



**Procurement Report**

**Date: July 24, 2019**  
**To: Sue McCormick, Chief Executive Officer**  
**From: Dan Edwards, Procurement Manager**  
**Re: Procurement Report**

General Information			
Contract Number:	1803705	Project Owner:	Vittoria Hogue
Contract Title:	Comprehensive Corrosion Control Optimization Study		
Vendor:	Arcadis of Michigan, LLC		
Budget:	Operations and Maintenance		
Contract Length:	5 Years		

**Procurement Method**

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	March 13, 2019	Addendums released:	2
Distributed to:	54	Downloaded by:	54
Response due date:	May 3, 2019	Responses received:	5

**Negotiated Cost Schedule**

Arcadis of Michigan, LLC		
Description	Original Proposal	Negotiated
Task 1 – Project Kickoff Meeting	\$ 66,666.80	\$56,755.72
Task 2 – Project Management	495,139.66	495,139.66
Task 3 – Review Existing Data and Operations	216,467.77	194,090.17
Task 4 – Regulatory Review	75,004.07	45,386.57
Task 5 – Model Development Allowance	500,000.00	500,000.00
Task 6 – Harvesting Customer Service Lines Allowance	250,000.00	250,000.00
Task 7 – Pipe Scale Analysis	252,492.61	252,492.61
Task 8 – Pipe Loop Study Development	464,769.92	464,769.92
Task 9 – Pipe Loop System Fabrication and Installation	1,000,000.00	1,000,000.00
Task 10 – Condition Pipe Loops	1,229,612.39	1,229,612.39
Task 11 – Pipe Loop Study	2,035,321.24	2,035,321.24
Task 12 – Conceptual Design of Optimized Corrosion Control Program	208,050.54	208,050.54
Task 13 – Provisional Allowance	200,000.00	200,000.00
Totals	\$6,993,525.00	\$6,931,618.82



**Financial Services Group**

**Procurement**

735 Randolph Street, Suite 1508

Detroit, Michigan 48226

Phone: 313-964-9157

*Provisionary Allowance is an amount included in the Contract Price to reimburse the Consultant for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Consultant.*

Costs were reviewed by the project manager and found to be within industry standards and therefore acceptable. The hours provided by the highest scoring proposer adds value to the project and meets the needs of the project manager. The rates and allowances (if any) are illustrated in the attached documents labeled cost tabulation, hours summary and average hourly rate by task.

**Evaluation and Scores**

Evaluation Committee: (Designation – Organization)
A – GLWA – Director of Engineering
B – GLWA – Engineer
C – GLWA – Management Professional
D – GLWA – Manager
E – GLWA – Management Professional

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA’s policy. The rankings are below.

Maximum Score Possible:		
Vendor (Highest to lowest score)	Score	Proposed Cost before Negotiations
<b>Arcadis of Michigan, LLC</b>	<b>77.91</b>	<b>\$6,993,525.00</b>
<b>Jacobs Consultants, Inc.</b>	<b>72.99</b>	<b>\$5,497,549.33</b>
<b>Black &amp; Veatch Ltd. of Michigan</b>	<b>70.55</b>	<b>\$5,654,261.00</b>
<b>CDM Smith Michigan, Inc.</b>	<b>55.92</b>	<b>\$4,998,966.67</b>
<b>Mott MacDonald Michigan, LLC</b>	<b>50.38</b>	<b>\$6,266,420.00</b>

**Other Data Requested by GLWA Board Members**

Minority Business Enterprise (MBE): No

Detroit Based Business (DBB): No

Small Business Enterprise (SBE): No

Sub-Contractor(s) List:

Confluence Engineering

Cornwell Engineering Group

Independent Consultants – Anne Camper



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Vendor Response Survey: Not Applicable

**Litigation**

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

**Financials**

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.