%$ | $2.05 \%$ |
| (Upper) | $2.25 \%$ | $1.99 \%$ | $1.89 \%$ | $1.84 \%$ | $1.80 \%$ | $1.80 \%$ | $1.79 \%$ |
| Fed Funds Target Rate <br> (Lower) |  |  |  |  |  |  |  |

## GLWA Fixed Rate Callable Debt (Call Dates Through 2022)

| Water |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series Name | Indenture | Lien | Tax Status | Outstanding $(\$ 000 \mathrm{~s})$ | Next Call Date | $\begin{gathered} \text { Callable Par } \\ (\$ 000 \mathrm{~s}) \end{gathered}$ |
| Series 2011A Senior | Water | Senior | Tax-Exempt | 293,970 | 7/1/2021 | 289,605 |
| Series 2011B Senior | Water | Senior | Taxable | 3,950 | 7/1/2021 | 2,295 |
| Series 2011C Senior | Water | Senior | Tax-Exempt | 75,145 | 7/1/2021 | 74,125 |


| Series Name | Indenture | Lien | Tax Status | Outstanding <br> $(\$ 000$ s) | Next Call Date | Callable Par <br> $(\$ 000$ s) |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Series 2012A Senior | Sewer | Senior | Tax-Exempt | 495,175 | $7 / 1 / 2022$ | 437,795 |
| Series 2014C-1 Senior | Sewer | Senior | Tax-Exempt | 123,220 | $7 / 1 / 2022$ | 123,200 |
| Series 2014C-2 Senior | Sewer | Senior | AMT | 27,470 | $7 / 1 / 2022$ | 27,450 |
| Series 2005A Sec.(Call Mod) | Sewer | Second | Tax-Exempt | 31,785 | $7 / 1 / 2021$ | 31,785 |
| Series 2006B Sec.(Call Mod) | Sewer | Second | Tax-Exempt | 55,000 | $7 / 1 / 2021$ | 55,000 |

Note: excludes series of debt with callable amounts of $\$ 100,000$ or less outstanding.

1. The call date on $\$ 31.8$ million of the series 2005A Sewer Bonds was modified to July 1, 2021.
2. The call date on $\$ 55.0$ million of the Series 2006B Sewer Bonds was modified to July 1, 2021.

## Refunding Opportunities in the Wake of Tax Reform

- The elimination of tax-exempt advance refundings and the subsequent dependence on taxable bonds to advance refund outstanding debt has generally led to increased cost and decreased the viability of issuing traditional advance refunding bonds
- Despite increased borrowing costs, savings is available to GLWA by issuing taxable advance refunding bonds
- While taxable advance refundings allow GLWA to generate debt service savings by taking advantage of current low interest rates, GLWA would forgo the benefit of tax-exempt financing
- If rates stayed the same as they are now, tax-exempt current refunding's at the call dates could generate $\$ 26$ million of additional savings for Water and $\$ 69$ million of additional savings for Sewer on an NPV basis
- This represents an implied interest rate penalty of up to 120 basis points for "locking in" savings today vs waiting and taking on interest rate risk
- Additional loss of future potential refinancing savings on long-dated bonds (taxable bonds are typically issued as par coupon bonds with a make-whole call option as opposed to tax-exempt premium coupon bonds with a 10 year par call)
- Current refundings (within 90 days of call date on refunded debt) will be more efficient than advance refundings (no additional escrow cost) and ultimately could afford more savings than tax-exempt advance refundings that are no longer permissible due to tax reform
- Does involve more interest rate risk for GLWA between now and current refunding date
- GLWA would get the benefit of "moving down the curve" for financing rates, and could always look at taxable advance refunding options
- Effective on March 1, Department of Treasury suspended the sale of SLGS as part of "extraordinary measures" to prevent the United States from defaulting on its obligations, which requires open market escrows for any defeasance or taxable refunding currently


## Indirect Refundings via Cash Optimization Strategies

- GLWA could pursue a strategy to optimize the use of cash on hand to defease callable bonds and instead issue tax-exempt new money bonds to fund projects that would have otherwise been funded by pay-go

- Benefits:
- Could allow GLWA to lock in higher savings than a taxable refunding today, while reducing rate risk versus a tax-exempt current refunding later
- General considerations:
- Executing the call option removes ability to execute a tax-exempt current refunding (with potentially higher savings) later
- Defeasance escrow must be purchased before the new money bonds are sold, and tax counsel will require some separation between the timing of the defeasance escrow purchase and the sale of the bonds, exposing GLWA to interest rate risk in the intervening period
- GLWA-specific considerations:
- New money bonds must fund Regional System projects to avoid entanglement of Local System-allocable debt
- GLWA has limited near-term planned pay-go funding of debt-eligible projects that could be redirected for use in a cash optimization
- Significant portions of limited I\&E pay-go funding available is allocable to Budgeted Capital Outlays and Specifically Designated I\&E Projects


## Projected Regional Capital Spending and Sources of Funds




Regional Water System FY 2019-2023 CIP Application of Funding Sources


Regional Sewer System FY 2019-2023 CIP Application of Funding Sources


■ Bond Proceeds ■ Pay-Go Funds $\quad$ SRF

## Taxable Advance Refunding Candidate Summary



| Sewer System <br> Debt Generating Savings <br> (Taxable Advance Refunding) |  |  |
| :---: | :---: | ---: |
| Series | Call Date | Par (\$000s) |
| 2012A | 7/1/2022 | 419,810 |
| 2014C-1 | $7 / 1 / 2022$ | 123,200 |
| 2014C-2 | $7 / 1 / 2022$ | 27,450 |


| Water System <br> Debt Generating Savings <br> (Taxable Advance Refunding) |  |  |
| :---: | :---: | ---: |
| Series | Call Date | Par (\$000s) |
| 2011A | $7 / 1 / 2021$ | 289,605 |
| 2011B | $7 / 1 / 2021$ | 2,295 |
| 2011C | $7 / 1 / 2021$ | 74,125 |
|  |  | 366,025 |
| - | - | - |

Total Second
86,785 -

Total Refunded
657,245
366,025

## Water - Senior Series 2011A/B/C (Taxable Advance Refunding)

| Water - Senior Lien \| Series 2011A | Refunding Screen | (\$ in 000s) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Candidate |  |  |  | New Yield | PV Savings |  | Negative Arb. (\$ in 000s) | Savings Efficiency | Breakeven to TE Current Refunding |
| Maturity | Par (\$ in 000s) | Rate | Call Date |  | \$ in 000s | \% |  |  |  |
| 7/1/2027 | 3,930 | 5.25\% | 7/1/2021 | 2.66\% | 433 | 11.03\% | 60 | 87.90\% |  |
| 7/1/2031 | 14,540 | 5.00\% | 7/1/2021 | 2.83\% | 1,805 | 12.41\% | 264 | 87.30\% |  |
| 7/1/2036 | 27,855 | 5.00\% | 7/1/2021 | 3.29\% | 3,831 | 13.75\% | 727 | 84.10\% | 0.74\% |
| 7/1/2037 | 20,845 | 5.75\% | 7/1/2021 | 3.47\% | 4,618 | 22.15\% | 613 | 88.30\% |  |
| 7/1/2041 | 222,435 | 5.25\% | 7/1/2021 | 3.49\% | 40,720 | 18.31\% | 6,602 | 86.00\% |  |
| Candidates meeting thresholds |  |  |  |  |  |  |  |  |  |
| July 2019 | 289,605 |  |  |  | 51,407 | 17.75\% | 8,265 | 86.15\% |  |
| March 2019 | 289,605 |  |  |  | 23,366 | 8.07\% | 9,338 | 71.40\% |  |
| Water - Senior Lien Series 2011B \| Refunding Screen |(\$ in 000s) |  |  |  |  |  |  |  |  |  |
| Candidate |  |  |  | New Yield | PV Savings |  | Negative Arb. (\$ in 000s) | Savings Efficiency | Breakeven to TE Current Refunding |
| Maturity | Par (\$ in 000s) | Rate | Call Date |  | \$ in 000s | \% |  |  |  |
| 7/1/2033 | 2,295 | 6.00\% | 7/1/2021 | 2.62\% | 352 | 15.34\% | 34 | 91.20\% | 1.15\% |
| Candidates meeting thresholds |  |  |  |  |  |  |  |  |  |
| July 2019 | 2,295 |  |  |  | 352 | 15.34\% | 34 | 91.20\% |  |
| March 2019 | 2,295 |  |  |  | 213 | 9.28\% | 46 | 82.20\% |  |
|  |  |  |  |  |  |  |  |  |  |
| Water - Senior Lien \| Series 2011C |Refunding Screen | (\$ in 000s) |  |  |  |  |  |  |  |  |  |
| Candidate |  |  |  | New Yield | PV Savings |  | Negative Arb. (\$ in 000s) | Savings Efficiency | Breakeven to TE Current Refunding |
| Maturity | Par (\$ in 000s) | Rate | Call Date |  | \$ in 000s | \% |  |  |  |
| 7/1/2023 | 2,000 | 5.25\% | 7/1/2021 | 2.19\% | 79 | 3.95\% | 14 | 85.10\% | 0.82\% |
| 7/1/2024 | 10,490 | 5.25\% | 7/1/2021 | 2.29\% | 655 | 6.24\% | 91 | 87.80\% |  |
| 7/1/2025 | 9,645 | 5.25\% | 7/1/2021 | 2.38\% | 804 | 8.33\% | 99 | 89.00\% |  |
| 7/1/2027 | 5,000 | 5.25\% | 7/1/2021 | 2.66\% | 551 | 11.03\% | 76 | 87.90\% |  |
| 7/1/2027 | 4,585 | 4.50\% | 7/1/2021 | 2.66\% | 326 | 7.11\% | 69 | 82.50\% |  |
| 7/1/2041 | 42,405 | 5.00\% | 7/1/2021 | 3.49\% | 6,298 | 14.85\% | 1,252 | 83.40\% |  |
| Candidates meeting thresholds |  |  |  |  |  |  |  |  |  |
| July 2019 | 74,125 |  |  |  | 8,713 | 11.75\% | 1,601 | 84.47\% |  |
| March 2019 | 74,125 |  |  |  | 3,294 | 4.44\% | 1,924 | 63.10\% |  |

## Base Case Taxable Advance Refunding - Water System

Savings Summary

- Over $\$ 87$ million in gross cashflow savings can be achieved (>\$62 million present value)
- Potential to accelerate savings as desired


## Refunding Candidates

- Includes all bonds generating $>3 \%$ savings
- Refunding on a tax-exempt basis not an option under current tax law


## Assumptions

- Uninsured, matched lien refunding
- Interest rates as of July 2, 2019
- Contribution of accrued interest from DS fund
- Conservatively assumes no DSRF release
- Hypothetical SLGS escrow as of July 2, 2019
- Savings structured for level aggregate savings
- Par coupon structure
- Assumes make whole call option

| Refunding Results |  | Date <br> Cashillow (\$) |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Refunding DS |  |  |  |  |  |
| (\$) |  |  |  |  |  | Savings (\$)

$712,525,913 \quad 624,653,537 \quad 87,872,376$

## Sewer - Senior Series 2012A / 2014C-1 \& 2 (Taxable Advance Refunding)

| Sewer - Senior Lien \| Series 2012A | Refunding Screen | (\$ in 000s) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Candidate |  |  |  | New Yield | PV Savings |  | Negative Arb. <br> (\$ in 000s) | Savings Efficiency | Breakeven to TE Current Refunding |
| Maturity | Par (\$ in 000s) | Rate | Call Date |  | \$ in 000s | \% |  |  |  |
| 7/1/2023 | 17,985 | 5.00\% | 7/1/2022 | 2.19\% | 32 | 0.17\% | 237 | 11.90\% |  |
| 7/1/2026 | 9,170 | 5.25\% | 7/1/2022 | 2.53\% | 570 | 6.22\% | 207 | 73.30\% |  |
| 7/1/2027 | 2,310 | 5.25\% | 7/1/2022 | 2.66\% | 172 | 7.47\% | 61 | 74.00\% |  |
| 7/1/2032 | 65,730 | 5.00\% | 7/1/2022 | 2.76\% | 7,118 | 10.83\% | 2,177 | 76.60\% | 1.18\% |
| 7/1/2039 | 292,865 | 5.25\% | 7/1/2022 | 3.06\% | 40,477 | 13.82\% | 14,085 | 74.20\% |  |
| 7/1/2039 | 49,735 | 5.00\% | 7/1/2022 | 3.47\% | 5,514 | 11.09\% | 2,386 | 69.80\% |  |
| Candidates meeting thresholds |  |  |  |  |  |  |  |  |  |
| July 2019 | 419,810 |  |  |  | 53,851 | 12.83\% | 18,915 | 74.01\% |  |
| March 2019 | 358,595 |  |  |  | 16,907 | 4.71\% | 17,071 | 49.80\% |  |
| Sewer - Senior Lien \| Series 2014C-1 | Refunding Screen | (\$ in 000s) |  |  |  |  |  |  |  |  |  |
| Candidate |  |  |  | New Yield | PV Savings |  | Negative Arb <br> (\$ in 000s) | Savings Efficiency | Breakeven to TE Current Refunding |
| Maturity | Par (\$ in 000s) | Rate | Call Date |  | \$ in 000s | \% |  |  |  |
| 7/1/2044 | 123,215 | 5.00\% | 7/1/2022 | 3.52\% | 16,240 | 13.18\% | 6,072 | 72.80\% | 0.77\% |
| Candidates meeting thresholds |  |  |  |  |  |  |  |  |  |
| June 2019 | 123,215 |  |  |  | 16,240 | 13.18\% | 6,072 | 72.80\% |  |
| No Savings in March 2019 |  |  |  |  |  |  |  |  |  |
| Sewer - Senior Lien \| Series 2014C-2 | Refunding Screen | (\$ in 000s) |  |  |  |  |  |  |  |  |  |
| Candidate |  |  |  | New Yield | PV Savings |  | Negative Arb.(\$ in 000s) | Savings Efficiency | Breakeven to TE Current Refunding |
| Maturity | Par (\$ in 000s) | Rate | Call Date |  | \$ in 000s | \% |  |  |  |
| 7/1/2044 | 27,465 | 5.00\% | 7/1/2022 | 3.52\% | 3,614 | 13.16\% | 1,352 | 72.80\% | 0.77\% |
| Candidates meeting thresholds |  |  |  |  |  |  |  |  |  |
| June 2019 | 27,465 |  |  |  | 3,614 | 13.16\% | 1,352 | 72.80\% |  |
| No Savings in March 2019 |  |  |  |  |  |  |  |  |  |

## Sewer - Second Series 2005A / 2006B (Taxable Advance Refunding)

| Sewer - Second Lien \| Series 2005A| Refunding Screen | (\$ in 000s) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Candidate |  |  |  | New Yield | PV Savings |  | Negative Arb. <br> (\$ in 000s) | Savings Efficiency | Breakeven to TE Current Refunding |
| Maturity | Par (\$ in 000s) | Rate | Call Date |  | \$ in 000s | \% |  |  |  |
| 7/1/2034 | 15,490 | 5.00\% | 7/1/2021 | 3.16\% | 2,322 | 14.99\% | 369 | 86.30\% |  |
| 7/1/2035 | 16,295 | 5.00\% | 7/1/2021 | 3.57\% | 1,718 | 10.54\% | 503 | 77.30\% |  |
| Candidates meeting thresholds |  |  |  |  |  |  |  |  |  |
| June 2019 | 31,785 |  |  |  | 4,039 | 12.71\% | 872 | 82.24\% |  |
| March 2019 | 31,785 |  |  |  | 1,437 | 4.52\% | 992 | 59.20\% |  |


| Sewer - Second Lien \| Series 2006B | Refunding Screen | (\$ in 000s) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Candidate |  |  |  | New Yield | PV Savings |  | Negative Arb.(\$ in 000s) | Savings Efficiency | Breakeven to TE Current Refunding |
| Maturity | Par (\$ in 000s) | Rate | Call Date |  | \$ in 000s | \% |  |  |  |
| 7/1/2034 | 7,890 | 5.00\% | 7/1/2021 | 3.16\% | 1,183 | 14.99\% | 201 | 83.40\% |  |
| 7/1/2035 | 22,980 | 5.00\% | 7/1/2021 | 3.57\% | 2,422 | 10.54\% | 735 | 73.20\% | 1.12\% |
| 7/1/2036 | 24,130 | 5.00\% | 7/1/2021 | 3.57\% | 2,736 | 11.34\% | 772 | 74.60\% |  |
| Candidates meeting thresholds |  |  |  |  |  |  |  |  |  |
| June 2019 | 55,000 |  |  |  | 6,341 | 11.53\% | 1,642 | 79.43\% |  |
| March 2019 | 30,870 |  |  |  | 1,274 | 4.13\% | 988 | 56.30\% |  |

Assumptions: Matched lien refunding with Delivery Date of October 1, 2019; SLGS escrow; refunding bonds issued with par coupon structure and a make whole call; COI and UD of $\$ 5 / \$ 1000$ and $\$ 5 / \$ 1000$, respectively; uniform savings structure; no Debt Service Reserve Fund releases or deposits; Interest rates as of July 2, 2019; PV at Arbitrage Yield. Totals show sum of selected bonds. Breakeven to TE Current Refunding column shows uniform increase in tax-exempt yields between now and the call date for the specific series of bonds that would cause the same set of refunding candidates to generate the same level of PV savings on a tax-exempt current refunding basis as a taxable advance refunding.

## Base Case Taxable Refunding - Sewer System

## Savings Summary

- Over $\$ 127$ million in gross cashflow savings can be achieved (>\$87 million present value)
- Potential to accelerate savings as desired


## Refunding Candidates

- Includes all bonds generating $>3 \%$ savings
- Refunding on a tax-exempt basis not an option under current tax law


## Assumptions

- Uninsured, matched lien refunding
- Interest rates as of July 2, 2019
- Contribution of accrued interest from DS fund
- Conservatively assumes no DSRF release
- Hypothetical SLGS escrow as of July 2, 2019
- Savings structured for level aggregate savings by lien
- Par coupon structure
- Assumes make whole call option

| Refunding Results |  | Date <br> Cashfilow (\$) |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Refunding DS |  |  |  |  |  |
| (\$) |  |  |  |  |  | Savings (\$)

1. Negative arbitrage and escrow efficiency calculated for illustrative purposes assuming earnings cap on investments at refunding bond yield.
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## Summary of Potential Refunding Opportunities

Although significant savings can be achieved through a taxable refinancing today of certain GLWA bonds, PFM would continue to recommend waiting on the refinancing to take advantage of tax-exempt options in late 2020 or early 2021.

- While there is interest rate risk inherent in waiting 18 months to execute a tax-exempt current refunding instead of a near-term taxable refunding, most interest rate projections suggest that waiting is a better choice
- By issuing taxable refinancing bonds now, GLWA would forego benefits of tax-exemption and "rolling down the yield curve" an additional year, as well as incur negative arbitrage in the escrows
- Additionally, taxable bonds would result in reduced optionality on refunding bonds themselves (typically par coupon, with a make whole call)
- While potential savings numbers look attractive for a cash optimization refinancing strategy, the strategy requires nearterm regional new money projects that would otherwise be financed with cash
- A significant portion of GLWA's near-term capital plan is expected to be funded with low interest rate SRF loans
- Large portion of overall capital spending is related to DWSD


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