



# Bonfire Presentation

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# What is Bonfire?

An automated sourcing and contracts administration platform that will provide the Great Lakes Water Authority an efficient and effective method to manage the procurement process.

TRULY END-TO-END

## Beyond the basics

*Manage your entire process without paper or Excel, including the tough parts like evaluation, scoring, and audits.*



Solicit  
Suppliers



Receive Bids  
& Docs



Evaluate &  
Score



Decide  
Winner(s)



Publicly  
Award



Manage  
Contract

Bonfire also includes **Vendor Management, Vendor Notices & Q&A, Multi-Category** abilities, public-sector friendly **eAuction, reporting**, and more.

'Truly end-to-end' means that even the most complex multi-award multi-phase RFPs could be fully automated online from start to finish - no offline evaluation, no paper, and no Excel.

# Current Bonfire Customers:

Academia	Public Healthcare	Municipal	Private Sector

**Plus 140+ other clients** in these and other sectors

**98% client retention** across 5 years in business

# Benefits of implementing Bonfire:

- **Online Solicitation Portal**
  - **Online registration & submission process**
  - **Complete control over submission materials & compliance**
    - Strict control over supplier data/files submission means an immediate boost in compliance. Don't suffer through incomplete submissions ever again.
- **Strategic Bid/Proposal Evaluation ( eEvaluation)**
  - **Fully customizable multi-phase evaluation processes**
    - Balance technical requirements, strategic objectives, and pricing/cost in blended scorecards. Then run the process across multiple phases of evaluation.
  - **Track progress, consensus, and potential issues**
- **Flexible evaluation tool**

# Benefits of implementing Bonfire:

- **Easy-to-use Scoring Tool**
  - **Evaluators can jump right in and record scores & comments**
    - Collect the *\*exact\** documents, data fields, Excel files, and other data you need. Incorporate the right data from the start of your decision process.
  - **Seamless automation of Excel files**
    - Instantly extract and score qualitative and quantitative/pricing data from Excel with industry-best auto-scoring and optimization analysis.
  - **Segment the evaluation into stages**
    - Segment and manage supplier data during the decision-making process, ensuring that internal participants focus on what they need to.

# Benefits of implementing Bonfire:

- **Compliance & KPIs (audit trails)**
  - **All the best-practices that define public sector**
    - Strict control of submission requirements, due dates, blocking data access before close dates, siloed evaluation committees, and more.
  - **Gain complete end-to-end records of each decision**
    - From start to finish, track how the project was executed, who was involved, and the specifics of why the decision was made. Double-check your buyers' projects to ensure best practices are followed.
  - **Gain visibility into your team's performance**
    - Identify which project types / departments / buyers are performing well or poorly against your own pre-defined benchmarks.



# Live Demonstration

**Navigation**

- Projects + Show
- Contracts + Show

**Dashboard**

1 Pending Projects | 0 Open Projects | 2 Evaluating Projects | 1 Completed Projects | 3 Submissions Received

\$0 Awarded, FYTD | \$0 Savings, FYTD | 5.1K Pages Saved, FYTD

**Active Projects (4)** + Show

**Project Drafts (0)** + Show

**Schedule** + Show

Recent Activity:

- ★ LGC Global, Inc. submitted for [Low Lift Caisson Rehabilitation at...](#) - Mar 5th 2018, 11:42 AM EST
- ★ Tooles Contracting Group LLC submitted for [Low Lift Caisson Rehabilitation at...](#) - Mar 5th 2018, 11:36 AM EST
- ★ M-K Construction Co., Inc. submitted for [Low Lift Caisson Rehabilitation at...](#) - Mar 5th 2018, 11:19 AM EST
- 👤 Sonya created the project [Title](#) - Feb 28th 2018, 3:58 PM EST
- 💬 Gerald sent a message for [Low Lift Caisson Rehabilitation at...](#) - Feb 21st 2018, 12:04 PM EST
- 💬 Gerald sent a message for [Low Lift Caisson Rehabilitation at...](#) - Feb 15th 2018, 4:59 PM EST
- 👤 Sonya created the project [Low Lift Caisson Rehabilitation at...](#) - Feb 14th 2018, 11:15

Powered by Bonfire

# Bonfire Questions and Answers







**GLWA**

*Great Lakes Water Authority*

*Thank You For Your Participation! Your  
Feedback Is Greatly Welcomed & Appreciated  
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