

TABLE 1WRAP Enrollments by Year and County/City

| | FY: (3/1/2 6/30/ | 016 to | (7/1/2 | FY17 FY18 1/2016 to (7/1/2017 to 30/2017) 6/30/2018) | | | FY: (7/1/2 6/30/20: 12/3 | 018 to 19) as of | Totas of 12 | |
|------------------|------------------------|--------|--------|------------------------------------------------------------|--------|--------|-----------------------------------|---------------------|-------------|--------|
| County/City | Year 1 | Year 2 | Year 1 | Year 2 | Year 1 | Year 2 | Year 1 | Year 2 | Year 1 | Year 2 |
| City of Detroit | 1,523 | 0 | 4,824 | 196 | 2,358 | 1,783 | 1,113 | 783 | 9,818 | 2,762 |
| Out-Wayne County | 41 | 0 | 739 | 14 | 885 | 162 | 315 | 189 | 1,980 | 365 |
| Oakland County | 155 | 0 | 617 | 0 | 472 | 150 | 166 | 77 | 1,410 | 227 |
| Macomb County | 48 | 0 | 296 | 0 | 222 | 46 | 93 | 30 | 659 | 76 |
| Genesee County | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Washtenaw County | 0 | 0 | 18 | 0 | 16 | 2 | 13 | 0 | 47 | 2 |
| Lapeer County | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Monroe County | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| St. Clair County | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| City of Flint | 0 | 0 | 0 | 0 | 0 | 0 | 265 | 0 | 265 | 0 |
| | | | | | | | | | | |
| Total | 1,767 | 0 | 6,494 | 210 | 3,953 | 2,143 | 1,965 | 1,079 | 14,179 | 3,432 |



TABLE 2

Discussion Topic 1 Extended 2 Year Time Limit for Seniors/Disabled \$25 Monthly Bill Credit Only

| | Estimated Clients to | |
|------------------|----------------------|-----------------------|
| County/City | be Served | Estimated Cost |
| City of Detroit | 1,080 | \$ 324,000 |
| Out-Wayne County | 234 | \$ 70,200 |
| Oakland County | 86 | \$ 25,800 |
| Macomb County | 33 | \$ 9,900 |
| Genesee County | 0 | \$ - |
| Washtenaw County | 2 | \$ 600 |
| Lapeer County | 0 | \$ - |
| Monroe County | 0 | \$ - |
| St. Clair County | 0 | \$ - |
| City of Flint | 69 | \$ 20,700 |

| Total | 1,504 | \$ 451,200 |
|-------|-------|---------------|
| | | |



TABLE 3

Discussion Topic 3 Provide Arrearage Assistance at Month 1 Up to \$350

| | % of Successful Clients with \$0 | % of Successful Clients with \$0 |
|------------------|-------------------------------------|-------------------------------------|
| County/City | Arrears at Month 1 | Arrears at Month 13 |
| City of Detroit | 28% | 69% |
| Out-Wayne County | 62% | 89% |
| Oakland County | 19% | 51% |
| Macomb County | 64% | 97% |
| Genesee County | 0% | 0% |
| Washtenaw County | 57% | 89% |
| Lapeer County | 0% | 0% |
| Monroe County | 0% | 0% |
| St. Clair County | 0% | 0% |
| City of Flint | 25% | 49% |

| Takal | 2.40/ | 740/ |
|-------|-------|------|
| Total | 34% | 71% |



Table 4 Discussion Topic 6

Estimated Annual Impact of Increasing WRAP Poverty Level to 200%

| | Est. Annual Clients 150% | Est. Annual | | | Est. Annual | E | st. Annual | | |
|------------------|-----------------------------|------------------|----------|----|--------------|----|-------------|----|-----------|
| County/City | FPL | Clients 200% FPL | Variance | Cd | ost 150% FPL | Со | st 200% FPL | | Variance |
| City of Detroit | 3,648 | 7,349 | 3,701 | \$ | 2,926,170 | \$ | 5,895,190 | \$ | 2,969,020 |
| Out-Wayne County | 867 | 1,747 | 880 | \$ | 695,447 | \$ | 1,401,207 | \$ | 705,760 |
| Oakland County | 661 | 1,181 | 520 | \$ | 530,208 | \$ | 947,430 | \$ | 417,222 |
| Macomb County | 222 | 273 | 51 | \$ | 178,073 | \$ | 219,325 | \$ | 41,252 |
| Genesee County | 0 | 0 | 0 | \$ | - | \$ | - | \$ | - |
| Washtenaw County | 20 | 30 | 10 | \$ | 16,043 | \$ | 24,064 | \$ | 8,021 |
| Lapeer County | 0 | 0 | 0 | \$ | - | \$ | - | \$ | - |
| Monroe County | 0 | 0 | 0 | \$ | - | \$ | - | \$ | - |
| St. Clair County | 0 | 0 | 0 | \$ | - | \$ | - | \$ | - |
| City of Flint | 388 | 960 | 572 | \$ | 311,227 | \$ | 770,045 | \$ | 458,818 |
| | | | | | | | | | |
| | = 000 | 44 - 44 | | - | | - | 0.000 | - | 4 600 004 |

| Total | 5,806 | 11,541 | 5,735 | l \ Δ h \ / | ,167 \$ | 9,257,261 | \$ 4,600,094 |
|-------|-------|--------|-------|-------------|-----------|-----------|-----------------|



Table 5Summary of Recommendations

| | Тор | oic 1 | | | | | | | | | |
|------------------|----------|-------|---------|---------|---------|---------|---------|---------|---------|----|-----------|
| County/City | Client # | | Cost | Topic 2 | Topic 3 | Topic 4 | Topic 5 | Topic 6 | Topic 7 | T | otal Cost |
| City of Detroit | 1,080 | \$ | 324,000 | N/R | R | N/A | N/A | N/R | N/R | \$ | 324,000 |
| Out-Wayne County | 234 | \$ | 70,200 | N/R | R | N/A | N/A | N/R | N/R | \$ | 70,200 |
| Oakland County | 86 | \$ | 25,800 | N/R | R | N/A | N/A | N/R | N/R | \$ | 25,800 |
| Macomb County | 33 | \$ | 9,900 | N/R | R | N/A | N/A | N/R | N/R | \$ | 9,900 |
| Genesee County | 0 | \$ | - | N/R | R | N/A | N/A | N/R | N/R | \$ | - |
| Washtenaw County | 2 | \$ | 600 | N/R | R | N/A | N/A | N/R | N/R | \$ | 600 |
| Lapeer County | 0 | \$ | - | N/R | R | N/A | N/A | N/R | N/R | \$ | - |
| Monroe County | 0 | \$ | - | N/R | R | N/A | N/A | N/R | N/R | \$ | - |
| St. Clair County | 0 | \$ | - | N/R | R | N/A | N/A | N/R | N/R | \$ | - |
| City of Flint | 69 | \$ | 20,700 | N/R | R | N/A | N/A | N/R | N/R | \$ | 20,700 |

| Other | Topic 1 | | Topic 1 Topic 2 Topic 3 Topic 4 Topic 5 | | Topic 6 | Topic 7 | Total Cost | | |
|---------------------|---------|-----|-----------------------------------------|-----|------------|---------|-------------------|-----|------------|
| Outreach/Marketing | N/A | N/A | N/A | N/A | \$ 341,000 | N/A | N/A | N/A | \$ 341,000 |
| Renter Conservation | N/A | N/A | N/A | N/A | N/A | TBD* | N/A | N/A | TBD* |

| Total Cost N/A \$ 451,200 N/A N/A \$ 341,000 | TBD* | N/A | N/A | \$ | 792,200 |
|--------------------------------------------------------------------------------------|------|-----|-----|----|---------|
|--------------------------------------------------------------------------------------|------|-----|-----|----|---------|

^{*} Cost per household is \$40. Total budget impact is currently being determined.

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N/R = Not Recommended

R = Recommended with No Cost Implications

N/A = Not Applicable to Topic