



Financial Services Group
Procurement
735 Randolph Street, Suite 1508
Detroit, Michigan 48226
Phone: 313-964-9157

Procurement Report

Date: December 17, 2018
To: Sue McCormick, Chief Executive Officer
From: Sonya Collins, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	RFB-1802179	Project Owner:	Lynda Kostrzewski
Contract Title:	Polymer Flocculant		
Vendor:	Polydyne		
Budget:	Operations and Maintenance		
Contract Length:	Five Years		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	September 27, 2018	Addendums released:	4
Distributed to:	12	Downloaded by:	12
Response due date:	November 1, 2018	Responses received:	1

Cost Schedule

Polydyne, Inc.	
Polymer Flocculant	\$7,875,000.00

This contract is calculated using a unit price of \$0.15 per pound.

Previous Contract

Previous contract holder: Polydyne, Inc.

The original blanket contract was a DWSD contract for Six (6) years in the amount of \$15,675,000 at \$0.095 per pound. (See *attached correspondence from Polydyne for a detailed explanation for the price increase*). A new GLWA Contract No. 3258 Polymer Flocculant was created for the remaining three (3) years covering the period 8/9/2016 through 1/31/19 in the amount of \$6,650,950. The actual spend for those 3 years was \$1,454,769.20.



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Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): N/A

Detroit Based Business (DBB): N/A

Small Business Enterprise (SBE): N/A

Sub-Contractor(s) List: N/A

Vendor Response Survey: See Attached. Please be advised that Polydyne, Inc. is a direct and the largest polymer supplier in the United States, so competition is limited.

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.