

May 6, 2019

Great Lakes Water Authority (GLWA) 735 Randolph Detroit, MI 48226 Lolita Welch, Procurement Manager GLWA Phone: (313) 964-9026

Regarding: Cost Increases for RFB-1803456

Loading, Hauling and Disposal of Scum Jefferson Waste Water Treatment Facility 9300 W. Jefferson, Detroit, Michigan

Dear: Ms. Welch,

Rickman Enterprise Group, LLC (REG) was a bidder for the Loading, Hauling and Disposal of Scum for the Water Resource Recovery Facility (WRRF) business. As you are aware, REG has been providing transportation, handling, processing and disposal services for this waste stream since 2014. This contract was issued as a two-year contract and has been since renewed for two consecutive years. REG has serviced this contract with no price increases.

However, during the past year(s) waste pre-treatment costs, landfill costs and transportation costs have increased due to stricter state requirements and regulations. Due to there issues in our most recent bid submission we are requesting a 9% increase from the awarded bid price of 4 years ago.

Our company looks forward to continuing to supply your transportation, treatment and disposal needs. If REG can be of any further assistance please feel free to contact me.

Sincerely,

Roderick Rickman Chairman and CEO

Rickman Enterprise Group LLC

Roderick K. Kickman

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