



Financial Services Group
Procurement
735 Randolph Street, Suite 1508
Detroit, Michigan 48226
Phone: 313-964-9157

Procurement Report

Date: April 5, 2018
To: Sue McCormick, Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

Contract Number: GLWA-CS-277
Title: Fourteen Mile Road PCCP Water Main Condition Assessment Pilot Study
Evaluation
Awarded Vendor: Pure Technologies U.S., Inc.
Awarded Amount: \$2,277,315.00

Procurement Method

Single Source – GLWA Staff / Leadership

Cost Schedule/Benchmarking

Benchmarking was performed by comparing the proposed fee to similar projects and was deemed fair, reasonable and competitive by the Project Manager.

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): No
Small Business Enterprise (SBE): No

Sub-Contractor(s) List: Not Applicable

Vendor Response Survey: Not applicable

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet. Initial results for Pure Technologies U.S., Inc. indicated a financial capacity risk. Subsequent research revealed:

- Pure Technologies U.S. Inc. was recently acquired by Xylem Inc. (The elevated risk associated with Pure Technologies U.S., Inc. may have been calculated prior to the completion of the acquisition by Xylem Inc.)



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- The Dun & Bradstreet report for Xylem Inc. indicated financial capacity to perform the tasks under this contract. (This information is available for the Board of Directors to review upon request.)
- GLWA has issued purchase orders with Pure Technologies and Xylem Dewatering Solutions Inc. (division of Xylem Inc.). Services performed under the purchase orders include
 - Emergency Manned Visual, Sounding and Electromagnetic Inspection (Pure Technologies U.S., Inc.)
 - Ozone equipment services and parts. (Xylem Water Solutions USA, Inc.)
 - Transmission System Prioritization Management Plan (Pure Technologies U.S., Inc.)
 - Dri-prime pumps (Xylem Dewatering Solutions, Inc.)
- The combined total amount of purchase orders issued to date is \$275,908.52.
- All of the above purchase orders were completed and met expectations.